## Forms 990 / 990-EZ Return Summary

For calendar year 2017, or tax year beginning

, and ending

45-2828401

#### NATIONAL OUTREACH FOUNDATION INCORP

| Net Asset / Fund Balance at Begin      | ning of Year   |              |                             | 95,867,387  |
|--|--|--------------|-----------------------------|-------------|
| Revenue                                |  |              |                             |             |
| Contributions                          | 46,  | 671,777      |                             |             |
| Program service revenue                |  | 3,175        |                             |             |
| Investment income                      | 1,   | 475,765      |                             |             |
| Capital gain / loss                    | 9,   | 664,725      |                             |             |
| Fundraising / Gaming:                  |  |              |                             |             |
| Gross revenue                          |  |              |                             |             |
| Direct expenses                        |  |              |                             |             |
| Net income                             |  |              |                             |             |
| Other income                           | 4,   | 370,288      |                             |             |
| Total revenue                          |  |              | 62,185,730                  |             |
| Expenses                               |  |              |                             |             |
| Program services                       |  | 723,501      |                             |             |
| Management and general                 |  | <u>65</u>    |                             |             |
| Fundraising                            |  |              |                             |             |
| Total expenses                         |  |              | 723,566                     |             |
| Excess / (deficit)                     |  |              |                             | 61,462,164  |
| Changes                                |  |              |                             | -8,462,710  |
| Net Asset / Fund Ba                    | alance at End of Year  |              |                             | 148,866,841 |
| Reconciliation of R                    | Sevenue  |              | Reconciliation o            | f Expenses  |
| Total revenue per financial statements | .ovonao  | Total ex     | penses per financial statem | -           |
| Less:                                  |  | Less:        | F                           |             |
| Unrealized gains                       |  | Dona         | ated services               |             |
| Donated services                       |  | Prior        | year adjustments            |             |
| Recoveries                             |  | Loss         |                             |             |
| Other                                  |  | Othe         | er                          |             |
| Plus:                                  | _  | Plus:        |                             |             |
| Investment expenses                    |  | Inve         | stment expenses             |             |
| Other                                  |  | Othe         | er                          |             |
| Total revenue per return               | 62,185,730   |              | Total expenses per return   | 723,566     |
|  |  | Balance Shee | et .                        |             |
|  | Beginning  | Ending       | Differences                 | <b>S</b>    |
| Assets                                 | 95,867,387   | 148,866,8    |                             |             |
| Liabilities                            | · · · · · ·  |              |                             |             |
| Net assets                             | 95,867,387   | 148,866,8    | 52,999,                     | 454         |
|  |  |              |                             | <del></del> |
|  | Miscellaneous Amended return Return / extended due dat Failure to file penalty |              | /18                         |             |

Form **8879-EC** 

#### IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

u Do not send to the IRS. Keep for your records. Department of the Treasury **u** Go to www.irs.gov/Form8879EO for the latest information. Internal Revenue Service Employer identification number Name of exempt organization NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Name and title of officer GORDON YOUNG PRESIDENT Type of Return and Return Information (Whole Dollars Only) Part I Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I. 1a Form 990 check here Total revenue, if any (Form 990, Part VIII, column (A), line 12) 1b 62,185,730 \_b Total revenue, if any (Form 990-EZ, line 9) \_\_\_\_\_\_ 2b 2a Form 990-EZ check here ▶ 🔲 3a Form 1120-POL check here b Total tax (Form 1120-POL, line 22) 4a Form 990-PF check here b Tax based on investment income (Form 990-PF, Part VI, line 5) 4b 5a Form 8868 check here ▶ ☐ b Balance Due (Form 8868, line 3c) 5b Part II **Declaration and Signature Authorization of Officer** Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2017 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal. Officer's PIN: check one box only | authorize \_Lindsey Financial 42456 \_\_ to enter my PIN as my signature Enter five numbers, but do not enter all zeros on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen. As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen. Officer's signature Certification and Authentication Part III ERO's EFIN/PIN. Enter your six-digit electronic filing identification 30158070772 number (EFIN) followed by your five-digit self-selected PIN. Do not enter all zeros I certify that the above numeric entry is my PIN, which is my signature on the 2017 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. Charles Siemer CPA ERO's signature } \_ \_\_ Date } ERO Must Retain This Form — See Instructions

Do Not Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2017)

### Return of Organization Exempt From Income Tax

OMB No. 1545-0047 2017 Open to Public

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) u Do not enter social security numbers on this form as it may be made public. Inspection u Go to www.irs.gov/Form990 for instructions and the latest information. For the 2017 calendar year, or tax year beginning and ending D Employer identification number C Name of organization Check if applicable: Address change NATIONAL OUTREACH FOUNDATION INCORP Doing business as 45-2828401 Name change Number and street (or P.O. box if mail is not delivered to street address) E Telephone number 5419 BRECKENRIDGE AVENUE Initial return City or town, state or province, country, and ZIP or foreign postal code Final return/ terminated BANNING CA 92220 62,185,730 **G** Gross receipts\$ Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Yes Application pending GORDON YOUNG 5419 BRECKINRIDGE AVE H(b) Are all subordinates included? BANNING CA 92220 If "No," attach a list. (see instructions) **X** 501(c)(3) 501(c) ) t (insert no.) 4947(a)(1) or Tax-exempt status: N/A Website: U H(c) Group exemption number U **X** Corporation Form of organization: Trust Association Other  ${f u}$ Year of formation: M State of legal domicile: Part I Summary 1 Briefly describe the organization's mission or most significant activities: TO EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE Governance SOLELY FOCUSED ON CHARITABLE PURPOSES if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) Activities & 4 Number of independent voting members of the governing body (Part VI, line 1b) 0 4 0 5 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 6 Total number of volunteers (estimate if necessary) 0 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 Prior Year Current Year 30,129,316 46,671,777 8 Contributions and grants (Part VIII, line 1h) Revenue 9 Program service revenue (Part VIII, line 2g) 3,175 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 5,790,959 11,140,490 4,072,969 4,370,288 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 39,993,244 62,185,730 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 449,231 0 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e)  ${f b}$  Total fundraising expenses (Part IX, column (D), line 25)  ${f u}$ 2,769 723,566 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 452,000 723,566 19 Revenue less expenses. Subtract line 18 from line 12 39,541,244 61,462,164 or Beginning of Current Year End of Year 95,867,387 148,866,841 **20** Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances. Subtract line 21 from line 20 95,867,387 148,866,841 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer GORDON YOUNG PRESIDENT Type or print name and title

|           | n 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401  | Page 2 |
|-----------|--|--------|
| Pa        | art III Statement of Program Service Accomplishments   |        |
|           | Check if Schedule O contains a response or note to any line in this Part III   | Ц      |
| 1         | Briefly describe the organization's mission:   |        |
|           | TO EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE  |        |
|           | SOLELY FOCUSED ON CHARITABLE PURPOSES  |        |
| 5         | SOLELI FOCUSED ON CHARITABLE PURPOSES  |        |
|           |  |        |
|           |  |        |
| 2         | Did the organization undertake any significant program services during the year which were not listed on the                   |        |
|           | prior Form 990 or 990-EZ?  | X No   |
|           | If "Yes," describe these new services on Schedule O.   | Ш -    |
| 2         |  |        |
| 3         | Did the organization cease conducting, or make significant changes in how it conducts, any program                             | ₹      |
|           |  | X No   |
|           | If "Yes," describe these changes on Schedule O.  |        |
| 4         | Describe the organization's program service accomplishments for each of its three largest program services, as measured by     |        |
|           | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, |        |
|           | the total expenses, and revenue, if any, for each program service reported.  |        |
|           | the total expenses, and revenue, if any, for each program service reported.  |        |
|           | 722 F01  |        |
|           | (Code: ) (Expenses \$ 723,501 including grants of \$ ) (Revenue \$   | )      |
| T         | O EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE   |        |
| S         | SOLELY FOCUSED ON CHARITABLE PURPOSES  |        |
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| 4b        | (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$   | )      |
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| 4c        | : (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$   |        |
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| 4d        | Other program services (Describe in Schedule O.)   |        |
|           | (Expenses \$ including grants of \$ ) (Revenue \$ )  |        |
| <b>4e</b> | • Total program service expenses u 723,501   |        |

# Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Part IV Checklist of Required Schedules

| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"           |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | complete Schedule A   | 1   | х   |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?                       | 2   | Х   |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to        |     |     |    |
|     | candidates for public office? If "Yes," complete Schedule C, Part I   | 3   |     | X  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)           |     |     |    |
|     | election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   |     | X  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,            |     |     |    |
|     | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,                   |     |     |    |
|     | Part III  | 5   |     | X  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors                 |     |     |    |
|     | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If             |     |     |    |
|     | "Yes," complete Schedule D, Part I  | 6   | X   |    |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,               |     |     |    |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                    | 7   |     | X  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"     |     |     | ĺ  |
|     | complete Schedule D, Part III   | 8   |     | X  |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a         |     |     |    |
|     | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or            |     |     |    |
|     | debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |     | X  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted                 |     |     |    |
|     | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V                            | 10  |     | X  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,            |     |     |    |
|     | VII, VIII, IX, or X as applicable.  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"                  |     |     | ĺ  |
|     | complete Schedule D, Part VI  | 11a |     | X  |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more            |     |     |    |
|     | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII                                | 11b | X   |    |
| С   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more             |     |     |    |
|     | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII                               | 11c |     | X  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets        |     |     |    |
|     | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX   |     |     | X  |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X   | 11e |     | X  |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses |     |     | ĺ  |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f |     | X  |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete     |     |     |    |
|     | Schedule D, Parts XI and XII  | 12a |     | X  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If            |     |     |    |
|     | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional      |     |     | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                       | 13  |     | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                             | 14a |     | X  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,                        |     |     | ĺ  |
|     | fundraising, business, investment, and program service activities outside the United States, or aggregate               |     |     |    |
|     | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV                          | 14b |     | X  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or       |     |     |    |
|     | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15  |     | X  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other              |     |     | ĺ  |
|     | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV                               | 16  |     | X  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on          |     |     |    |
|     | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)                          | 17  |     | X  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on             |     |     |    |
|     | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?            |     |     |    |
|     | If "Yes," complete Schedule G, Part III   | 19  |     | Х  |

#### Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401

Part IV Checklist of Required Schedules (continued)

| 000     | Did the organization energies and or more hospital facilities? If "Vee" complete Schodule U   | 200        | Yes | No<br>X |
|---------|---|------------|-----|---------|
| 0a<br>b | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20a<br>20b |     | _^      |
|         |   | 200        |     |         |
| 1       | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or   | 24         |     | Х       |
| ^       | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21         |     |         |
| 2       | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on   | 00         |     |         |
|         | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22         |     | 2       |
| 3       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the   |            |     |         |
|         | organization's current and former officers, directors, trustees, key employees, and highest compensated   |            |     |         |
|         | employees? If "Yes," complete Schedule J  | 23         |     | Σ       |
| la      | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than   |            |     |         |
|         | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b   |            |     | _       |
|         | through 24d and complete Schedule K. If "No," go to line 25a  | 24a        |     |         |
| b       | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b        |     |         |
| С       | Did the organization maintain an escrow account other than a refunding escrow at any time during the year   |            |     |         |
|         | to defease any tax-exempt bonds?  | 24c        |     |         |
| d       | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d        |     |         |
| ā       | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit  |            |     |         |
|         | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a        |     | 2       |
| b       | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior  |            |     |         |
|         | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  |            |     |         |
|         | If "Vos." complete Schodule I. Part I.  | 25b        |     | 2       |
| 6       | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any  |            |     |         |
|         | current or former officers, directors, trustees, key employees, highest compensated employees, or   |            |     |         |
|         | discussified personal if "Vos." complete Cabadula I. Dart II.   | 26         |     | 2       |
| ,       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,  |            |     | _       |
|         |   |            |     |         |
|         | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled   | 27         |     | ١,      |
|         | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III  | 27         |     | 7       |
| 3       | Was the organization a party to a business transaction with one of the following parties (see Schedule L,   |            |     |         |
|         | Part IV instructions for applicable filing thresholds, conditions, and exceptions):   |            |     | ,       |
| а       | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a        |     |         |
| b       | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete  |            |     | _       |
|         | Schedule L, Part IV   | 28b        |     | 2       |
| С       | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)   |            |     |         |
|         | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c        |     | 2       |
| )       | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29         | X   |         |
| )       | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified  |            |     |         |
|         | conservation contributions? If "Yes," complete Schedule M   | 30         |     | 7       |
| I       | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,   |            |     |         |
|         | Part I  | 31         |     | 2       |
| 2       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"   |            |     |         |
|         | complete Schedule N, Part II  | 32         |     | 2       |
| 3       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |            |     |         |
|         | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33         | x   |         |
| 4       | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,  |            |     |         |
| •       |   | 34         |     | 2       |
| -       | or IV, and Part V, line 1   | 34         |     |         |
| ia      | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a        |     | _       |
| b       | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a   |            |     |         |
|         | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b        |     |         |
| •       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable  |            |     |         |
|         | related organization? If "Yes," complete Schedule R, Part V, line 2   | 36         |     |         |
| •       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |            |     |         |
|         | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,  |            |     |         |
|         | Part VI   | 37         |     |         |
| 3       | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and  |            |     |         |
|         | 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.   | 38         |     | 2       |

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V Yes No 0 Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 0 Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? Х 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? Х 3a If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial X 4a If "Yes," enter the name of the foreign country:  ${f u}$ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts X Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? X If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Х If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes." did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7с If "Yes," indicate the number of Forms 8282 filed during the year \_\_\_\_\_\_ d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the 8 sponsoring organization have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities b Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a а b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans Enter the amount of reserves on hand X Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O ...... 14b

NOFI 11/15/2018 5:53 PM Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No Enter the number of voting members of the governing body at the end of the tax year 2 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 0 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 Х supervision of officers, directors, or trustees, or key employees to a management company or other person? X 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, b Х stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8 X The governing body? 8a Each committee with authority to act on behalf of the governing body? X 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O ...... Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No Did the organization have local chapters, branches, or affiliates? 10a Х If "Yes," did the organization have written policies and procedures governing the activities of such chapters, 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? X Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a Describe in Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 Х 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? Х 14 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a

#### X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? Х 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

#### Section C. Disclosure

| 17 | List the states with which a copy of this Form 990 is required to be filed <b>u</b> | None |
|----|---|------|
|    |   |      |

Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

Own website Another's website Upon request Other (explain in Schedule O)

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and 19 financial statements available to the public during the tax year.

State the name, address, and telephone number of the person who possesses the organization's books and records:  $\mathbf{u}$ 20

GORDON YOUNG BANNING

5419 BRECKENRIDGE AVE

951-235-6940

CA 92220

| orm 000 (2017) | NATTONAT. | $\bigcap TTDFACTI$ | TOTIND A TITOM | TMCOPD | 45-2828401 |
|----------------|-----------|--------------------|----------------|--------|------------|
| orm 990 (2017) | NATIONAL  | COTECACE           | LOUNDATTON     | TNCORP | 43-2020401 |

|      | _ |
|------|---|
| Page | 7 |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

|X| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| Check this box if neither the organic | anızadon nor any   | y rela   | aled                  | orga     | ııızat              | ion c                        | ornp   | pensaled any current officer<br>T                                       | , airector, or trustee.                             | т  |
|---------------------------------------|--|--|-----------------------|----------|---------------------|------------------------------|--|---|---|--|
| (A)<br>Name and Title                 | (B) Average hours per week (list any                           | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |          | s both<br>or/truste | an<br>ee)                    | (D)  Reportable compensation from the organization | (E)  Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the |  |
|                                       | hours for<br>related<br>organizations<br>below dotted<br>line) | Individual trustee or director   | Institutional trustee | Officer  | Key employee        | Highest compensated employee | Former   | (W-2/1099-MISC)   | (W-2/1099-WISC)                                     | organization<br>and related<br>organizations |
| (1) GORDON YOUNG                      | 10.00  |  |                       |          |                     |                              |  |   |   |  |
| PRESIDENT                             | 0.00   |  |                       | X        |                     |                              |  | 0   | 0   | 0  |
| (2) WANDA YOUNG                       | F 00   |  |                       |          |                     |                              |  |   |   |  |
| TREASURER                             | 5.00   |  |                       | x        |                     |                              |  | 0   | 0   | 0  |
| (3) EILEEN GENTNER                    |  |  |                       | <u> </u> |                     |                              |  |   |   |  |
| SECRETARY                             | 5.00   |  |                       | x        |                     |                              |  | 0   | o   | 0  |
| (4)                                   | 0.00   |  |                       | ^        |                     |                              |  | 0   | 0   | 0  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (5)                                   |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (6)                                   |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (7)                                   |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (8)                                   |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (9)                                   |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (10)                                  |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |
| (11)                                  |  |  |                       |          |                     |                              |  |   |   |  |
|                                       |  |  |                       |          |                     |                              |  |   |   |  |

| Pa           | rt VII Section A. Officers  | , Directors, Tru  | stee                 | s, K                   | ey E                         | mpl                  | oyee                             | es, a                | and Highest Compensated   | Employees (continued)   |     |   |                                   |        |
|--------------|---|---|----------------------|------------------------|------------------------------|----------------------|----------------------------------|----------------------|---|---|-----|---|-----------------------------------|--------|
|              | (A)<br>Name and title   | (B) Average hours per week (list any hours for related organizations below dotted | bo                   | x, unle<br>ficer a     | Pos<br>check<br>ess pe       | rson i               | than cos both or/truste employee | an<br>ee)            | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E)  Reportable compensation from related organizations (W-2/1099-MISC) |     | (F) Estimat amount other ompensa from the organiza and rela organizat | of<br>ation<br>ne<br>tion<br>ated |        |
|              |   | line)   | trustee              | trustee                |                              | уее                  | Highest compensated employee     |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
| 1b<br>c<br>d | Total from continuation sheet Total (add lines 1b and 1c) Total number of individuals (increportable compensation from  | ets to Part VII, \$   | Secti<br>            | ion /                  | <b>4</b>                     | <br>                 |                                  | u<br>u<br>u          | e) who received more than \$                                      | \$100,000 of  |     |   |                                   |        |
| 3            | Did the organization list any for employee on line 1a? If "Yes," For any individual listed on line organization and related organization and related organization and related organization. | complete Schede 1a, is the sum nizations greater                                  | <i>ule</i> of rethan | J for<br>porta<br>\$15 | <i>such</i><br>able<br>60,00 | indi<br>com<br>0? If | ividua<br>pens<br>"Yes           | al<br>atioi<br>s," c | n and other compensation from plete Schedule J for such           | rom the   |     | 3   | Yes                               | X<br>X |
| 5            | Did any person listed on line 1 for services rendered to the or   | a receive or acc  | rue (                | comp                   | pens                         | ation                | from                             | n an                 | ny unrelated organization or                                      | individual  |     | 5   |                                   | х      |
| Sect<br>1    | ion B. Independent Contractor Complete this table for your five   | e highest compe   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              | compensation from the organiz   | zation. Report co<br>(A)<br>business address                                      | mpe                  | nsatı                  | on to                        | or the               | e cal                            | enda                 |   | n the organization's tax yea<br>(B)<br>iion of services                 | ar. | Cor   | (C)<br>npensati                   | on     |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   | -   |   |                                   |        |
|              |   |   |                      |                        |                              |                      |                                  |                      |   |   |     |   |                                   |        |
| 2            | Total number of independent or received more than \$100,000   |   |                      |                        |                              |                      |                                  |                      | se listed above) who  | 0   |     |   |                                   |        |

NOFI 11/15/2018 5:53 PM Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (C) Unrelated (A) (D) Revenue (B) Related or Total revenue exempt business revenue excluded from tax function 512-514 revenue Contributions, Gifts, Grants and Other Similar Amounts 1a Federated campaigns 1a **b** Membership dues ..... 1b **c** Fundraising events ..... 1c 1d d Related organizations **e** Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 46,671,777 \$ 46,665,077 g Noncash contributions included in lines 1a-1f: 46,671,777 h Total. Add lines 1a-1f . Program Service Revenue Busn. Code 3,175 3,175 SERVICE FEES f All other program service revenue ...... 3,175 g Total. Add lines 2a-2f Investment income (including dividends, interest, and other similar amounts) ..... 1,475,765 1,475,765 Income from investment of tax-exempt bond proceeds  ${\bf u}$ 4,137,904 4,137,904 Royalties .... (i) Real (ii) Personal 370,848 6a Gross rents **b** Less: rental exps. 370,848 c Rental inc. or (loss) 370,848 370,848 d Net rental income or (loss) ...... 7a Gross amount from (i) Securities (ii) Other sales of assets 9,664,725 other than inventory **b** Less: cost or other basis & sales exps. 9,664,725 c Gain or (loss) 9,664,725 9,664,725 d Net gain or (loss) ..... **8a** Gross income from fundraising events Other Revenue (not including \$ ..... of contributions reported on line 1c). See Part IV, line 18 ..... a **b** Less: direct expenses ..... c Net income or (loss) from fundraising events ...... 9a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses ..... c Net income or (loss) from gaming activities ........ 10a Gross sales of inventory, less returns and allowances ..... **b** Less: cost of goods sold ...... c Net income or (loss) from sales of inventory Miscellaneous Revenue Busn. Code

-138,464

-138,464 62,185,730

u

-138,464

15,513,953

11a K1 INCOME/LOSS

d All other revenue ..... e Total. Add lines 11a-11d

Part IX Statement of Functional Expenses

| Secti    | ion 501(c)(3) and 501(c)(4) organizations must contains a response                   |                 |                          | olete column (A).               |                      |
|----------|--|-----------------|--------------------------|---------------------------------|----------------------|
| Do n     | not include amounts reported on lines 6b,  | (A)             | (B)                      | (C)                             | (D)                  |
|          | Bb, 9b, and 10b of Part VIII.  | Total expenses  | Program service expenses | Management and general expenses | Fundraising expenses |
| 1        |  |                 | 2por.000                 | g                               | 23,401,000           |
| •        | and domestic governments. See Part IV, line 21                                       |                 |                          |                                 |                      |
| 2        | Grants and other assistance to domestic  |                 |                          |                                 |                      |
|          | individuals. See Part IV, line 22  |                 |                          |                                 |                      |
| 3        | Grants and other assistance to foreign   |                 |                          |                                 |                      |
|          | organizations, foreign governments, and foreign                                      |                 |                          |                                 |                      |
|          | individuals. See Part IV, lines 15 and 16  |                 |                          |                                 |                      |
| 4        | Benefits paid to or for members  |                 |                          |                                 |                      |
| 5        | Compensation of current officers, directors,   |                 |                          |                                 |                      |
|          | trustees, and key employees  |                 |                          |                                 |                      |
| 6        | Compensation not included above, to disqualified                                     |                 |                          |                                 |                      |
|          | persons (as defined under section 4958(f)(1)) and                                    |                 |                          |                                 |                      |
|          | persons described in section 4958(c)(3)(B)   |                 |                          |                                 |                      |
| 7        | Other salaries and wages   |                 |                          |                                 |                      |
| 8        | Pension plan accruals and contributions (include                                     |                 |                          |                                 |                      |
|          | section 401(k) and 403(b) employer contributions)                                    |                 |                          |                                 |                      |
| 9        | Other employee benefits  |                 |                          |                                 |                      |
| 10       | Payroll taxes  |                 |                          |                                 |                      |
| 11       | Fees for services (non-employees):   |                 |                          |                                 |                      |
| a        | Management   | 20              | 20                       |                                 |                      |
| b        | Legal  | 20              | 20                       |                                 |                      |
| C        | Accounting   |                 |                          |                                 |                      |
| d        | Lobbying  Professional fundraising continue See Part IV, line 17                     |                 |                          |                                 |                      |
| e        | Professional fundraising services. See Part IV, line 17                              |                 |                          |                                 |                      |
| f        | Investment management fees Other. (If line 11g amount exceeds 10% of line 25, column |                 |                          |                                 |                      |
| g        | (A) amount, list line 11g expenses on Schedule O.)                                   |                 |                          |                                 |                      |
| 12       |  |                 |                          |                                 |                      |
| 13       |  | 95              | 95                       |                                 |                      |
| 14       | Office expenses Information technology   |                 |                          |                                 |                      |
| 15       | Royalties  |                 |                          |                                 |                      |
| 16       | Occupancy  | 723             | 723                      |                                 |                      |
| 17       | Travel   | 118             | 118                      |                                 |                      |
| 18       | Payments of travel or entertainment expenses   | _               |                          |                                 |                      |
|          | for any federal, state, or local public officials                                    |                 |                          |                                 |                      |
| 19       | Conferences, conventions, and meetings   |                 |                          |                                 |                      |
| 20       | Interest   |                 |                          |                                 |                      |
| 21       | Payments to affiliates   |                 |                          |                                 |                      |
| 22       | Depreciation, depletion, and amortization  |                 |                          |                                 |                      |
| 23       | Insurance  |                 |                          |                                 |                      |
| 24       | Other expenses. Itemize expenses not covered   |                 |                          |                                 |                      |
|          | above (List miscellaneous expenses in line 24e. If                                   |                 |                          |                                 |                      |
|          | line 24e amount exceeds 10% of line 25, column                                       |                 |                          |                                 |                      |
|          | (A) amount, list line 24e expenses on Schedule O.)                                   | 405 105         | 405 105                  |                                 |                      |
| a        | CHARITABLE DONATIONS   | 425,125         | 425,125                  |                                 |                      |
| b        | PORTFOLIO DEDUCTIONS   | 173,776         | 173,776                  |                                 |                      |
| C        | NON DEDUCTIBLE EXPS K1   | 71,485          | 71,485                   |                                 |                      |
| d        | K-1 DONATIONS  | 45,668<br>6,556 | 45,668<br>6,491          | 65                              |                      |
| е<br>25  | All other expenses   | 723,566         | 723,501                  | 65                              | 0                    |
| 25<br>26 | Total functional expenses. Add lines 1 through 24e                                   | 123,300         | 123,301                  | 05                              | <u> </u>             |
| -0       | organization reported in column (B) joint costs                                      |                 |                          |                                 |                      |
|          | from a combined educational campaign and   |                 |                          |                                 |                      |
|          | fundraising solicitation. Check here <b>u</b> if following SOP 98-2 (ASC 958-720)    |                 |                          |                                 |                      |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Form 990 (2017) Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 121,771 91,467 Cash—non-interest bearing 1 Savings and temporary cash investments 2 Pledges and grants receivable, net 3 Accounts receivable, net 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L 6 Notes and loans receivable, net 7 Inventories for sale or use 8 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment: cost or 10b **b** Less: accumulated depreciation Investments—publicly traded securities 11 11 95,745,616 Investments—other securities. See Part IV, line 11 148,775,374 12 12 Investments—program-related. See Part IV, line 11 13 13 14 Intangible assets 14 Other assets. See Part IV, line 11 15 15 Total assets. Add lines 1 through 15 (must equal line 34).... 95,867,387 148,866,841 16 16 Accounts payable and accrued expenses \_\_\_\_\_\_ 17 17 18 Grants payable 18 19 Deferred revenue 19 Tax-exempt bond liabilities 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 23 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 0 0 **Total liabilities.** Add lines 17 through 25 ..... 26 Organizations that follow SFAS 117 (ASC 958), check here u **Assets or Fund Balances** complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 27 28 Temporarily restricted net assets 28 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here u X and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances ......

Form **990** (2017)

148,866,841

148,866,841

148,866,841

31

32

33

95,867,387

95,867,387

95,867,387

Ĕ

32

| Pa | art XI Reconciliation of Net Assets   |    |            |       |               |                                 |
|----|---|----|------------|-------|---------------|---------------------------------|
|    | Check if Schedule O contains a response or note to any line in this Part XI                                   |    |            |       |               | $oldsymbol{oldsymbol{\square}}$ |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1  | $\epsilon$ | 2,18  |               |                                 |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2  |            |       | 23,           |                                 |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3  | 6          | 1,40  | 62 <b>,</b> 1 | 164                             |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4  | 9          | 5,8   | 67 <b>,</b> 3 | 387                             |
| 5  | Net unrealized gains (losses) on investments  | 5  | -          | -1,52 | 26,1          | 159                             |
| 6  | Donated services and use of facilities  | 6  |            |       |               |                                 |
| 7  | Investment expenses   | 7  |            |       |               |                                 |
| 8  | Prior period adjustments  | 8  |            |       |               |                                 |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9  | -          | 6,9   | 36,5          | <u>551</u>                      |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line                |    |            |       |               |                                 |
|    | 33, column (B))   | 10 | 14         | 8,8   | 56,8          | 341                             |
| Pa | art XII Financial Statements and Reporting  |    |            |       |               | _                               |
|    | Check if Schedule O contains a response or note to any line in this Part XII                                  |    |            |       |               | <u>Ш</u>                        |
|    |   |    |            |       | Yes           | No                              |
| 1  | Accounting method used to prepare the Form 990: X Cash Accrual Other  |    |            |       |               |                                 |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in         |    |            |       |               |                                 |
|    | Schedule O.   |    |            |       |               |                                 |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?               |    |            | 2a    |               | X                               |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or        |    |            |       |               |                                 |
|    | reviewed on a separate basis, consolidated basis, or both:  |    |            |       |               |                                 |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |    |            |       |               |                                 |
| b  | Were the organization's financial statements audited by an independent accountant?                            |    |            | 2b    |               | X                               |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a       |    |            |       |               |                                 |
|    | separate basis, consolidated basis, or both:  |    |            |       |               |                                 |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |    |            |       |               |                                 |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight   |    |            |       |               |                                 |
|    | of the audit, review, or compilation of its financial statements and selection of an independent accountant?  |    |            | 2c    |               |                                 |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in |    |            |       |               |                                 |
|    | Schedule O.   |    |            |       |               |                                 |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in   |    |            |       |               |                                 |
|    | the Single Audit Act and OMB Circular A-133?  |    |            | 3a    |               |                                 |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |    |            |       |               |                                 |
|    | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits       |    |            | 3b    |               |                                 |

Form **990** (2017)

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

u Attach to Form 990 or Form 990-EZ.

 ${f u}$  Go to  ${\it www.irs.gov/Form990}$  for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

NATTONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

|          |               |   | NATIONAL OUT  | REACH FOUNDATION   | I INC       | ORP                          | 45-262                              | 0401                              |
|----------|---------------|---|---|--|-------------|------------------------------|-------------------------------------|-----------------------------------|
| _Pa      | art I         | Reas                                    | on for Public Charity                                       | <b>Status</b> (All organizations   | must co     | omplete                      | this part.) See instruction         | ns.                               |
| The      | ~             | nization is not                         | a private foundation because                                | e it is: (For lines 1 through 12, ch                                     | neck only   | one box.)                    |                                     |                                   |
| 1        | X             | A church, cor                           | nvention of churches, or asso                               | ociation of churches described in  | section     | 170(b)(1                     | )(A)(i).                            |                                   |
| 2        |               | A school des                            | cribed in section 170(b)(1)(                                | A)(ii). (Attach Schedule E (Form   | 990 or 9    | 90-EZ).)                     |                                     |                                   |
| 3        | П             | A hospital or                           | a cooperative hospital service                              | ce organization described in sec   | tion 170    | (b)(1)(A)(i                  | ii).                                |                                   |
| 4        | П             | A medical res                           | search organization operated                                | in conjunction with a hospital d   | escribed i  | n <b>sectio</b> i            | n 170(b)(1)(A)(iii). Enter the ho   | spital's name,                    |
|          | _             | city, and state                         | e:  |  |             |                              |                                     |                                   |
| 5        |               | An organizati                           | on operated for the benefit o                               | f a college or university owned of                                       | or operate  | d by a go                    | overnmental unit described in       |                                   |
|          |               | _                                       | (b)(1)(A)(iv). (Complete Part                               | -  |             |                              |                                     |                                   |
| 6        |               |   |   | overnmental unit described in se   | ection 17   | 0(b)(1)(A)                   | )(v).                               |                                   |
| 7        |               | •                                       | on that normally receives a s section 170(b)(1)(A)(vi). (Co | substantial part of its support from                                     | m a gove    | nmental                      | unit or from the general public     |                                   |
| 8        | $\Box$        |   |   | omplete Part II.)<br>I <b>70(b)(1)(A)(vi).</b> (Complete Part I          | II \        |                              |                                     |                                   |
| 9        | Н             |   |   | cribed in section 170(b)(1)(A)(i)  |             | d in coni                    | unction with a land grant college   | •                                 |
| 9        | ш             |   |   | f agriculture (see instructions). E                                      |             |                              |                                     | <del>U</del>                      |
|          |               | university:                             | or a normana grant conege o                                 | agriculture (see matructions). E   | inci inc i  | iarric, city                 | , and state of the college of       |                                   |
| 10       | П             |   | on that normally receives: (1)                              | ) more than 33 1/3% of its supp  | ort from c  | ontributio                   | ns, membership fees, and gros       | s                                 |
|          | ш             | J                                       | , ,   | pt functions—subject to certain e  |             |                              | , , ,                               |                                   |
|          |               |   | S .   | d unrelated business taxable inc   | ,           |                              | ,                                   |                                   |
|          | $\overline{}$ |   | ŭ   | ), 1975. See <b>section 509(a)(2).</b>                                   | ` .         |                              |                                     |                                   |
| 11       | Н             | ŭ                                       | •   | exclusively to test for public safet                                     | •           |                              | ` ` ` `                             |                                   |
| 12       | Ш             | •                                       | •   | exclusively for the benefit of, to p                                     |             |                              |                                     |                                   |
|          |               |   |   | ations described in <b>section 509</b> nat describes the type of support |             |                              |                                     |                                   |
|          | _             |   | -   | erated, supervised, or controlled  |             |                              | •                                   | •                                 |
|          | а             | _                                       |   | er to regularly appoint or elect a                                       |             |                              |                                     | J                                 |
|          |               | • | • , ,   | omplete Part IV, Sections A ar   |             | or the dire                  | solors or tradices or the           |                                   |
|          | b             |   | •   | pervised or controlled in connect  |             | ts suppor                    | ted organization(s), by having      |                                   |
|          | -             |   |   | ing organization vested in the sa  |             |                              | .,,,                                | d                                 |
|          |               |   | ion(s). You must complete                                   |  |             |                              | 3 11                                |                                   |
|          | С             | Type III                                | functionally integrated. A s                                | supporting organization operated tructions). You must complete           | in conne    | ction with                   | , and functionally integrated with  | h,                                |
|          | d             |   |   | I. A supporting organization oper  |             |                              |                                     | n(s)                              |
|          | u             |   |   | organization generally must sat  |             |                              |                                     |                                   |
|          |               |   | , ,   | nust complete Part IV, Section   | •           |                              | •                                   |                                   |
|          | е             |   |   | eived a written determination from                                       |             |                              | a Type I, Type II, Type III         |                                   |
|          |               |   |   | n-functionally integrated supporti                                       | ng organi   | zation.                      |                                     |                                   |
|          | t             |   | nber of supported organization                              |  |             |                              |                                     |                                   |
|          | g             | Provide the fo                          | ollowing information about th                               |  | T           |                              | T                                   |                                   |
| (i       |               | e of supported anization                | (ii) EIN  | (iii) Type of organization (described on lines 1–10                      | (iv) Is the | organization<br>ur governing | (v) Amount of monetary support (see | (vi) Amount of other support (see |
|          | org           | anization                               |   | above (see instructions))  |             | nent?                        | instructions)                       | instructions)                     |
|          |               |   |   | ,                                  | Yes         | No                           | ,                                   |                                   |
| (A)      |               |   |   |  |             |                              |                                     |                                   |
| ` ,      |               |   |   |  |             |                              |                                     |                                   |
| (B)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| (C)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| (D)      |               |   |   |  |             |                              |                                     |                                   |
| (E)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| <b>T</b> |               |   |   |  |             |                              |                                     |                                   |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017

Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec        | tion A. Public Support  |                      |                       |                       |                     |                      |                   |           |
|------------|---|----------------------|-----------------------|-----------------------|---------------------|----------------------|-------------------|-----------|
| Caler      | ndar year (or fiscal year beginning in) <b>u</b>  | (a) 2013             | <b>(b)</b> 2014       | (c) 2015              | (d) 2016            | <b>(e)</b> 201       | 7                 | (f) Total |
| 1          | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  |                      |                       |                       |                     |                      |                   |           |
| 2          | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |                      |                       |                       |                     |                      |                   |           |
| 3          | The value of services or facilities furnished by a governmental unit to the organization without charge   |                      |                       |                       |                     |                      |                   |           |
| <b>4 5</b> | Total. Add lines 1 through 3  The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |                      |                       |                       |                     |                      |                   |           |
| 6          | Public support. Subtract line 5 from line 4.  |                      |                       |                       |                     |                      |                   |           |
|            | tion B. Total Support   |                      | _                     | <b>,</b>              | _                   |                      |                   |           |
| Caler      | ndar year (or fiscal year beginning in) <b>u</b>  | <b>(a)</b> 2013      | <b>(b)</b> 2014       | (c) 2015              | (d) 2016            | <b>(e)</b> 201       | 17                | (f) Total |
| 7          | Amounts from line 4   |                      |                       |                       |                     |                      | $\longrightarrow$ |           |
| 8          | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources   |                      |                       |                       |                     |                      |                   |           |
| 9          | Net income from unrelated business activities, whether or not the business is regularly carried on  |                      |                       |                       |                     |                      |                   |           |
| 10         | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)   |                      |                       |                       |                     |                      |                   |           |
| 11         | Total support. Add lines 7 through 10   |                      |                       |                       |                     |                      |                   |           |
| 12         | Gross receipts from related activities, etc.  | (see instructions)   |                       |                       |                     |                      | 12                |           |
| 13         | First five years. If the Form 990 is for the  | organization's firs  | t, second, third, fou | rth, or fifth tax yea | r as a section 501( | c)(3)                |                   |           |
|            | organization, check this box and stop her   |                      |                       |                       |                     | <u></u>              | <u> </u>          | <u></u>   |
| Sec        | tion C. Computation of Public S   | <del></del>          |                       |                       |                     |                      |                   |           |
| 14         | Public support percentage for 2017 (line 6  | column (f) divided   | d by line 11, columi  | n (f))                |                     |                      | 14                | %         |
| 15         | Public support percentage from 2016 Sche  | dule A, Part II, lin | e 14                  |                       |                     |                      | 15                | %         |
| 16a        |   |                      |                       |                       | 33 1/3% or more, cl | neck this            |                   |           |
|            | box and <b>stop here.</b> The organization qual   |                      |                       |                       |                     |                      |                   | ▶ ∟       |
| b          | 3   |                      |                       |                       |                     |                      |                   |           |
|            | this box and <b>stop here</b> . The organization  |                      |                       |                       |                     |                      |                   | ▶ ∟       |
| 17a        |   | _                    |                       |                       |                     |                      |                   |           |
|            | 10% or more, and if the organization meet   |                      |                       |                       |                     |                      |                   |           |
|            | Part VI how the organization meets the "fa  |                      | _                     |                       |                     |                      |                   | ▶ □       |
| _          | organization  | IC If the event-out  |                       | hov on line 12, 16    |                     |                      |                   |           |
| b          | <b>10%-facts-and-circumstances test—20</b> 15 is 10% or more, and if the organization   | _                    |                       |                       |                     | ı iii l <del>e</del> |                   |           |
|            | ,   |                      |                       | •                     | •                   | olichy               |                   |           |
|            | Explain in Part VI how the organization me  |                      |                       | -                     |                     | -                    |                   | ▶ □       |
| 18         | supported organization  Private foundation. If the organization did   | I not check a hove   |                       |                       | k this how and so   |                      |                   |           |
| 10         | _   |                      |                       |                       |                     |                      |                   | ▶ □       |
|            | instructions  |                      |                       |                       |                     |                      |                   | 🔽 🗀       |

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.

| Sec | tion A. Public Support   | Judiny drider ti     | TIC TCSTS TISTCG     | ociow, picase e   | ompicte i art i  | 1.)             |                  |
|-----|--|----------------------|----------------------|-------------------|------------------|-----------------|------------------|
|     | ndar year (or fiscal year beginning in) <b>u</b>   | (a) 2013             | <b>(b)</b> 2014      | (c) 2015          | (d) 2016         | <b>(e)</b> 2017 | (f) Total        |
| 1   | Gifts, grants, contributions, and membership   |                      | (1)                  | (1)               | (4)              | (4)             | ()               |
| -   | fees received. (Do not include any "unusual grants.")  |                      |                      |                   |                  |                 |                  |
| 2   | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                      |                      |                   |                  |                 |                  |
| 3   | Gross receipts from activities that are not an unrelated trade or business under section 513   |                      |                      |                   |                  |                 |                  |
| 4   | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                      |                      |                   |                  |                 |                  |
| 5   | The value of services or facilities furnished by a governmental unit to the organization without charge  |                      |                      |                   |                  |                 |                  |
| 6   | Total. Add lines 1 through 5   |                      |                      |                   |                  |                 |                  |
| 7a  | Amounts included on lines 1, 2, and 3 received from disqualified persons   |                      |                      |                   |                  |                 |                  |
| b   | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                      |                      |                   |                  |                 |                  |
| С   | Add lines 7a and 7b  |                      |                      |                   |                  |                 |                  |
| 8   | Public support. (Subtract line 7c from   |                      |                      |                   |                  |                 |                  |
| 500 | tion B. Total Support  |                      |                      |                   |                  |                 |                  |
|     | ndar year (or fiscal year beginning in) <b>u</b>   | (a) 2013             | <b>(b)</b> 2014      | <b>(c)</b> 2015   | (d) 2016         | <b>(e)</b> 2017 | (f) Total        |
| 9   | Amounts from line 6  | (4) 2010             | (8) 2014             | (6) 2010          | (4) 2010         | (6) 2017        | (i) Total        |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  |                      |                      |                   |                  |                 |                  |
| b   | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                      |                      |                   |                  |                 |                  |
| С   | Add lines 10a and 10b  |                      |                      |                   |                  |                 |                  |
| 11  | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |                      |                      |                   |                  |                 |                  |
| 12  | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)  |                      |                      |                   |                  |                 |                  |
| 13  | Total support. (Add lines 9, 10c, 11, and 12.)   |                      |                      |                   |                  |                 |                  |
| 14  | First five years. If the Form 990 is for the   | organization's first | , second, third, fou | or fifth tax year | as a section 501 | (c)(3)          |                  |
|     | organization, check this box and stop here   |                      |                      |                   |                  |                 | <u></u> <u>▶</u> |
| Sec | tion C. Computation of Public Su   | <u> </u>             |                      |                   |                  |                 |                  |
| 15  | Public support percentage for 2017 (line 8,  |                      |                      |                   |                  |                 | <u>%</u>         |
| 16  | Public support percentage from 2016 Sched  |                      |                      |                   |                  | 16              | %                |
|     | tion D. Computation of Investmen   |                      |                      |                   |                  | 11              |                  |
| 17  | Investment income percentage for 2017 (lin   |                      |                      | column (f))       |                  |                 | <u>%</u>         |
| 18  | Investment income percentage from 2016 S   |                      |                      | 44                |                  |                 | <u>%</u>         |
| 19a | 33 1/3% support tests—2017. If the organ   |                      |                      |                   |                  |                 | ▶ □              |
| L   | 17 is not more than 33 1/3%, check this box  | -                    | -                    |                   |                  |                 | ▶ ⊔              |
| b   | 33 1/3% support tests—2016. If the organ   |                      |                      |                   |                  |                 | ▶ □              |
| 20  | line 18 is not more than 33 1/3%, check this <b>Private foundation.</b> If the organization did  | _                    | =                    |                   |                  | =               |                  |

Schedule A (Form 990 or 990-EZ) 2017

NATIONAL OUTREACH FOUNDATION INCORP

#### **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer 3a (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- Was any supported organization not organized in the United States ("foreign supported organization")? If 4a "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign b supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- Substitutions only. Was the substitution the result of an event beyond the organization's control? С
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more 9a disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit С from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|      |        | Yes       | No       |
|------|--------|-----------|----------|
|      |        |           |          |
|      | 1      |           |          |
|      | 1      |           |          |
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|      | 9b     |           |          |
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|      | 100    |           |          |
|      | 10a    |           |          |
|      | 10b    |           |          |
| A (F | orm 99 | 0 or 990- | EZ) 2017 |
| •    |        |           |          |

|          | e A (Form 990 or 990-EZ) 2017 NATIONAL OUTREACH FOUNDATION INCORP 45-282840   | <u>L</u> |     | Page 5 |
|----------|---|----------|-----|--------|
| Par      | t IV Supporting Organizations (continued)   |          |     |        |
|          |   |          | Yes | No     |
| 11       | Has the organization accepted a gift or contribution from any of the following persons?   |          |     |        |
| а        | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)  |          |     |        |
|          | below, the governing body of a supported organization?  | 11a      |     |        |
|          | A family member of a person described in (a) above?   | 11b      |     |        |
|          | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.   | 11c      |     |        |
| Secti    | on B. Type I Supporting Organizations   |          |     |        |
|          | Did the discrete transfer of the second control of the second control of the second to  |          | Yes | No     |
| 1        | Did the directors, trustees, or membership of one or more supported organizations have the power to   |          |     |        |
|          | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the  |          |     |        |
|          | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or   |          |     |        |
|          | controlled the organization's activities. If the organization had more than one supported organization,   |          |     |        |
|          | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported   | 4        |     |        |
| 2        | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  Did the organization operate for the benefit of any supported organization other than the supported   | 1        |     |        |
| 2        | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part   |          |     |        |
|          | VI how providing such benefit carried out the purposes of the supported organization(s) that operated,  |          |     |        |
|          | supervised, or controlled the supporting organization.  | 2        |     |        |
| Secti    | on C. Type II Supporting Organizations  |          |     |        |
|          | on type is capped and |          | Yes | No     |
| 1        | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |          | 100 | 110    |
| •        | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   |          |     |        |
|          | or management of the supporting organization was vested in the same persons that controlled or managed  |          |     |        |
|          | the supported organization(s).  | 1        |     |        |
| Secti    | on D. All Type III Supporting Organizations   |          |     |        |
|          | <u> </u>  |          | Yes | No     |
| 1        | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |          |     |        |
|          | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax   |          |     |        |
|          | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the  |          |     |        |
|          | organization's governing documents in effect on the date of notification, to the extent not previously provided?  | 1        |     |        |
| 2        | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  |          |     |        |
|          | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how  |          |     |        |
|          | the organization maintained a close and continuous working relationship with the supported organization(s).   | 2        |     |        |
| 3        | By reason of the relationship described in (2), did the organization's supported organizations have a   |          |     |        |
|          | significant voice in the organization's investment policies and in directing the use of the organization's  |          |     |        |
|          | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's  |          |     |        |
|          | supported organizations played in this regard.  | 3        |     |        |
| Secti    | on E. Type III Functionally-Integrated Supporting Organizations   |          |     |        |
| 1        | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).   |          |     |        |
| а        | The organization satisfied the Activities Test. Complete line 2 below.  |          |     |        |
| b        | The organization is the parent of each of its supported organizations. Complete line 3 below.   |          |     |        |
| С        | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruction  | ns).     |     |        |
|          |   | ſ        |     |        |
|          | ctivities Test. Answer (a) and (b) below.   |          | Yes | No     |
| а        | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of  |          |     |        |
|          | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify  |          |     |        |
|          | those supported organizations and explain how these activities directly furthered their exempt purposes,  |          |     |        |
|          | how the organization was responsive to those supported organizations, and how the organization determined   | 2-       |     |        |
| <b>h</b> | that these activities constituted substantially all of its activities.  | 2a       |     |        |
| b        | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more   |          |     |        |
|          | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these   |          |     |        |
|          | activities but for the organization's involvement.  | 2b       |     |        |
| 3        | Parent of Supported Organizations. Answer (a) and (b) below.  | ,        |     |        |
| a        | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or   |          |     |        |
| u        | trustees of each of the supported organizations? <i>Provide details in Part VI</i> .  | 3a       |     |        |
| b        | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each   | ,        |     |        |
| -        | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.   | 3b       |     |        |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) Net short-term capital gain 1 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 4 4 Add lines 1 through 3. 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) Other expenses (see instructions) 7 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4). 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): 1a **a** Average monthly value of securities 1b **b** Average monthly cash balances 1с Fair market value of other non-exempt-use assets **d Total** (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets 3 Subtract line 2 from line 1d. 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions) 4 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 6 Multiply line 5 by .035. 6 Recoveries of prior-year distributions 7 Minimum Asset Amount (add line 7 to line 6) 8 Section C - Distributable Amount Current Year Adjusted net income for prior year (from Section A, line 8, Column A) 1 1 2 Enter 85% of line 1. Minimum asset amount for prior year (from Section B, line 8, Column A) 3 3 Enter greater of line 2 or line 3. 4 5 Income tax imposed in prior year

emergency temporary reduction (see instructions).

6 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Distributable Amount. Subtract line 5 from line 4, unless subject to

Schedule A (Form 990 or 990-EZ) 2017

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017 Page 7 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions **Current Year** Amounts paid to supported organizations to accomplish exempt purposes 1 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity Administrative expenses paid to accomplish exempt purposes of supported organizations 4 Amounts paid to acquire exempt-use assets Qualified set-aside amounts (prior IRS approval required) 5 6 Other distributions (describe in Part VI). See instructions. Total annual distributions. Add lines 1 through 6. 7 Distributions to attentive supported organizations to which the organization is responsive 8 (provide details in Part VI). See instructions. Distributable amount for 2017 from Section C, line 6 9 10 Line 8 amount divided by line 9 amount (i) (ii) (iii) Section E - Distribution Allocations (see instructions) **Excess Distributions** Underdistributions Distributable Pre-2017 Amount for 2017 Distributable amount for 2017 from Section C, line 6 Underdistributions, if any, for years prior to 2017 (reasonable cause required-explain in Part VI). See Excess distributions carryover, if any, to 2017: **b** From 2013 **c** From 2014..... **d** From 2015 e From 2016 Total of lines 3a through e g Applied to underdistributions of prior years h Applied to 2017 distributable amount i Carryover from 2012 not applied (see instructions) Remainder. Subtract lines 3g, 3h, and 3i from 3f. Distributions for 2017 from Section D, line 7: a Applied to underdistributions of prior years **b** Applied to 2017 distributable amount c Remainder. Subtract lines 4a and 4b from 4. Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. Excess distributions carryover to 2018. Add lines 3j Breakdown of line 7: a Excess from 2013

Schedule A (Form 990 or 990-EZ) 2017

**b** Excess from 2014 .....

c Excess from 2015. d Excess from 2016 e Excess from 2017

| Schedule A (Forn                        | n 990 or 990-EZ) 2017 | NATIONAL                | OUTREACH          | FOUNDATION             | INCORP        | 45-2828401           | Page 8      |
|---|-----------------------|-------------------------|-------------------|------------------------|---------------|----------------------|-------------|
| Part VI                                 |                       | Information. Provid     |                   |                        |               |                      |             |
|   |                       |                         |                   |                        |               |                      |             |
|   |                       | IV, Section A, lines    |                   |                        |               |                      |             |
|   | B, lines 1 and 2      | 2; Part IV, Section C,  | line 1; Part IV   | , Section D, lines 2   | 2 and 3; Part | IV, Section E, lines | 1c, 2a, 2b, |
|   |                       | t V, line 1; Part V, Se |                   |                        |               |                      |             |
|   | lines 2 5 and         | 6. Also complete this   | nort for any      | additional informati   | on (Socinct   | ructions \           |             |
|   | illies 2, 5, and      | o. Also complete this   | s pair ior arry o | additional information | on. (See ms   | ructions.)           |             |
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

#### Schedule of Contributors

u Attach to Form 990, Form 990-EZ, or Form 990-PF. u Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2017

Employer identification number

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Organization type (check one): Filers of: Section: **X** 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33<sup>1</sup>/<sub>3</sub>% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Part I     | Contributors (see instructions). Use duplicate copies of Pa                             | art I if additional space is ne    | eded.  |
|------------|---|------------------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d)<br>Type of contribution  |
| .1         | BROTHER IV, LLC 810 N COMMERCIAL STREET LOVINGTON NM 88260                              | \$ 3,810,561                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 2          | MY VOICES, LLC 20310 VIA ALMERIA YORBA LINDA CA 92887                                   | \$ 2,707,730                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)   | (c)                                | (d)  |
| No3        | Name, address, and ZIP + 4  WELL OF OATH, LLC P.O. BOX 2526  PONTE VEDRA BEACH FL 32004 | Total contributions  \$ 20,448,242 | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 4          | MJ STRATEGIES, LLC<br>8674 EAGLE CREEK CIRCLE<br>SAVAGE MN 55378                        | \$ 3,768,133                       | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d)<br>Type of contribution  |
| 5          | BARKER HOLBROOK HERITAGE, LLC<br>27132 B PASEO ESPADA<br>SAN JUAN CAPISTRANO CA 92675   | \$ 965,883                         | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 6          | SUNSI, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764                              | \$ 2,577,879                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |

Name of organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Part I     | Contributors (see instructions). Use duplicate copies of Pa        | art I if additional space is ne | eded.  |
|------------|--|---------------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c) Total contributions         | (d)<br>Type of contribution  |
| 7          | ABSON CAPITAL, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764 | \$ 11,675,016                   | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
| 8          | WALGRAVE FOUNDATION, LLC 14176 COYOTE CIRCLE PRIOR LAKE MN 55372   | \$ 144,738                      | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
| 9          | GLOBAL HOPSCOTCH, LLC 25340 TUCKER RD  ROGERS MN 55374             | \$ 180,226                      | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c) Total contributions         | (d) Type of contribution   |
| 10         | M&H GIVING<br>26501 VIA LA JOLLA<br>SAN JUAN CAPISTRANO CA 92675   | \$ 156,924                      | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c)<br>Total contributions      | (d) Type of contribution   |
| .11        | MACGENIUS 460 WILDWOOD FOREST DRIVE STE 110 SPRING TX 77380        | \$ 229,745                      | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
|            |  | \$                              | Person Payroll Noncash (Complete Part II for noncash contributions.)   |

Name of organization
NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

### Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No.<br>from<br>Part I | (b) Description of noncash property given  | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|---------------------------|--|---|----------------------|
| 1                         | LLC UNITS CONTRIBUTED                      | \$ 3,810,561                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 2                         | LLC UNITS CONTRIBUTED                      | \$ 2,707,730                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 3                         | LLC UNITS CONTRIBUTED                      | \$ 20,448,242                             | 04/30/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 4                         | LLC UNITS CONTRIBUTED                      | \$ 3,768,133                              | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 5                         | LLC UNITS CONTRIBUTED                      | \$ 965,883                                | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 6                         | LLC UNITS CONTRIBUTED                      | \$ 2,577,879                              | 07/03/17             |

Page 3

Name of organization

Employer identification number 45-2828401

### NATIONAL OUTREACH FOUNDATION INCORP

| Part II                   | Noncash Property (see instructions). Use duplicate | copies of Part II if additional s         | 45-2828401<br>space is needed. |
|---------------------------|--|---|--------------------------------|
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d) Date received              |
| 7                         | LLC UNITS CONTRIBUTED                              | \$ 11,675,016                             | 07/25/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 8                         | LLC UNITS CONTRIBUTED                              | \$ 144,738                                | 12/19/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 9                         | LLC UNITS CONTRIBUTED                              | \$ 180,226                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 10                        | LLC UNITS CONTRIBUTED                              | \$ 156,924                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 11                        | LLC UNITS CONTRIBUTED                              | \$ 229,745                                | 12/31/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
|                           |  | \$  |                                |

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements u Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990.

u Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

|    | ATIONAL OUTREACH FOUNDATION INCORP  |  | 45-2828401                      |
|----|---|--|---------------------------------|
| Pa | rt I Organizations Maintaining Donor Advised Fu   |  | Accounts.                       |
|    | Complete if the organization answered "Yes" on  |  |                                 |
|    |   | (a) Donor advised funds                        | (b) Funds and other accounts    |
| 1  | Total number at end of year   | 42   |                                 |
| 2  | Aggregate value of contributions to (during year)   |  |                                 |
| 3  | Aggregate value of grants from (during year)  |  |                                 |
| 4  | Aggregate value at end of year  | •  |                                 |
| 5  | Did the organization inform all donors and donor advisors in writing the  |  | Yes X No                        |
| •  | funds are the organization's property, subject to the organization's ex-  |  | Yes A No                        |
| 6  | Did the organization inform all grantees, donors, and donor advisors in   |  |                                 |
|    | only for charitable purposes and not for the benefit of the donor or do   |  | Yes X No                        |
| Pa | conferring impermissible private benefit?   |  |                                 |
|    | Complete if the organization answered "Yes" on  | Form 990, Part IV, line 7.                     |                                 |
| 1  | Purpose(s) of conservation easements held by the organization (check  |  |                                 |
| •  | Preservation of land for public use (e.g., recreation or education)   | Preservation of a historically impo            | ortant land area                |
|    | Protection of natural habitat   | Preservation of a certified historic           |                                 |
|    | Preservation of open space  |  |                                 |
| 2  | Complete lines 2a through 2d if the organization held a qualified cons  | ervation contribution in the form of a conser  | vation                          |
|    | easement on the last day of the tax year.   |  | Held at the End of the Tax Year |
| а  | Total number of conservation easements  |  | 2a                              |
| b  | Total acreage restricted by conservation easements  |  | 2b                              |
| С  | Number of conservation easements on a certified historic structure inc  |  |                                 |
| d  | Number of conservation easements included in (c) acquired after 7/25  |  |                                 |
|    | historic structure listed in the National Register  |  | 2d                              |
| 3  | Number of conservation easements modified, transferred, released, e.  | xtinguished, or terminated by the organization | on during the                   |
|    | tax year <b>u</b>   |  |                                 |
| 4  | Number of states where property subject to conservation easement is   | located <b>u</b>                               |                                 |
| 5  | Does the organization have a written policy regarding the periodic mo   | nitoring, inspection, handling of              |                                 |
|    | violations, and enforcement of the conservation easements it holds?   |  | Yes No                          |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting, handling   | of violations, and enforcing conservation ea   | sements during the year         |
|    | u   |  |                                 |
| 7  | Amount of expenses incurred in monitoring, inspecting, handling of view   | olations, and enforcing conservation easeme    | ents during the year            |
|    | u\$   |  |                                 |
| 8  | Does each conservation easement reported on line 2(d) above satisfy   |  |                                 |
|    | and section 170(h)(4)(B)(ii)?   |  |                                 |
| 9  | In Part XIII, describe how the organization reports conservation easen  | •  |                                 |
|    | balance sheet, and include, if applicable, the text of the footnote to th organization's accounting for conservation easements. | e organization's financial statements that de  | scribes the                     |
| Da | rt III Organizations Maintaining Collections of Art   | Historical Transuras or Other                  | Similar Assots                  |
|    | Complete if the organization answered "Yes" on  |  | Offinial Addets.                |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958),   |  | alance sheet                    |
|    | works of art, historical treasures, or other similar assets held for public   |  |                                 |
|    | public service, provide, in Part XIII, the text of the footnote to its finance  |  |                                 |
| b  | If the organization elected, as permitted under SFAS 116 (ASC 958),   |  | ce sheet                        |
| -  | works of art, historical treasures, or other similar assets held for public   | •  |                                 |
|    | public service, provide the following amounts relating to these items:  |  | -                               |
|    | (i) Revenue included on Form 990, Part VIII, line 1   |  | u \$                            |
|    | (ii) Assets included in Form 990, Part X  |  | u \$                            |
| 2  | If the organization received or held works of art, historical treasures, or   |  |                                 |
|    | following amounts required to be reported under SFAS 116 (ASC 958   | •  |                                 |
| а  | Revenue included on Form 990, Part VIII, line 1   | ,  | u \$                            |
| b  | Assets included in Form 990, Part X   | <u></u>  | u \$                            |

| Sche | dule D (Form 990) 2017 NATIONAL   | OUTREACH .              | FOUND          | ATION .           | INCORP           | 45-28                | 284      | υT        |                |                 | P      | age 🏖   |
|------|---|-------------------------|----------------|-------------------|------------------|----------------------|----------|-----------|----------------|-----------------|--------|---------|
| Pa   | rt III Organizations Maintainin   | g Collections of        | Art, H         | istorical T       | reasures,        | or Other             | Simi     | lar As    | sets           | (contin         | ued)   |         |
| 3    | Using the organization's acquisition, access collection items (check all that apply): | ion, and other records  | s, check a     | ny of the follo   | owing that are   | e a significan       | t use    | of its    |                |                 |        |         |
| а    | Public exhibition   | d 🗌                     | Loan or        | exchange pro      | ograms           |                      |          |           |                |                 |        |         |
| b    | Scholarly research  | е 🔛                     | Other          |                   |                  |                      |          |           |                |                 |        |         |
| С    | Preservation for future generations   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| 4    | Provide a description of the organization's of  | collections and explain | how the        | y further the     | organization's   | exempt purp          | pose ir  | n Part    |                |                 |        |         |
|      | XIII.   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| 5    | During the year, did the organization solicit   |                         |                |                   |                  |                      |          |           |                | П.,             |        | 1       |
| Pa   | assets to be sold to raise funds rather than art IV Escrow and Custodial A            |                         | part of the    | e organization    | 's collection?   |                      |          |           | <u> </u>       | Ye              | s _    | No      |
|      | Complete if the organizatio   |                         | on Fo          | rm 990, Pa        | art IV, line 9   | 9, or repor          | ted a    | ın amo    | ount o         | n Form          | 1      |         |
|      | 990, Part X, line 21.   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| 1a   | Is the organization an agent, trustee, custoo   |                         |                |                   |                  |                      |          |           |                |                 |        | ٦       |
|      | included on Form 990, Part X?   |                         |                |                   |                  |                      |          |           |                | ∐ Ye            | s      | No      |
| b    | If "Yes," explain the arrangement in Part XII   | I and complete the fo   | llowing ta     | ble:              |                  |                      |          |           |                |                 |        |         |
|      |   |                         |                |                   |                  |                      |          |           |                | Amount          |        |         |
| С    | Beginning balance   |                         |                |                   |                  |                      |          | 1c        |                |                 |        |         |
| d    | Additions during the year   |                         |                |                   |                  |                      |          | 1d        |                |                 |        |         |
|      | Distributions during the year   |                         |                |                   |                  |                      |          | 1e        |                |                 |        |         |
|      | Ending balance  |                         |                |                   |                  |                      |          | 1f        |                |                 |        |         |
| 2a   | Did the organization include an amount on   | Form 990. Part X. line  | 21. for e      | escrow or cust    | todial account   | t liability?         |          |           |                | Ye              | s      | No      |
|      | If "Yes," explain the arrangement in Part XII   |                         |                |                   |                  |                      |          |           |                |                 | _      | 1       |
|      | rt V Endowment Funds.   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | Complete if the organization  | n answered "Yes         | " on Fo        | rm 990 Pa         | art IV line      | 10                   |          |           |                |                 |        |         |
|      | Complete ii ale erganizate  | (a) Current year        |                | Prior year        | (c) Two year     |                      | (d) The  | ree years | hack           | (e) Four        | vears  | hack    |
| 10   | Posinning of year holonoo   | (a) canoni you          | ()             | · nor you.        | (6)              | aro basic            | (ω)      | oo you.o  | Duoit          | (0) . 00.       | you.o. | - Count |
|      | Beginning of year balance   |                         |                |                   | +                |                      |          |           |                |                 |        |         |
|      | Contributions   |                         | <u> </u>       |                   | +                |                      |          |           |                |                 |        |         |
| С    | Net investment earnings, gains, and   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | losses  |                         |                |                   | -                |                      |          |           |                |                 |        |         |
| d    | Grants or scholarships  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| е    | Other expenditures for facilities and   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | programs  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| f    | Administrative expenses   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | End of year balance   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| 2    | Provide the estimated percentage of the cui   | rrent year end balance  | e (line 1g     | , column (a))     | held as:         |                      |          |           |                |                 |        |         |
| а    | Roard designated or quasi-endowment   | %                       | `              |                   |                  |                      |          |           |                |                 |        |         |
|      | Permanent endowment <b>u</b> %  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | Temporarily restricted endowment <b>u</b>   | %                       |                |                   |                  |                      |          |           |                |                 |        |         |
| ·    | ******  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| 2-   | The percentages on lines 2a, 2b, and 2c sh  |                         |                |                   | and and advanced | to a thou            |          |           |                |                 |        |         |
| Ja   | Are there endowment funds not in the poss   | ession of the organiza  | auon Mat       | are rielu dila    | aummotered       | ioi til <del>e</del> |          |           |                | ١               | Yes    | Na      |
|      | organization by:  |                         |                |                   |                  |                      |          |           |                | 25.0            | 162    | No      |
|      |   |                         |                |                   |                  |                      |          |           |                | 3a(i)           |        |         |
|      | (ii) related organizations  |                         |                |                   |                  |                      |          |           |                | 3a(ii)          |        |         |
| b    | If "Yes" on line 3a(ii), are the related organization                                 | zations listed as requi | red on So      | chedule R?        |                  |                      |          |           |                | 3b              |        |         |
|      | Describe in Part XIII the intended uses of the  |                         | owment fu      | ınds.             |                  |                      |          |           |                |                 |        |         |
| Pa   | rt VI Land, Buildings, and Eq   | •                       |                |                   |                  |                      |          |           |                |                 |        |         |
|      | Complete if the organization  | n answered "Yes         | <u>" on Fo</u> | <u>rm 990, Pa</u> | rt IV, line 1    | <u>11a. See F</u>    | orm      | 990, I    | <u> Part X</u> | <u>, line 1</u> | 0.     |         |
|      | Description of property   | (a) Cost or other       | basis          | (b) Cost or       | other basis      | (c) Acc              | cumulate | d         |                | (d) Book        | value  |         |
|      |   | (investment)            | <u> </u>       | (oth              | ner)             | depre                | eciation |           |                |                 |        |         |
| 1a   | Land  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
| b    | Buildings   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | Leasehold improvements  |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      |   |                         |                |                   |                  |                      |          |           |                |                 |        |         |
|      | Equipment   |                         |                |                   |                  |                      |          |           | +              |                 |        |         |
|      | Other   |                         | t V colun      | n (R) lino 10     | lc 1             | I                    |          |           | +              |                 |        |         |

| Schedule D (Form 990) 2017 | NATIONAL | OUTREACH | FOUNDATION | INCORP | 45-2828401 |
|----------------------------|----------|----------|------------|--------|------------|
|                            |          |          |            |        |            |

| Part VII                                      | Investments—Other Securities.  Complete if the organization answered "Yes" on F | Form 990. Part IV. line | 11b. See Form 990. F   | Part X. line 12.  |
|---|---|-------------------------|------------------------|-------------------|
|   | (a) Description of security or category   | (b) Book value          | (c) Method o           |                   |
|   | (including name of security)  | ,,                      | Cost or end-of-year    |                   |
| (1) Financial d                               | lerivatives   |                         |                        |                   |
|   | d aguity interests  |                         |                        |                   |
| (3) Other <b>LI</b>                           | *   | 148,775,374             | Cost                   |                   |
| (A)   |   |                         |                        |                   |
| (B)   |   |                         |                        |                   |
| (C)   |   |                         |                        |                   |
|   |   |                         |                        |                   |
| (D)<br>(E)                                    |   |                         |                        |                   |
|   |   |                         |                        |                   |
| (F)   |   |                         |                        |                   |
| (G)<br>(H)                                    |   |                         |                        |                   |
|   | (b) must equal Form 990, Part X, col. (B) line 12.) <b>u</b>                    | 148,775,374             |                        |                   |
| Part VIII                                     | Investments—Program Related.  | 110/113/3/11            |                        |                   |
| I alt VIII                                    | Complete if the organization answered "Yes" on F                                | orm 000 Part IV line    | 11c Soc Form 990 F     | Part Y line 13    |
|   | (a) Description of investment   | (b) Book value          | (c) Method o           |                   |
|   | (a) Description of investment   | (b) BOOK Value          | Cost or end-of-year    |                   |
| (4)   |   |                         | Oddi di did di yel     | in manor value    |
| (1)   |   |                         |                        |                   |
| (2)   |   |                         |                        |                   |
| (3)   |   |                         |                        |                   |
| (4)   |   |                         |                        |                   |
| (5)   |   |                         |                        |                   |
| (6)   |   |                         |                        |                   |
| (7)   |   |                         |                        |                   |
| (8)   |   |                         |                        |                   |
| (9)   |   |                         |                        |                   |
|   | (b) must equal Form 990, Part X, col. (B) line 13.) <b>u</b>                    |                         |                        |                   |
| Part IX                                       | Other Assets.   | 000 D. ( IV I'          | 44   0 - 5 - 000 5     | No. 4 N. Phys. 45 |
|   | Complete if the organization answered "Yes" on F                                | form 990, Part IV, line | r 11a. See Form 990, F |                   |
|   | (a) Description   |                         |                        | (b) Book value    |
| (1)   |   |                         |                        |                   |
| (2)   |   |                         |                        |                   |
| (3)   |   |                         |                        |                   |
| (4)   |   |                         |                        |                   |
| (5)   |   |                         |                        |                   |
| (6)   |   |                         |                        |                   |
|   |   |                         |                        |                   |
| (8)   |   |                         |                        |                   |
| (9)   |   |                         |                        |                   |
|   | (b) must equal Form 990, Part X, col. (B) line 15.)                             |                         | u                      |                   |
| Part X  | Other Liabilities.  |                         | = =                    |                   |
|   | Complete if the organization answered "Yes" on F                                | orm 990, Part IV, line  | 11e or 11f. See Form   | 990, Part X,      |
|   | line 25.  | -                       |                        |                   |
| <u>1.                                    </u> | (a) Description of liability  | (b) Book value          |                        |                   |
| (1) Federal in                                | ncome taxes   |                         |                        |                   |
| (2)   |   |                         |                        |                   |
| (3)   |   |                         |                        |                   |
| (4)   |   |                         |                        |                   |
| (5)   |   |                         |                        |                   |
| (6)   |   |                         |                        |                   |
| (7)   |   |                         |                        |                   |
| (8)   |   |                         |                        |                   |
| (9)   |   |                         |                        |                   |
| Total. (Column                                | (b) must equal Form 990, Part X, col. (B) line 25.) <b>u</b>                    |                         |                        |                   |

| Pa                             | rt XI Reconciliation of Revenue per Audited Financial Sta  |                               | nue per Return.               |  |
|--------------------------------|--|-------------------------------|-------------------------------|--|
|                                | Complete if the organization answered "Yes" on Form 9  |                               |                               |  |
| 1                              | Total revenue, gains, and other support per audited financial statements $_{\dots\dots}$   |                               | 1                             |  |
| 2                              | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  | 1 1                           |                               |  |
| а                              | Net unrealized gains (losses) on investments   |                               |                               |  |
| b                              | Donated services and use of facilities   | 2b                            |                               |  |
| С                              | Recoveries of prior year grants  | 2c                            |                               |  |
| d                              | Other (Describe in Part XIII.)   | 2d                            |                               |  |
| е                              | Add lines 2a through 2d  |                               | 2e                            |  |
| 3                              | Subtract line 2e from line 1   |                               | 3                             |  |
| 4                              | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |                               |                               |  |
| а                              | Investment expenses not included on Form 990, Part VIII, line 7b   |                               |                               |  |
| b                              | Other (Describe in Part XIII.)   | 4b                            |                               |  |
| _                              | Add lines 4a and 4b  |                               | 4c                            |  |
|                                | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)  |                               |                               |  |
| Pa                             | rt XII Reconciliation of Expenses per Audited Financial S  | -                             | enses per Return.             |  |
|                                | Complete if the organization answered "Yes" on Form 9  | 90, Part IV, line 12a.        |                               |  |
| 1                              |  |                               | 1                             |  |
| 2                              | Amounts included on line 1 but not on Form 990, Part IX, line 25:  |                               |                               |  |
| а                              | Donated services and use of facilities   |                               |                               |  |
| b                              | Prior year adjustments   | 2b                            |                               |  |
| C                              | Other losses   | 2c                            |                               |  |
| d                              | Other (Describe in Part XIII.)   |                               |                               |  |
| e                              | Add lines 2a through 2d  |                               |                               |  |
| 3                              | Subtract line 2e from line 1   |                               | 3                             |  |
| 4                              | Amounts included on Form 990, Part IX, line 25, but not on line 1:   | 40                            |                               |  |
| a                              | Investment expenses not included on Form 990, Part VIII, line 7b   |                               |                               |  |
| b                              | Other (Describe in Part XIII.)   |                               | 4c                            |  |
|                                |  |                               |                               |  |
| _                              | Add lines 4a and 4b  Total expenses Add lines 3 and 4c (This must equal Form 990, Part I, line 18.)  |                               |                               |  |
| _5_                            | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)   |                               |                               |  |
| 5<br>Pa                        | Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) art XIII Supplemental Information.   |                               | 5                             |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) art XIII Supplemental Information.   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5<br>Pa                        | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P   | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi 2; Pa               | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi 2; Pa               | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi 2; Pa               | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  Int XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide the supplemental information. | art IV, lines 1b and 2b; Part | V, line 4; Part X, line tion. |  |

| Schedule D (Fo |             |                |               | FOUNDATION | INCORP | 45-2828401 | Page <b>5</b> |
|----------------|-------------|----------------|---------------|------------|--------|------------|---------------|
| Part XIII      | Supplementa | al Information | n (continued) |            |        |            |               |
|                |             |                |               |            |        |            |               |
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#### SCHEDULE M (Form 990)

### **Noncash Contributions**

u Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047 2017

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

u Attach to Form 990.

 $\boldsymbol{u}$  Go to www.irs.gov/Form990 for the latest information.

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Pa  | rt I Types of Property                      |             |                              |   | <u>.</u>                   |     |     |     |
|-----|---|-------------|------------------------------|---|----------------------------|-----|-----|-----|
|     |   | (a)         | (b)                          | (c)   | (d)                        |     |     |     |
|     |   | Check if    | Number of contributions or   | Noncash contribution<br>amounts reported on | Method of determining      |     |     |     |
|     |   | applicable  | items contributed            | Form 990, Part VIII, line 1g                | noncash contribution amour | nts |     |     |
| 1   | Art — Works of art                          |             |                              |   |                            |     |     |     |
| 2   | Art — Historical treasures                  |             |                              |   |                            |     |     |     |
| 3   | Art — Fractional interests                  |             |                              |   |                            |     |     |     |
| 4   | Books and publications                      |             |                              |   |                            |     |     |     |
| 5   | Clothing and household                      |             |                              |   |                            |     |     |     |
|     | goods                                       |             |                              |   |                            |     |     |     |
| 6   | Cars and other vehicles                     |             |                              |   |                            |     |     |     |
| 7   | Boats and planes                            |             |                              |   |                            |     |     |     |
| 8   | Intellectual property                       |             |                              |   |                            |     |     |     |
| 9   | Securities — Publicly traded                |             |                              |   |                            |     |     |     |
| 10  | Securities — Closely held stock             |             |                              |   |                            |     |     |     |
| 11  | Securities — Partnership, LLC,              |             |                              |   |                            |     |     |     |
|     | or trust interests                          | X           | 12                           | 46,665,077                                  |                            |     |     |     |
| 12  | Securities — Miscellaneous                  |             |                              |   |                            |     |     |     |
| 13  | Qualified conservation                      |             |                              |   |                            |     |     |     |
|     | contribution — Historic                     |             |                              |   |                            |     |     |     |
|     | structures                                  |             |                              |   |                            |     |     |     |
| 14  | Qualified conservation                      |             |                              |   |                            |     |     |     |
|     | contribution — Other                        |             |                              |   |                            |     |     |     |
| 15  | Real estate — Residential                   |             |                              |   |                            |     |     |     |
| 16  | Real estate — Commercial                    |             |                              |   |                            |     |     |     |
| 17  | Real estate — Other                         |             |                              |   |                            |     |     |     |
| 18  | Collectibles                                |             |                              |   |                            |     |     |     |
| 19  | Food inventory                              |             |                              |   |                            |     |     |     |
| 20  | Drugs and medical supplies                  |             |                              |   |                            |     |     |     |
| 21  | Taxidermy                                   |             |                              |   |                            |     |     |     |
| 22  | Historical artifacts                        |             |                              |   |                            |     |     |     |
| 23  | Scientific specimens                        |             |                              |   |                            |     |     |     |
| 24  | Archeological artifacts                     |             |                              |   |                            |     |     |     |
| 25  | Other <b>u</b> ()                           |             |                              |   |                            |     |     |     |
| 26  | Other <b>u</b> ()                           |             |                              |   |                            |     |     |     |
| 27  | Other <b>u</b> ()                           |             |                              |   |                            |     |     |     |
| 28  | Other $\mathbf{u}($                         |             |                              |   |                            |     |     |     |
| 29  | Number of Forms 8283 received by t          | he organiz  | ation during the tax year    | for contributions for                       |                            |     |     |     |
|     | which the organization completed Fo         | rm 8283, F  | Part IV, Donee Acknowle      | dgement                                     | 29                         |     |     |     |
|     |   |             |                              |   |                            |     | Yes | No  |
| 30a | During the year, did the organization       | receive by  | contribution any propert     | y reported in Part I, lines 1               | through                    |     |     |     |
|     | 28, that it must hold for at least three    | years from  | n the date of the initial co | ontribution, and which isn't i              | required                   |     |     |     |
|     | to be used for exempt purposes for t        | he entire h | olding period?               |   |                            | 30a |     | _X_ |
| b   | If "Yes," describe the arrangement in       |             |                              |   |                            |     |     |     |
| 31  | Does the organization have a gift according | ceptance p  | olicy that requires the re   | view of any nonstandard                     |                            |     |     |     |
|     | contributions?                              |             |                              |   |                            | 31  |     | X   |
| 32a | Does the organization hire or use this      |             |                              |   |                            |     |     |     |
|     | contributions?                              |             |                              |   |                            | 32a |     | X   |
| b   | If "Yes," describe in Part II.              |             |                              |   |                            |     |     |     |
| 33  | If the organization didn't report an am     | ount in col | lumn (c) for a type of pro   | operty for which column (a)                 | is checked,                |     |     |     |
|     | describe in Part II.                        |             |                              |   |                            |     |     |     |

| Schedule M (Form |           | NATIONA                                 | L OUTRE                         | ACH FC                      | OUNDATIOI                  | N INCORP        | 45-28284                                | :01  | Page 2 |
|------------------|-----------|---|---------------------------------|-----------------------------|----------------------------|-----------------|---|--|--------|
| Part II          | the orga  | <b>nental Infor</b> i<br>nization is re | <b>mation.</b> Proporting in Pa | vide the ir<br>art I, colun | nformation renn (b), the r | equired by Par  | rt I, lines 30b, 3<br>tributions, the i | 32b, and 33, and when number of items rece |        |
|                  | 01 & 0011 | ibiliation of b                         | Ott 1. 7430 CC                  | mpicte tri                  | is part for ar             | iy additional i | mormation.                              |  |        |
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SCHEDULE O (Form 990 or 990-EZ) Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047
2017

Department of the Treasury Internal Revenue Service

u Attach to Form 990 or 990-EZ. u Go to www.irs.gov/Form990 for the latest information. Open to Public Inspection

Name of the organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| MATIONAL COTREACT FOUNDA              | 110N 1NCORT                           |  |
|---------------------------------------|---------------------------------------|--|
| Form 990, Part VI, Line 2 - Related   | Party Information Among Officers      |  |
| GORDON YOUNG                          | WANDA YOUNG                           |  |
| PRESIDENT                             | TREASURER                             |  |
| MARRIED                               |                                       |  |
|                                       |                                       |  |
| Form 990, Part VI, Line 11b - Organ   | ization's Process to Review Form 990  |  |
| No review was or will be conducted.   |                                       |  |
|                                       |                                       |  |
| Form 990, Part VI, Line 19 - Govern   | ning Documents Disclosure Explanation |  |
| No documents available to the publi   | c                                     |  |
| · · · · · · · · · · · · · · · · · · · |                                       |  |
| Form 990, Part XI, Line 9 - Other C   | hanges in Net Assets Explanation      |  |
| PRIOR PERIOD ACCOUNTING ADJUSTMENT    | \$ -7,071,814                         |  |
| BOOK TO FMV ADJUSTMENT PER FORM 828   | 3'S \$ 135,263                        |  |
| Total                                 | \$ -6,936,551                         |  |
|                                       |                                       |  |
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### SCHEDULE R (Form 990)

### Related Organizations and Unrelated Partnerships

u Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

u Attach to Form 990.

Department of the Treasury
Internal Revenue Service u Go to www.irs.gov/Form990 for instructions and the latest information.

2017

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number

45-2828401

|     | (a<br>Name, address, and EIN (if ap              |   | (b)<br>Primary activity     | (c)<br>Legal domicil<br>or foreign co         |                   |         | (d)<br>income                           | (e)<br>End-of-yea |                              | (f)<br>Direct cor<br>entit | trolling                    |
|-----|--|---|-----------------------------|---|-------------------|---------|---|-------------------|------------------------------|----------------------------|-----------------------------|
| (1) | Collins Legacy, LLC<br>3601 Blythe Ferry Lane    |   |                             |   |                   |         |   |                   |                              |                            |                             |
|     | Birchwood  | TN 37308  |                             | TN  |                   |         |   | 24,0              | 000,000                      | N/A                        |                             |
| (2) | Clear Path Legacy, LLC<br>108 Scenic Crest       | 81-4239319  |                             |   |                   |         |   |                   |                              |                            |                             |
|     | Irvine   | CA 92618  | 523900                      | IN  |                   |         |   | 8,6               | 600,000                      | N/A                        |                             |
| (3) | Auxilio, LLC<br>110 Panorama Dr                  | 81-4239216  |                             |   |                   |         |   |                   |                              |                            |                             |
|     | Irvine   | CA 92618  | 523900                      | IN  |                   |         |   | 8,6               | 600,000                      | N/A                        |                             |
| (4) | Devoted Hearts, LLC<br>25 Momento                | 81-4239477  |                             |   |                   |         |   |                   |                              |                            |                             |
|     | Irvine   | CA 92603  | 523900                      | IN  |                   |         |   | 8,6               | 600,000                      | N/A                        |                             |
| 5)  | Hearts In Humanity, LLC<br>8 Hibiscus            | 81-4239401  |                             |   |                   |         |   |                   |                              |                            |                             |
|     | Irvine   | CA 92620  | 523900                      | IN  |                   |         |   | 8,6               | 600,000                      | N/A                        |                             |
| Pa  | Identification of Relate one or more related tax | ed Tax-Exempt Organizations. Co-exempt organizations during the t | Complete if the o           | rganization answ                              | ered "Yes         | " on Fo | rm 990, Par                             | t IV, line        | 34 becaus                    | e it had                   |                             |
|     | (a<br>Name, address, and EIN                     |   | <b>(b)</b> Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Exempt Cod |         | (e) Public charity st (if section 501(c | atus D            | (f) irect controlling entity | Section controlle  Yes     | g)<br>512(b)(1<br>ed entity |
| (1) |  |   |                             | 0 3.  |                   |         |   | ,,,,              | <u>·</u>                     | res                        | IN                          |
| 2)  |  |   |                             |   |                   |         |   |                   |                              |                            |                             |

(3)

(4)

(5)

| because it had one or more related organizations treated as a partnership during the tax year.  (a)  Name, address, and EIN of related organization  (b)  Primary activity  Legal domicile (state or (state or state or sta | (j)<br>General or           | (k)   |
|--|-----------------------------|---|
| foreign tax under sections 512-514) excluded from tax under sections 512-514) Yes No   |                             | Percentage<br>ownership                               |
| (1)  | 165 166                     |   |
| (2)  |                             |   |
| (3)  |                             |   |
| (4)  |                             |   |
| Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990 line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.   | , Part IV,                  |   |
| (a) (b) (c) (d) (e) (f) (g)  Name, address, and EIN of related organization Primary activity Legal domicile Direct controlling Type of entity Share of total Share of Primary activity Primary activity Primary activity Legal domicile Direct controlling Primary activity Share of total Share of Primary activity Primary activity Primary activity Direct controlling Type of entity Share of total Share of Primary activity Share of total Share of Primary activity Share of total Share of Primary activity Share of total Share of S | (h)<br>rcentage<br>vnership | (i)<br>Section<br>512(b)(13)<br>controlled<br>entity? |
| (1)  | Y                           | res No  |
|  |                             |   |
|  |                             |   |
| (3)  |                             |   |
| (4)  |                             |   |

## Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

|  |                            | , ,                    | , ,                             |             |     |         |
|--|----------------------------|------------------------|---------------------------------|-------------|-----|---------|
| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.                          |                            |                        |                                 |             | Yes | No      |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related | ed organizations listed in | Parts II-IV?           |                                 |             |     |         |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity                |                            |                        |                                 | 1a          |     |         |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)   |                            |                        |                                 | 1b          |     |         |
| c Gift, grant, or capital contribution from related organization(s)  |                            |                        |                                 | 1c          |     |         |
| d Loans or loan guarantees to or for related organization(s)   |                            |                        |                                 | 1d          |     | 1       |
| e Loans or loan guarantees by related organization(s)  |                            |                        |                                 | 1e          |     |         |
|  |                            |                        |                                 |             |     |         |
| f Dividends from related organization(s)   |                            |                        |                                 | 1f          |     | ļ       |
| g Sale of assets to related organization(s)  |                            |                        |                                 | 1g          |     |         |
| h Purchase of assets from related organization(s)  |                            |                        |                                 | 1h          |     |         |
| i Exchange of assets with related organization(s)  |                            |                        |                                 | 1i          |     |         |
| j Lease of facilities, equipment, or other assets to related organization(s)                                     |                            |                        |                                 | 1j          |     |         |
|  |                            |                        |                                 |             |     |         |
| k Lease of facilities, equipment, or other assets from related organization(s)                                   |                            |                        |                                 | 1k          |     | <b></b> |
| I Performance of services or membership or fundraising solicitations for related organization(s)                 |                            |                        |                                 | 11          |     |         |
| m Performance of services or membership or fundraising solicitations by related organization(s)                  |                            |                        |                                 | 1m          |     | <b></b> |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)                  |                            |                        |                                 | 1n          |     | <b></b> |
| Sharing of paid employees with related organization(s)   |                            |                        |                                 | 10          |     |         |
|  |                            |                        |                                 |             |     |         |
| <b>p</b> Reimbursement paid to related organization(s) for expenses  |                            |                        |                                 | 1p          |     |         |
| q Reimbursement paid by related organization(s) for expenses   |                            |                        |                                 | 1q          |     |         |
|  |                            |                        |                                 |             |     |         |
| r Other transfer of cash or property to related organization(s)  |                            |                        |                                 | 1r          |     |         |
| s Other transfer of cash or property from related organization(s)  |                            |                        |                                 | 1s          |     |         |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this li  |                            | · ·                    |                                 |             |     |         |
| (a)  Name of related organization  | (b)<br>Transaction         | (c)<br>Amount involved | (d)  Method of determining amou | int involve | ad  |         |
| Name of related organization   | type (a-s)                 | Amount involved        | Wethod of determining arriod    | int involve | Ju  |         |
|  |                            |                        |                                 |             |     |         |
| (1)  |                            |                        |                                 |             |     |         |
| (1)  |                            |                        |                                 |             |     |         |
| (2)  |                            |                        |                                 |             |     |         |
| 17   |                            |                        |                                 |             |     |         |
| (3)  |                            |                        |                                 |             |     |         |
|  |                            |                        |                                 |             |     |         |
| (4)  |                            |                        |                                 |             |     |         |
|  |                            |                        |                                 |             |     |         |
| (5)  |                            |                        |                                 |             |     |         |
|  |                            |                        |                                 |             |     |         |
| (6)  |                            |                        |                                 |             |     |         |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN of entity | <b>(b)</b> Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign | (d) Predominant income (related, unrelated, excluded from tax under | Are all<br>sec<br>501(<br>organiz | ations? | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets |     |    | (h) (i) proportionate illocations? (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) |     | (j) General or managing partner? |   |
|---|-----------------------------|--|---|-----------------------------------|---------|---------------------------------|--|-----|----|--|-----|----------------------------------|---|
|   |                             | country)   | sections 512-514)   | Yes                               | No      |                                 |  | Yes | No |  | Yes | No                               |   |
| (1)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| (2)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| (3)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| (4)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| (5)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| (6)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| (6)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| • |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| (7)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| (8)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| •                                       |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
| (9)                                     |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| <b>440</b>                              |                             |  |   | -                                 |         |                                 |  |     |    |  |     |                                  |   |
| (10)                                    |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
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| (11)                                    |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  |   |
|   |                             |  |   |                                   |         |                                 |  |     |    |  |     |                                  | 1 |

| Schedule R (Fe                          | orm 990) 2017 | NATIONAL           | OUTREACH        | FOUNDATION         | INCORP     | 45-2828401          | Page 5 |
|---|---------------|--------------------|-----------------|--------------------|------------|---------------------|--------|
|   | Supplemen     | ntal Informatio    | n.              |                    |            |                     |        |
| Part VII                                | Provide add   | ditional informati | on for response | es to questions on | Schedule R | . See Instructions. |        |
|   |               |                    |                 | 1 1 1 1            |            |                     |        |
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NOFI NATIONAL OUTREACH FOUNDATION INCORP

11/15/2018 5:53 PM

Obs (\$ or %)

6/30/75

45-2828401

**Federal Statements** 

FYE: 12/31/2017

| Description |          |              |                            |           |                                |          |
|-------------|----------|--------------|----------------------------|-----------|--------------------------------|----------|
|             |          | Amount       | Unrelated<br>Business Code |           | Postal Acquired a Code 6/30/75 |          |
| INTEREST    |          |              |                            |           |                                |          |
|             | \$       | 1,307,578    | _                          |           |                                |          |
| Total       | \$       | 1,307,578    |                            |           |                                |          |
|             |          | <u>Taxab</u> | ole Dividends f            | rom Secu  | <u>rities</u>                  |          |
| Desc        | cription |              | Unrelated                  | Exclusion | Postal Acquired a              | after US |

DIVIDENDS \$ 127,048

Total \$ 127,048

Amount

## **Tax-Exempt Interest on Investments**

Business Code Code Code

|     | Descripti | on |        |                   |  |                |                        |                           |
|-----|-----------|----|--------|-------------------|--|----------------|------------------------|---------------------------|
|     |           |    | Amount | Unrelate Business |  | Postal<br>Code | Acquired after 6/30/75 | InState<br>Muni (\$ or %) |
| TAX | EXEMPT    |    |        |                   |  |                |                        |                           |
|     |           | \$ | 41,139 |                   |  |                |                        |                           |
|     | Total     | \$ | 41,139 |                   |  |                |                        |                           |

NOFI NATIONAL OUTREACH FOUNDATION INCORP

11/15/2018 5:53 PM

**Federal Statements** 

FYE: 12/31/2017

45-2828401

## Form 990, Part IX, Line 24e - All Other Expenses

| Description         | Ex | Total<br>xpenses | Program<br>Service | ement &<br>neral | und<br>ising |
|---------------------|----|------------------|--------------------|------------------|--------------|
| INVESTMENT INTEREST | \$ | 3,701            | \$<br>3,701        | \$               | \$           |
| FOREIGN TAXES       |    | 1,019            | 1,019              |                  |              |
| INTERNET/CELL PHONE |    | 767              | 767                |                  |              |
| SUPPLIES            |    | 560              | 560                |                  |              |
| TELEPHONE           |    | 375              | 375                |                  |              |
| POSTAGE             |    | 69               | 69                 |                  |              |
| BANK FEES           |    | 65               |                    | <br>65           | <br>         |
| Total               | \$ | 6,556            | \$<br>6,491        | \$<br>65         | \$<br>0      |

## Form 199 Return Summary

For calendar year 2017, or tax year beginning

, and ending

45-2828401

## NATIONAL OUTREACH FOUNDATION INCORP

| Gross sales / receipts | 15,513,953        |            |
|------------------------|-------------------|------------|
| Dues from members      |                   |            |
| Contributions / grants | <u>46,671,777</u> |            |
| Total costs            |                   |            |
| Expenses               | 723,566           |            |
| Excess / (deficit)     |                   | 61,462,164 |
|                        |                   |            |
| Filing fee             | 10                |            |
| Total payments         |                   |            |
| Penalties and interest |                   |            |
| Use tax                |                   |            |
|                        |                   |            |

Balance due 10
Refund \_\_\_\_\_\_

#### **Balance Sheet**

|             | Beginning  | Ending      | Differences |
|-------------|------------|-------------|-------------|
| Assets      | 95,867,387 | 148,866,841 |             |
| Liabilities |            |             |             |
| Net assets  | 95,867,387 | 148,866,841 | 52,999,454  |

### Miscellaneous Information

Amended return

Return / extended due date 05/15/18

#### MAIL TO:

Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470 (916) 210-6400

#### WEB SITE ADDRESS:

www.ag.ca.gov/charities/

# ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code 11 Cal. Code Regs. sections 301-307, 311, and 312

Failure to submit this report annually no later than the 15th day of the 5th month after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filing penalties as defined in Government Code section 12586.1. IRS extensions will be honored.

|  |                  |  | Check i          |   |               |                         |  |
|--|------------------|--|------------------|---|---------------|-------------------------|--|
| State Charity Registration Number  |                  |  | Cha              | ange of address   |               |                         |  |
| NATIONAL OUTREACH  | FOUN             | DATION INCORP  | Amended report   |   |               |                         |  |
| Name of Organization 5419 BRECKENRIDGE   | AVEN             |  |                  |   |               |                         |  |
| Address (Number and Street)  |                  |  | Corporate        | or Organization No. 339   | 2456          |                         |  |
| BANNING  |                  | CA 92220   | Federal F        | mployer I.D. No. 45-282   | 28401         |                         |  |
| City or Town, State and ZIP Code   |                  |  | i cuerar Li      | 15 20 10. Ho.   |               |                         |  |
| ANNUAL RE  |                  | ON RENEWAL FEE SCHEDULE (11 Cal. C   | _                | · · ·   | 312)          |                         |  |
| One of Assessed Bassasses  |                  | Check Payable to Attorney General's Regis  |                  |   |               | <b>-</b>                |  |
| Gross Annual Revenue   | <u>Fee</u>       | Gross Annual Revenue   | <u>Fee</u>       | Gross Annual Revenue  |               | Fee                     |  |
| Less than \$25,000<br>Between \$25,000 and \$100,000   | 0<br>\$25        | Between \$100,001 and \$250,000<br>Between \$250,001 and \$1 million   | \$50<br>\$75     | Between \$1,000,001 and \$1<br>Between \$10,000,001 and \$<br>Greater than \$50 million |               | \$150<br>\$225<br>\$300 |  |
| PART A - ACTIVITIES  |                  |  |                  |   |               |                         |  |
| For your most recent full ac   | counting         | period (beginning 01/01/17 end   | ling 12          | 2/31/17 ) list:   |               |                         |  |
| Gross annual revenue \$  | 62,1             | 85,730 Total assets \$ 148,8   | 66,84            | 1   |               |                         |  |
| PART B - STATEMENTS RE   | GARDIN           | NG ORGANIZATION DURING THE   | PERIO            | O OF THIS REPORT  |               |                         |  |
| Note: If you answer "yes" to any of response. Please review RRF  | •                | ons below, you must attach a separate sheet p  | page provid      | ling an explanation and details for   | or each "yes' | 1                       |  |
| response. Flease review KKF  | -1 IIISII UCII   | ions for information required.   |                  |   | Yes           | No                      |  |
| During this reporting period, were there   | any contracts,   | , loans, leases or other financial transactions between the o  | organization a   | nd any  | 100           | 110                     |  |
| officer, director or trustee thereof either of   | directly or with | n an entity in which any such officer, director or trustee had   | any financial    | interest?   |               | X                       |  |
| 2. During this reporting period, were there  | any theft, emb   | bezzlement, diversion or misuse of the organization's charit   | able property    | or funds?   |               | х                       |  |
| 3. During this reporting period, did non-pro   | gram expendi     | tures exceed 50% of gross revenues?  |                  |   |               | X                       |  |
| During this reporting period, were any or<br>Internal Revenue Service, attach a copy                         | -                | nds used to pay any penalty, fine or judgment? If you filed a  | Form 4720 v      | vith the  |               | х                       |  |
|  |                  | ommercial fundraiser or fundraising counsel for charitable pu  | urposes used     | ? If "yes,"   |               | х                       |  |
|  |                  | telephone number of the service provider.  ive any governmental funding? If so, provide an attachment              | listing the pa   | mo of   |               |                         |  |
| the agency, mailing address, contact per   |                  |  | listing the na   | ine of  |               | X                       |  |
| <ol> <li>During this reporting period, did the organism number of raffles and the date(s) they or</li> </ol> |                  | a raffle for charitable purposes? If "yes," provide an attach  | ment indicatin   | g the   |               | x                       |  |
| •  |                  | gram? If "yes," provide an attachment indicating whether the rith a commercial fundraiser for charitable purposes. | e program is     | operated  |               | Х                       |  |
| Did your organization have prepared an reporting period?   | audited finan    | cial statement in accordance with generally accepted accordance  | unting principle | es for this   |               | х                       |  |
| Organization's area code and telepho   | one numbe        | er   |                  |   |               |                         |  |
| Organization's e-mail address <b>GE</b>  |                  |  |                  |   |               |                         |  |
| I declare under penalty of perjury   | that I hav       | e examined this report, including accomp   | anying do        | ocuments, and to the best of i  | my knowled    | lge and                 |  |
| belief, the content is true, correct   | and comp         | plete.   |                  |   |               |                         |  |
|  |                  | GORDON YOUNG   | P                | RESIDENT  |               |                         |  |
| Signature of authorized office   |                  | Printed Name   | ·                | Title   | Date          |                         |  |

## Return of Organization Exempt From Income Tax

OMB No. 1545-0047 2017 Open to Public

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) u Do not enter social security numbers on this form as it may be made public. Inspection u Go to www.irs.gov/Form990 for instructions and the latest information. For the 2017 calendar year, or tax year beginning and ending D Employer identification number C Name of organization Check if applicable: Address change NATIONAL OUTREACH FOUNDATION INCORP Doing business as 45-2828401 Name change Number and street (or P.O. box if mail is not delivered to street address) E Telephone number 5419 BRECKENRIDGE AVENUE Initial return City or town, state or province, country, and ZIP or foreign postal code Final return/ terminated BANNING CA 92220 62,185,730 **G** Gross receipts\$ Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Yes Application pending GORDON YOUNG 5419 BRECKINRIDGE AVE H(b) Are all subordinates included? BANNING CA 92220 If "No," attach a list. (see instructions) **X** 501(c)(3) 501(c) ) t (insert no.) 4947(a)(1) or Tax-exempt status: N/A Website: U H(c) Group exemption number U **X** Corporation Form of organization: Trust Association Other  ${f u}$ Year of formation: M State of legal domicile: Part I Summary 1 Briefly describe the organization's mission or most significant activities: TO EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE Governance SOLELY FOCUSED ON CHARITABLE PURPOSES if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) Activities & 4 Number of independent voting members of the governing body (Part VI, line 1b) 0 4 0 5 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 6 Total number of volunteers (estimate if necessary) 0 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 Prior Year Current Year 30,129,316 46,671,777 8 Contributions and grants (Part VIII, line 1h) Revenue 9 Program service revenue (Part VIII, line 2g) 3,175 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 5,790,959 11,140,490 4,072,969 4,370,288 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 39,993,244 62,185,730 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 449,231 0 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e)  ${f b}$  Total fundraising expenses (Part IX, column (D), line 25)  ${f u}$ 2,769 723,566 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 452,000 723,566 19 Revenue less expenses. Subtract line 18 from line 12 39,541,244 61,462,164 or Beginning of Current Year End of Year 95,867,387 148,866,841 **20** Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances. Subtract line 21 from line 20 95,867,387 148,866,841 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer GORDON YOUNG PRESIDENT Type or print name and title

|           | n 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401  | Page 2 |
|-----------|--|--------|
| Pa        | art III Statement of Program Service Accomplishments   |        |
|           | Check if Schedule O contains a response or note to any line in this Part III   | Ц      |
| 1         | Briefly describe the organization's mission:   |        |
|           | TO EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE  |        |
|           | SOLELY FOCUSED ON CHARITABLE PURPOSES  |        |
| 5         | SOLELI FOCUSED ON CHARITABLE PURPOSES  |        |
|           |  |        |
|           |  |        |
| 2         | Did the organization undertake any significant program services during the year which were not listed on the                   |        |
|           | prior Form 990 or 990-EZ?  | X No   |
|           | If "Yes," describe these new services on Schedule O.   | Ш -    |
| 2         |  |        |
| 3         | Did the organization cease conducting, or make significant changes in how it conducts, any program                             | ₹      |
|           |  | X No   |
|           | If "Yes," describe these changes on Schedule O.  |        |
| 4         | Describe the organization's program service accomplishments for each of its three largest program services, as measured by     |        |
|           | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, |        |
|           | the total expenses, and revenue, if any, for each program service reported.  |        |
|           | the total expenses, and revenue, if any, for each program service reported.  |        |
|           | 722 F01  |        |
|           | (Code: ) (Expenses \$ 723,501 including grants of \$ ) (Revenue \$   | )      |
| T         | O EXCLUSIVELY SUPPORT CHARITABLE ORGANIZATIONS AND ACTIVITIES THAT ARE   |        |
| S         | SOLELY FOCUSED ON CHARITABLE PURPOSES  |        |
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| 4b        | (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$   | )      |
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| 4c        | : (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$   |        |
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| 4d        | Other program services (Describe in Schedule O.)   |        |
|           | (Expenses \$ including grants of \$ ) (Revenue \$ )  |        |
| <b>4e</b> | • Total program service expenses u 723,501   |        |

# Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Part IV Checklist of Required Schedules

| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"           |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | complete Schedule A   | 1   | х   |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?                       | 2   | Х   |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to        |     |     |    |
|     | candidates for public office? If "Yes," complete Schedule C, Part I   | 3   |     | X  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)           |     |     |    |
|     | election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   |     | X  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,            |     |     |    |
|     | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,                   |     |     |    |
|     | Part III  | 5   |     | X  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors                 |     |     |    |
|     | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If             |     |     |    |
|     | "Yes," complete Schedule D, Part I  | 6   | X   |    |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,               |     |     |    |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                    | 7   |     | X  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"     |     |     | ĺ  |
|     | complete Schedule D, Part III   | 8   |     | X  |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a         |     |     |    |
|     | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or            |     |     |    |
|     | debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |     | X  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted                 |     |     |    |
|     | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V                            | 10  |     | X  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,            |     |     |    |
|     | VII, VIII, IX, or X as applicable.  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"                  |     |     | ĺ  |
|     | complete Schedule D, Part VI  | 11a |     | X  |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more            |     |     |    |
|     | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII                                | 11b | X   |    |
| С   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more             |     |     |    |
|     | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII                               | 11c |     | X  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets        |     |     |    |
|     | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX   |     |     | X  |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X   | 11e |     | X  |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses |     |     | ĺ  |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f |     | X  |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete     |     |     |    |
|     | Schedule D, Parts XI and XII  | 12a |     | X  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If            |     |     |    |
|     | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional      |     |     | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                       | 13  |     | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                             | 14a |     | X  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,                        |     |     | ĺ  |
|     | fundraising, business, investment, and program service activities outside the United States, or aggregate               |     |     |    |
|     | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV                          | 14b |     | X  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or       |     |     |    |
|     | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15  |     | X  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other              |     |     | ĺ  |
|     | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV                               | 16  |     | X  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on          |     |     |    |
|     | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)                          | 17  |     | X  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on             |     |     |    |
|     | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?            |     |     |    |
|     | If "Yes," complete Schedule G, Part III   | 19  |     | Х  |

## Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401

Part IV Checklist of Required Schedules (continued)

| 000     | Did the organization energies and or more hospital facilities? If "Vee" complete Schodule U   | 200        | Yes | No<br>X |
|---------|---|------------|-----|---------|
| 0a<br>b | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20a<br>20b |     | _^      |
|         |   | 200        |     |         |
| 1       | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or   | 24         |     | Х       |
| ^       | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21         |     |         |
| 2       | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on   | 00         |     |         |
|         | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22         |     | 2       |
| 3       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the   |            |     |         |
|         | organization's current and former officers, directors, trustees, key employees, and highest compensated   |            |     |         |
|         | employees? If "Yes," complete Schedule J  | 23         |     | Σ       |
| la      | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than   |            |     |         |
|         | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b   |            |     | _       |
|         | through 24d and complete Schedule K. If "No," go to line 25a  | 24a        |     |         |
| b       | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b        |     |         |
| С       | Did the organization maintain an escrow account other than a refunding escrow at any time during the year   |            |     |         |
|         | to defease any tax-exempt bonds?  | 24c        |     |         |
| d       | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d        |     |         |
| ā       | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit  |            |     |         |
|         | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a        |     | 2       |
| b       | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior  |            |     |         |
|         | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  |            |     |         |
|         | If "Vos." complete Schodule I. Part I.  | 25b        |     | 2       |
| 6       | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any  |            |     |         |
|         | current or former officers, directors, trustees, key employees, highest compensated employees, or   |            |     |         |
|         | discussified presented if "Vos." complete Cohodula I. Dort II.  | 26         |     | 2       |
| ,       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,  |            |     | _       |
|         |   |            |     |         |
|         | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled   | 27         |     | ١,      |
|         | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III  | 27         |     | 7       |
| 3       | Was the organization a party to a business transaction with one of the following parties (see Schedule L,   |            |     |         |
|         | Part IV instructions for applicable filing thresholds, conditions, and exceptions):   |            |     | ,       |
| а       | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a        |     |         |
| b       | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete  |            |     | _       |
|         | Schedule L, Part IV   | 28b        |     | 2       |
| С       | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)   |            |     |         |
|         | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c        |     | 2       |
| )       | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29         | X   |         |
| )       | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified  |            |     |         |
|         | conservation contributions? If "Yes," complete Schedule M   | 30         |     | 7       |
| I       | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,   |            |     |         |
|         | Part I  | 31         |     | 2       |
| 2       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"   |            |     |         |
|         | complete Schedule N, Part II  | 32         |     | 2       |
| 3       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |            |     |         |
|         | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33         | x   |         |
| 4       | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,  |            |     |         |
| •       |   | 34         |     | 2       |
| -       | or IV, and Part V, line 1   | 34         |     |         |
| ia      | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a        |     | _       |
| b       | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a   |            |     |         |
|         | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b        |     |         |
| •       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable  |            |     |         |
|         | related organization? If "Yes," complete Schedule R, Part V, line 2   | 36         |     |         |
| •       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |            |     |         |
|         | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,  |            |     |         |
|         | Part VI   | 37         |     |         |
| 3       | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and  |            |     |         |
|         | 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.   | 38         |     | 2       |

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V Yes No 0 Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 0 Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? Х 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? Х 3a If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial X 4a If "Yes," enter the name of the foreign country:  ${f u}$ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts X Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? X If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Х If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes." did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7с If "Yes," indicate the number of Forms 8282 filed during the year \_\_\_\_\_\_ d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the 8 sponsoring organization have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities b Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a а b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans Enter the amount of reserves on hand X Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O ...... 14b

NOFI 11/15/2018 5:53 PM Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No Enter the number of voting members of the governing body at the end of the tax year 2 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 0 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 Х supervision of officers, directors, or trustees, or key employees to a management company or other person? X 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, b Х stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8 X The governing body? 8a Each committee with authority to act on behalf of the governing body? X 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O ...... Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No Did the organization have local chapters, branches, or affiliates? 10a Х If "Yes," did the organization have written policies and procedures governing the activities of such chapters, 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? X Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a Describe in Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 Х 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? Х 14 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a

#### X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? X 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

#### Section C. Disclosure

| 17 | List the states with which a copy of this Form 990 is required to be filed <b>u</b> | None |
|----|---|------|
|    |   |      |

Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

Own website Another's website Upon request Other (explain in Schedule O)

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and 19 financial statements available to the public during the tax year.

State the name, address, and telephone number of the person who possesses the organization's books and records:  $\mathbf{u}$ 20

GORDON YOUNG BANNING

5419 BRECKENRIDGE AVE

951-235-6940

CA 92220

| orm 000 (2017) | MATTOMAT. | $\cap$ ITTDEXCU | FOUNDATTON | TMCODD | 45-2828401 |
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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title | (B) Average hours per week (list any hours for    | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee)  Column (D) Reportable compensation from the organization |                       | Reportable<br>compensation<br>from<br>the | (E)  Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the |        |                 |   |  |
|-----------------------|---|--|-----------------------|---|---|---|--------|-----------------|---|--|
|                       | related<br>organizations<br>below dotted<br>line) | Individual trustee or director   | Institutional trustee | Officer                                   | Key employee  | Highest compensated employee                        | Former | (W-2/1099-MISC) |   | organization<br>and related<br>organizations |
| (1) GORDON YOUNG      | 10.00   |  |                       |   |   |   |        |                 |   |  |
| PRESIDENT             | 0.00  |  |                       | x   |   |   |        | 0               | 0 | 0  |
| (2) WANDA YOUNG       |   |  |                       |   |   |   |        |                 |   |  |
| •                     | 5.00  |  |                       |   |   |   |        |                 |   |  |
| TREASURER             | 0.00  |  |                       | х   |   |   |        | 0               | 0 | 0  |
| (3) EILEEN GENTNER    |   |  |                       |   |   |   |        |                 |   |  |
|                       | 5.00  |  |                       |   |   |   |        |                 |   |  |
| SECRETARY             | 0.00  |  |                       | Х   |   | $\vdash$  |        | 0               | 0 | 0  |
| (4)                   |   |  |                       |   |   |   |        |                 |   |  |
| (5)                   |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |
| (6)                   |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |
| (7)                   |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |
| (8)                   |   |  |                       |   |   |   |        |                 |   |  |
| (9)                   |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |
| (10)                  |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |
| (11)                  |   |  |                       |   |   |   |        |                 |   |  |
|                       |   |  |                       |   |   |   |        |                 |   |  |

| Pa           | rt VII Section A. Officers   | , Directors, Tru  | stee                 | s, K                   | ey E                         | mpl                  | oyee                             | es, a                | and Highest Compensated   | Employees (continued)  |     |   |                                   |        |
|--------------|--|---|----------------------|------------------------|------------------------------|----------------------|----------------------------------|----------------------|---|--|-----|---|-----------------------------------|--------|
|              | (A)<br>Name and title  | (B) Average hours per week (list any hours for related organizations below dotted | bo                   | x, unle<br>ficer a     | Pos<br>check<br>ess pe       | rson i               | than cos both or/truste employee | an<br>ee)            | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) |     | (F) Estimat amount other ompensa from the organiza and rela organizat | of<br>ation<br>ne<br>tion<br>ated |        |
|              |  | line)   | trustee              | trustee                |                              | уее                  | Highest compensated employee     |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
| 1b<br>c<br>d | Total from continuation sheet Total (add lines 1b and 1c) Total number of individuals (increportable compensation from   | ets to Part VII, \$   | Secti<br>            | ion /                  | 4                            | <br>                 |                                  | u<br>u<br>u          | e) who received more than \$                                      | \$100,000 of   |     |   |                                   |        |
| 3            | Did the organization list any for employee on line 1a? If "Yes," For any individual listed on line organization and related organization and related organization. | complete Schede 1a, is the sum nizations greater                                  | <i>ule</i> of rethan | J for<br>porta<br>\$15 | <i>such</i><br>able<br>60,00 | indi<br>com<br>0? If | ividua<br>pens<br>"Yes           | al<br>atioi<br>s," c | n and other compensation from plete Schedule J for such           | rom the  |     | 3   | Yes                               | X<br>X |
| 5            | Did any person listed on line 1 for services rendered to the or  | a receive or acc  | rue (                | comp                   | pens                         | ation                | from                             | n an                 | ny unrelated organization or                                      | individual   |     | 5   |                                   | х      |
| Sect<br>1    | ion B. Independent Contractor Complete this table for your five  | e highest compe   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              | compensation from the organiz  | zation. Report co<br>(A)<br>business address                                      | mpe                  | nsatı                  | on to                        | or the               | e cal                            | enda                 |   | n the organization's tax yea<br>(B)<br>iion of services                | ar. | Cor   | (C)<br>npensati                   | on     |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  | -   |   |                                   |        |
|              |  |   |                      |                        |                              |                      |                                  |                      |   |  |     |   |                                   |        |
| 2            | Total number of independent or received more than \$100,000  |   |                      |                        |                              |                      |                                  |                      | se listed above) who  | 0  |     |   |                                   |        |

NOFI 11/15/2018 5:53 PM Form 990 (2017) NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (C) Unrelated (A) (D) Revenue (B) Related or Total revenue exempt business revenue excluded from tax function 512-514 revenue Contributions, Gifts, Grants and Other Similar Amounts 1a Federated campaigns 1a **b** Membership dues ..... 1b **c** Fundraising events ..... 1c 1d d Related organizations **e** Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 46,671,777 \$ 46,665,077 g Noncash contributions included in lines 1a-1f: 46,671,777 h Total. Add lines 1a-1f . Program Service Revenue Busn. Code 3,175 3,175 SERVICE FEES f All other program service revenue ...... 3,175 g Total. Add lines 2a-2f Investment income (including dividends, interest, and other similar amounts) ..... 1,475,765 1,475,765 Income from investment of tax-exempt bond proceeds  ${\bf u}$ 4,137,904 4,137,904 Royalties .... (i) Real (ii) Personal 370,848 6a Gross rents **b** Less: rental exps. 370,848 c Rental inc. or (loss) 370,848 370,848 d Net rental income or (loss) ...... 7a Gross amount from (i) Securities (ii) Other sales of assets 9,664,725 other than inventory **b** Less: cost or other basis & sales exps. 9,664,725 c Gain or (loss) 9,664,725 9,664,725 d Net gain or (loss) ..... **8a** Gross income from fundraising events Other Revenue (not including \$ ..... of contributions reported on line 1c). See Part IV, line 18 ..... a **b** Less: direct expenses ..... c Net income or (loss) from fundraising events ...... 9a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses ..... c Net income or (loss) from gaming activities ........ 10a Gross sales of inventory, less returns and allowances ..... **b** Less: cost of goods sold ...... c Net income or (loss) from sales of inventory Miscellaneous Revenue Busn. Code

-138,464

-138,464 62,185,730

u

-138,464

15,513,953

11a K1 INCOME/LOSS

d All other revenue ..... e Total. Add lines 11a-11d

Part IX Statement of Functional Expenses

| Secti    | ion 501(c)(3) and 501(c)(4) organizations must contains a response                    |                 |                          | olete column (A).               |                      |
|----------|---|-----------------|--------------------------|---------------------------------|----------------------|
| Do n     | not include amounts reported on lines 6b,   | (A)             | (B)                      | (C)                             | (D)                  |
|          | Bb, 9b, and 10b of Part VIII.   | Total expenses  | Program service expenses | Management and general expenses | Fundraising expenses |
| 1        |   |                 | 2por.000                 | g                               | 23,401,000           |
| •        | and domestic governments. See Part IV, line 21  |                 |                          |                                 |                      |
| 2        | Grants and other assistance to domestic   |                 |                          |                                 |                      |
|          | individuals. See Part IV, line 22   |                 |                          |                                 |                      |
| 3        | Grants and other assistance to foreign  |                 |                          |                                 |                      |
|          | organizations, foreign governments, and foreign                                       |                 |                          |                                 |                      |
|          | individuals. See Part IV, lines 15 and 16   |                 |                          |                                 |                      |
| 4        | Benefits paid to or for members   |                 |                          |                                 |                      |
| 5        | Compensation of current officers, directors,  |                 |                          |                                 |                      |
|          | trustees, and key employees   |                 |                          |                                 |                      |
| 6        | Compensation not included above, to disqualified                                      |                 |                          |                                 |                      |
|          | persons (as defined under section 4958(f)(1)) and                                     |                 |                          |                                 |                      |
|          | persons described in section 4958(c)(3)(B)  |                 |                          |                                 |                      |
| 7        | Other salaries and wages  |                 |                          |                                 |                      |
| 8        | Pension plan accruals and contributions (include                                      |                 |                          |                                 |                      |
|          | section 401(k) and 403(b) employer contributions)                                     |                 |                          |                                 |                      |
| 9        | Other employee benefits   |                 |                          |                                 |                      |
| 10       | Payroll taxes   |                 |                          |                                 |                      |
| 11       | Fees for services (non-employees):  |                 |                          |                                 |                      |
| a        | Management  | 20              | 20                       |                                 |                      |
| b        | Legal   | 20              | 20                       |                                 |                      |
| C        | Accounting  |                 |                          |                                 |                      |
| d        | Lobbying  Professional fundraising contines See Part IV, line 17                      |                 |                          |                                 |                      |
| e        | Professional fundraising services. See Part IV, line 17                               |                 |                          |                                 |                      |
| f        | Investment management fees  Other. (If line 11g amount exceeds 10% of line 25, column |                 |                          |                                 |                      |
| g        | (A) amount, list line 11g expenses on Schedule O.)                                    |                 |                          |                                 |                      |
| 12       |   |                 |                          |                                 |                      |
| 13       |   | 95              | 95                       |                                 |                      |
| 14       | Office expenses Information technology  |                 |                          |                                 |                      |
| 15       | Royalties   |                 |                          |                                 |                      |
| 16       | Occupancy   | 723             | 723                      |                                 |                      |
| 17       | Travel  | 118             | 118                      |                                 |                      |
| 18       | Payments of travel or entertainment expenses  | _               |                          |                                 |                      |
|          | for any federal, state, or local public officials                                     |                 |                          |                                 |                      |
| 19       | Conferences, conventions, and meetings  |                 |                          |                                 |                      |
| 20       | Interest  |                 |                          |                                 |                      |
| 21       | Payments to affiliates  |                 |                          |                                 |                      |
| 22       | Depreciation, depletion, and amortization   |                 |                          |                                 |                      |
| 23       | Insurance   |                 |                          |                                 |                      |
| 24       | Other expenses. Itemize expenses not covered  |                 |                          |                                 |                      |
|          | above (List miscellaneous expenses in line 24e. If                                    |                 |                          |                                 |                      |
|          | line 24e amount exceeds 10% of line 25, column  |                 |                          |                                 |                      |
|          | (A) amount, list line 24e expenses on Schedule O.)                                    | 405 105         | 405 105                  |                                 |                      |
| a        | CHARITABLE DONATIONS  | 425,125         | 425,125                  |                                 |                      |
| b        | PORTFOLIO DEDUCTIONS  | 173,776         | 173,776                  |                                 |                      |
| C        | NON DEDUCTIBLE EXPS K1  | 71,485          | 71,485                   |                                 |                      |
| d        | K-1 DONATIONS   | 45,668<br>6,556 | 45,668<br>6,491          | 65                              |                      |
| е<br>25  | All other expenses  | 723,566         | 723,501                  | 65                              | 0                    |
| 25<br>26 | Total functional expenses. Add lines 1 through 24e                                    | 123,300         | 123,301                  | 05                              | <u> </u>             |
| -0       | organization reported in column (B) joint costs                                       |                 |                          |                                 |                      |
|          | from a combined educational campaign and  |                 |                          |                                 |                      |
|          | fundraising solicitation. Check here <b>u</b> if following SOP 98-2 (ASC 958-720)     |                 |                          |                                 |                      |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Form 990 (2017) Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 121,771 91,467 Cash—non-interest bearing 1 Savings and temporary cash investments 2 Pledges and grants receivable, net 3 Accounts receivable, net 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L 6 Notes and loans receivable, net 7 Inventories for sale or use 8 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment: cost or 10b **b** Less: accumulated depreciation Investments—publicly traded securities 11 11 95,745,616 Investments—other securities. See Part IV, line 11 148,775,374 12 12 Investments—program-related. See Part IV, line 11 13 13 14 Intangible assets 14 Other assets. See Part IV, line 11 15 15 Total assets. Add lines 1 through 15 (must equal line 34).... 95,867,387 148,866,841 16 16 Accounts payable and accrued expenses \_\_\_\_\_\_ 17 17 18 Grants payable 18 19 Deferred revenue 19 Tax-exempt bond liabilities 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 23 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 0 0 **Total liabilities.** Add lines 17 through 25 ..... 26 Organizations that follow SFAS 117 (ASC 958), check here u **Assets or Fund Balances** complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 27 28 Temporarily restricted net assets 28 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here u X and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances ......

Form **990** (2017)

148,866,841

148,866,841

148,866,841

31

32

33

95,867,387

95,867,387

95,867,387

Ĕ

32

| Pa | art XI Reconciliation of Net Assets   |    |            |       |               |                                 |
|----|---|----|------------|-------|---------------|---------------------------------|
|    | Check if Schedule O contains a response or note to any line in this Part XI                                   |    |            |       |               | $oldsymbol{oldsymbol{\square}}$ |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1  | $\epsilon$ | 2,18  |               |                                 |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2  |            |       | 23,           |                                 |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3  | 6          | 1,40  | 62 <b>,</b> 1 | 164                             |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4  | 9          | 5,8   | 67 <b>,</b> 3 | 387                             |
| 5  | Net unrealized gains (losses) on investments  | 5  | -          | -1,52 | 26,1          | 159                             |
| 6  | Donated services and use of facilities  | 6  |            |       |               |                                 |
| 7  | Investment expenses   | 7  |            |       |               |                                 |
| 8  | Prior period adjustments  | 8  |            |       |               |                                 |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9  | -          | 6,9   | 36,5          | <u>551</u>                      |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line                |    |            |       |               |                                 |
|    | 33, column (B))   | 10 | 14         | 8,8   | 56,8          | 341                             |
| Pa | art XII Financial Statements and Reporting  |    |            |       |               | _                               |
|    | Check if Schedule O contains a response or note to any line in this Part XII                                  |    |            |       |               | <u>Ш</u>                        |
|    |   |    |            |       | Yes           | No                              |
| 1  | Accounting method used to prepare the Form 990: X Cash Accrual Other  |    |            |       |               |                                 |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in         |    |            |       |               |                                 |
|    | Schedule O.   |    |            |       |               |                                 |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?               |    |            | 2a    |               | X                               |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or        |    |            |       |               |                                 |
|    | reviewed on a separate basis, consolidated basis, or both:  |    |            |       |               |                                 |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |    |            |       |               |                                 |
| b  | Were the organization's financial statements audited by an independent accountant?                            |    |            | 2b    |               | X                               |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a       |    |            |       |               |                                 |
|    | separate basis, consolidated basis, or both:  |    |            |       |               |                                 |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |    |            |       |               |                                 |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight   |    |            |       |               |                                 |
|    | of the audit, review, or compilation of its financial statements and selection of an independent accountant?  |    |            | 2c    |               |                                 |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in |    |            |       |               |                                 |
|    | Schedule O.   |    |            |       |               |                                 |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in   |    |            |       |               |                                 |
|    | the Single Audit Act and OMB Circular A-133?  |    |            | 3a    |               |                                 |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |    |            |       |               |                                 |
|    | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits       |    |            | 3b    |               |                                 |

Form **990** (2017)

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

u Attach to Form 990 or Form 990-EZ.

 ${f u}$  Go to  ${\it www.irs.gov/Form990}$  for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

NATTONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

|          |               |   | NATIONAL OUT  | REACH FOUNDATION   | I INC       | ORP                          | 45-262                              | 0401                              |
|----------|---------------|---|---|--|-------------|------------------------------|-------------------------------------|-----------------------------------|
| _Pa      | art I         | Reas                                    | on for Public Charity                                       | <b>Status</b> (All organizations   | must co     | omplete                      | this part.) See instruction         | ns.                               |
| The      | ~             | nization is not                         | a private foundation because                                | e it is: (For lines 1 through 12, ch                                     | neck only   | one box.)                    |                                     |                                   |
| 1        | X             | A church, cor                           | nvention of churches, or asso                               | ociation of churches described in  | section     | 170(b)(1                     | )(A)(i).                            |                                   |
| 2        |               | A school des                            | cribed in section 170(b)(1)(                                | A)(ii). (Attach Schedule E (Form   | 990 or 9    | 90-EZ).)                     |                                     |                                   |
| 3        | П             | A hospital or                           | a cooperative hospital service                              | ce organization described in sec   | tion 170    | (b)(1)(A)(i                  | ii).                                |                                   |
| 4        | П             | A medical res                           | search organization operated                                | in conjunction with a hospital d   | escribed i  | n <b>sectio</b> i            | n 170(b)(1)(A)(iii). Enter the ho   | spital's name,                    |
|          | _             | city, and state                         | e:  |  |             |                              |                                     |                                   |
| 5        |               | An organizati                           | on operated for the benefit o                               | f a college or university owned of                                       | or operate  | d by a go                    | overnmental unit described in       |                                   |
|          |               | _                                       | (b)(1)(A)(iv). (Complete Part                               | -  |             |                              |                                     |                                   |
| 6        |               |   |   | overnmental unit described in se   | ection 17   | 0(b)(1)(A)                   | )(v).                               |                                   |
| 7        |               | •                                       | on that normally receives a s section 170(b)(1)(A)(vi). (Co | substantial part of its support from                                     | m a gove    | nmental                      | unit or from the general public     |                                   |
| 8        | $\Box$        |   |   | omplete Part II.)<br>I <b>70(b)(1)(A)(vi).</b> (Complete Part I          | II \        |                              |                                     |                                   |
| 9        | Н             |   |   | cribed in section 170(b)(1)(A)(i)  |             | d in coni                    | unction with a land grant college   | •                                 |
| 9        | ш             |   |   | f agriculture (see instructions). E                                      |             |                              |                                     | <del>U</del>                      |
|          |               | university:                             | or a normana grant conege o                                 | agriculture (see matructions). E   | inci inc i  | iarric, city                 | , and state of the college of       |                                   |
| 10       | П             |   | on that normally receives: (1)                              | ) more than 33 1/3% of its supp  | ort from c  | ontributio                   | ns, membership fees, and gros       | s                                 |
|          | ш             | J                                       | , ,   | pt functions—subject to certain e  |             |                              | , , ,                               |                                   |
|          |               |   | S .   | d unrelated business taxable inc   | ,           |                              | ,                                   |                                   |
|          | $\overline{}$ |   | ŭ   | ), 1975. See <b>section 509(a)(2).</b>                                   | ` .         |                              |                                     |                                   |
| 11       | Н             | ŭ                                       | •   | exclusively to test for public safet                                     | •           |                              | ` ` ` `                             |                                   |
| 12       | Ш             | •                                       | •   | exclusively for the benefit of, to p                                     |             |                              |                                     |                                   |
|          |               |   |   | ations described in <b>section 509</b> nat describes the type of support |             |                              |                                     |                                   |
|          | _             |   | -   | erated, supervised, or controlled  |             |                              | •                                   | •                                 |
|          | а             | _                                       |   | er to regularly appoint or elect a                                       |             |                              |                                     | J                                 |
|          |               | • | • , ,   | omplete Part IV, Sections A ar   |             | or the dire                  | solors or tradeous or the           |                                   |
|          | b             |   | •   | pervised or controlled in connect  |             | ts suppor                    | ted organization(s), by having      |                                   |
|          | -             |   |   | ing organization vested in the sa  |             |                              | .,,,                                | d                                 |
|          |               |   | ion(s). You must complete                                   |  |             |                              | 3 11                                |                                   |
|          | С             | Type III                                | functionally integrated. A s                                | supporting organization operated tructions). You must complete           | in conne    | ction with                   | , and functionally integrated with  | h,                                |
|          | d             |   |   | I. A supporting organization oper  |             |                              |                                     | n(s)                              |
|          | u             |   |   | organization generally must sat  |             |                              |                                     |                                   |
|          |               |   | , ,   | nust complete Part IV, Section   | •           |                              | •                                   |                                   |
|          | е             |   |   | eived a written determination from                                       |             |                              | a Type I, Type II, Type III         |                                   |
|          |               |   |   | n-functionally integrated supporti                                       | ng organi   | zation.                      |                                     |                                   |
|          | t             |   | nber of supported organization                              |  |             |                              |                                     |                                   |
|          | g             | Provide the fo                          | ollowing information about th                               |  | T           |                              | T                                   |                                   |
| (i       |               | e of supported anization                | (ii) EIN  | (iii) Type of organization (described on lines 1–10                      | (iv) Is the | organization<br>ur governing | (v) Amount of monetary support (see | (vi) Amount of other support (see |
|          | org           | ariizatiori                             |   | above (see instructions))  |             | nent?                        | instructions)                       | instructions)                     |
|          |               |   |   | ,                                  | Yes         | No                           | ,                                   |                                   |
| (A)      |               |   |   |  |             |                              |                                     |                                   |
| ` ,      |               |   |   |  |             |                              |                                     |                                   |
| (B)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| (C)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| (D)      |               |   |   |  |             |                              |                                     |                                   |
| (E)      |               |   |   |  |             |                              |                                     |                                   |
|          |               |   |   |  |             |                              |                                     |                                   |
| <b>T</b> |               |   |   |  |             |                              |                                     |                                   |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017

Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec        | tion A. Public Support  |                      |                       |                       |                     |                      |                   |           |
|------------|---|----------------------|-----------------------|-----------------------|---------------------|----------------------|-------------------|-----------|
| Caler      | ndar year (or fiscal year beginning in) <b>u</b>  | (a) 2013             | <b>(b)</b> 2014       | (c) 2015              | (d) 2016            | <b>(e)</b> 201       | 7                 | (f) Total |
| 1          | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  |                      |                       |                       |                     |                      |                   |           |
| 2          | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |                      |                       |                       |                     |                      |                   |           |
| 3          | The value of services or facilities furnished by a governmental unit to the organization without charge   |                      |                       |                       |                     |                      |                   |           |
| <b>4 5</b> | Total. Add lines 1 through 3  The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |                      |                       |                       |                     |                      |                   |           |
| 6          | Public support. Subtract line 5 from line 4.  |                      |                       |                       |                     |                      |                   |           |
|            | tion B. Total Support   |                      | _                     | <b>.</b>              | _                   |                      |                   |           |
| Caler      | ndar year (or fiscal year beginning in) <b>u</b>  | <b>(a)</b> 2013      | <b>(b)</b> 2014       | (c) 2015              | (d) 2016            | <b>(e)</b> 201       | 17                | (f) Total |
| 7          | Amounts from line 4   |                      |                       |                       |                     |                      | $\longrightarrow$ |           |
| 8          | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources   |                      |                       |                       |                     |                      |                   |           |
| 9          | Net income from unrelated business activities, whether or not the business is regularly carried on  |                      |                       |                       |                     |                      |                   |           |
| 10         | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)   |                      |                       |                       |                     |                      |                   |           |
| 11         | Total support. Add lines 7 through 10   |                      |                       |                       |                     |                      |                   |           |
| 12         | Gross receipts from related activities, etc.  | (see instructions)   |                       |                       |                     |                      | 12                |           |
| 13         | First five years. If the Form 990 is for the  | organization's firs  | t, second, third, fou | rth, or fifth tax yea | r as a section 501( | c)(3)                |                   |           |
|            | organization, check this box and stop her   |                      |                       |                       |                     | <u></u>              | <u> </u>          | <u></u>   |
| Sec        | tion C. Computation of Public S   | <del></del>          |                       |                       |                     |                      |                   |           |
| 14         | Public support percentage for 2017 (line 6  | column (f) divided   | d by line 11, columi  | n (f))                |                     |                      | 14                | %         |
| 15         | Public support percentage from 2016 Sche  | dule A, Part II, lin | e 14                  |                       |                     |                      | 15                | %         |
| 16a        |   |                      |                       |                       | 33 1/3% or more, cl | neck this            |                   |           |
|            | box and <b>stop here.</b> The organization qual   |                      |                       |                       |                     |                      |                   | ▶ ∟       |
| b          | 3   |                      |                       |                       |                     |                      |                   |           |
|            | this box and <b>stop here</b> . The organization  |                      |                       |                       |                     |                      |                   | ▶ ∟       |
| 17a        |   | _                    |                       |                       |                     |                      |                   |           |
|            | 10% or more, and if the organization meet   |                      |                       |                       |                     |                      |                   |           |
|            | Part VI how the organization meets the "fa  |                      | _                     |                       |                     |                      |                   | ▶ □       |
| _          | organization  | IC If the event-out  |                       | hov on line 12, 16    |                     |                      |                   |           |
| b          | <b>10%-facts-and-circumstances test—20</b> 15 is 10% or more, and if the organization   | _                    |                       |                       |                     | ı iii l <del>e</del> |                   |           |
|            | ,   |                      |                       | •                     | •                   | olichy               |                   |           |
|            | Explain in Part VI how the organization me  |                      |                       | -                     |                     | -                    |                   | ▶ □       |
| 18         | supported organization  Private foundation. If the organization did   | I not check a hove   |                       |                       | k this how and so   |                      |                   |           |
| 10         | _   |                      |                       |                       |                     |                      |                   | ▶ □       |
|            | instructions  |                      |                       |                       |                     |                      |                   | 🔽 🗀       |

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.

| Sec | tion A. Public Support   | Judiny drider ti     | TIC TCSTS TISTCG     | ociow, picase e   | ompicte i art i  | 1.)             |                  |
|-----|--|----------------------|----------------------|-------------------|------------------|-----------------|------------------|
|     | ndar year (or fiscal year beginning in) <b>u</b>   | (a) 2013             | <b>(b)</b> 2014      | (c) 2015          | (d) 2016         | <b>(e)</b> 2017 | (f) Total        |
| 1   | Gifts, grants, contributions, and membership   |                      | (1)                  | (1)               | (4)              | (4)             | ()               |
| -   | fees received. (Do not include any "unusual grants.")  |                      |                      |                   |                  |                 |                  |
| 2   | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                      |                      |                   |                  |                 |                  |
| 3   | Gross receipts from activities that are not an unrelated trade or business under section 513   |                      |                      |                   |                  |                 |                  |
| 4   | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                      |                      |                   |                  |                 |                  |
| 5   | The value of services or facilities furnished by a governmental unit to the organization without charge  |                      |                      |                   |                  |                 |                  |
| 6   | Total. Add lines 1 through 5   |                      |                      |                   |                  |                 |                  |
| 7a  | Amounts included on lines 1, 2, and 3 received from disqualified persons   |                      |                      |                   |                  |                 |                  |
| b   | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                      |                      |                   |                  |                 |                  |
| С   | Add lines 7a and 7b  |                      |                      |                   |                  |                 |                  |
| 8   | Public support. (Subtract line 7c from   |                      |                      |                   |                  |                 |                  |
| 500 | tion B. Total Support  |                      |                      |                   |                  |                 |                  |
|     | ndar year (or fiscal year beginning in) <b>u</b>   | (a) 2013             | <b>(b)</b> 2014      | <b>(c)</b> 2015   | (d) 2016         | <b>(e)</b> 2017 | (f) Total        |
| 9   | Amounts from line 6  | (4) 2010             | (6) 2014             | (6) 2010          | (4) 2010         | (6) 2017        | (i) Total        |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  |                      |                      |                   |                  |                 |                  |
| b   | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                      |                      |                   |                  |                 |                  |
| С   | Add lines 10a and 10b  |                      |                      |                   |                  |                 |                  |
| 11  | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |                      |                      |                   |                  |                 |                  |
| 12  | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)  |                      |                      |                   |                  |                 |                  |
| 13  | Total support. (Add lines 9, 10c, 11, and 12.)   |                      |                      |                   |                  |                 |                  |
| 14  | First five years. If the Form 990 is for the   | organization's first | , second, third, fou | or fifth tax year | as a section 501 | (c)(3)          |                  |
|     | organization, check this box and stop here   |                      |                      |                   |                  |                 | <u></u> <u>▶</u> |
| Sec | tion C. Computation of Public Su   | <u> </u>             |                      |                   |                  |                 |                  |
| 15  | Public support percentage for 2017 (line 8,  |                      |                      |                   |                  |                 | <u>%</u>         |
| 16  | Public support percentage from 2016 Sched  |                      |                      |                   |                  | 16              | %                |
|     | tion D. Computation of Investmen   |                      |                      |                   |                  | 11              |                  |
| 17  | Investment income percentage for 2017 (lin   |                      |                      | column (f))       |                  |                 | <u>%</u>         |
| 18  | Investment income percentage from 2016 S   |                      |                      | 44                |                  |                 | <u>%</u>         |
| 19a | 33 1/3% support tests—2017. If the organ   |                      |                      |                   |                  |                 | ▶ □              |
| L   | 17 is not more than 33 1/3%, check this box  | -                    | -                    |                   |                  |                 | ▶ ⊔              |
| b   | 33 1/3% support tests—2016. If the organ   |                      |                      |                   |                  |                 | ▶ □              |
| 20  | line 18 is not more than 33 1/3%, check this <b>Private foundation.</b> If the organization did  | _                    | =                    |                   |                  | =               |                  |

Schedule A (Form 990 or 990-EZ) 2017

NATIONAL OUTREACH FOUNDATION INCORP

#### **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer 3a (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- Was any supported organization not organized in the United States ("foreign supported organization")? If 4a "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign b supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- Substitutions only. Was the substitution the result of an event beyond the organization's control? С
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more 9a disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit С from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|      |        | Yes       | No       |
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|          | e A (Form 990 or 990-EZ) 2017 NATIONAL OUTREACH FOUNDATION INCORP 45-282840  | <u>L</u> |     | Page 5 |
|----------|--|----------|-----|--------|
| Par      | t IV Supporting Organizations (continued)  |          |     |        |
|          |  |          | Yes | No     |
| 11       | Has the organization accepted a gift or contribution from any of the following persons?  |          |     |        |
| а        | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)   |          |     |        |
|          | below, the governing body of a supported organization?   | 11a      |     |        |
|          | A family member of a person described in (a) above?  | 11b      |     |        |
|          | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.  | 11c      |     |        |
| Secti    | on B. Type I Supporting Organizations  |          |     |        |
|          | Diddle Product to the control of the |          | Yes | No     |
| 1        | Did the directors, trustees, or membership of one or more supported organizations have the power to  |          |     |        |
|          | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the   |          |     |        |
|          | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or  |          |     |        |
|          | controlled the organization's activities. If the organization had more than one supported organization,  |          |     |        |
|          | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported  | 4        |     |        |
| 2        | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  Did the organization operate for the benefit of any supported organization other than the supported  | 1        |     |        |
| 2        | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part  |          |     |        |
|          | VI how providing such benefit carried out the purposes of the supported organization(s) that operated,   |          |     |        |
|          | supervised, or controlled the supporting organization.   | 2        |     |        |
| Secti    | on C. Type II Supporting Organizations   |          |     |        |
|          | on type is capped and  |          | Yes | No     |
| 1        | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors   |          | 100 | 110    |
| •        | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control  |          |     |        |
|          | or management of the supporting organization was vested in the same persons that controlled or managed   |          |     |        |
|          | the supported organization(s).   | 1        |     |        |
| Secti    | on D. All Type III Supporting Organizations  |          |     |        |
|          |  |          | Yes | No     |
| 1        | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the   |          |     |        |
|          | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax  |          |     |        |
|          | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the   |          |     |        |
|          | organization's governing documents in effect on the date of notification, to the extent not previously provided?   | 1        |     |        |
| 2        | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported   |          |     |        |
|          | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how   |          |     |        |
|          | the organization maintained a close and continuous working relationship with the supported organization(s).  | 2        |     |        |
| 3        | By reason of the relationship described in (2), did the organization's supported organizations have a  |          |     |        |
|          | significant voice in the organization's investment policies and in directing the use of the organization's   |          |     |        |
|          | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's   |          |     |        |
|          | supported organizations played in this regard.   | 3        |     |        |
| Secti    | on E. Type III Functionally-Integrated Supporting Organizations  |          |     |        |
| 1        | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).  |          |     |        |
| а        | The organization satisfied the Activities Test. Complete line 2 below.   |          |     |        |
| b        | The organization is the parent of each of its supported organizations. Complete line 3 below.  |          |     |        |
| С        | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruction   | ns).     |     |        |
| _        |  | 1        | .,  |        |
|          | ctivities Test. Answer (a) and (b) below.  |          | Yes | No     |
| а        | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of   |          |     |        |
|          | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify   |          |     |        |
|          | those supported organizations and explain how these activities directly furthered their exempt purposes,   |          |     |        |
|          | how the organization was responsive to those supported organizations, and how the organization determined  | 2-       |     |        |
| <b>h</b> | that these activities constituted substantially all of its activities.   | 2a       |     |        |
| b        | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more  |          |     |        |
|          | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these  |          |     |        |
|          | activities but for the organization's involvement.   | 2b       |     |        |
| 3        | Parent of Supported Organizations. Answer (a) and (b) below.   | ,        |     |        |
| a        | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or  |          |     |        |
| u        | trustees of each of the supported organizations? <i>Provide details in Part VI</i> .   | 3a       |     |        |
| b        | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each  | ,        |     |        |
| -        | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.  | 3b       |     |        |

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) Net short-term capital gain 1 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 4 4 Add lines 1 through 3. 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) Other expenses (see instructions) 7 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4). 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): 1a **a** Average monthly value of securities 1b **b** Average monthly cash balances 1с Fair market value of other non-exempt-use assets **d Total** (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets 3 Subtract line 2 from line 1d. 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions) 4 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 6 Multiply line 5 by .035. 6 Recoveries of prior-year distributions 7 Minimum Asset Amount (add line 7 to line 6) 8 Section C - Distributable Amount Current Year Adjusted net income for prior year (from Section A, line 8, Column A) 1 1 2 Enter 85% of line 1. Minimum asset amount for prior year (from Section B, line 8, Column A) 3 3 Enter greater of line 2 or line 3. 4 5 Income tax imposed in prior year

emergency temporary reduction (see instructions).

6 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Distributable Amount. Subtract line 5 from line 4, unless subject to

Schedule A (Form 990 or 990-EZ) 2017

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Schedule A (Form 990 or 990-EZ) 2017 Page 7 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions **Current Year** Amounts paid to supported organizations to accomplish exempt purposes 1 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity Administrative expenses paid to accomplish exempt purposes of supported organizations 4 Amounts paid to acquire exempt-use assets Qualified set-aside amounts (prior IRS approval required) 5 6 Other distributions (describe in Part VI). See instructions. Total annual distributions. Add lines 1 through 6. 7 Distributions to attentive supported organizations to which the organization is responsive 8 (provide details in Part VI). See instructions. Distributable amount for 2017 from Section C, line 6 9 10 Line 8 amount divided by line 9 amount (i) (ii) (iii) Section E - Distribution Allocations (see instructions) **Excess Distributions** Underdistributions Distributable Pre-2017 Amount for 2017 Distributable amount for 2017 from Section C, line 6 Underdistributions, if any, for years prior to 2017 (reasonable cause required-explain in Part VI). See Excess distributions carryover, if any, to 2017: **b** From 2013 **c** From 2014..... **d** From 2015 e From 2016 Total of lines 3a through e g Applied to underdistributions of prior years h Applied to 2017 distributable amount i Carryover from 2012 not applied (see instructions) Remainder. Subtract lines 3g, 3h, and 3i from 3f. Distributions for 2017 from Section D, line 7: a Applied to underdistributions of prior years **b** Applied to 2017 distributable amount c Remainder. Subtract lines 4a and 4b from 4. Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. Excess distributions carryover to 2018. Add lines 3j Breakdown of line 7: a Excess from 2013

Schedule A (Form 990 or 990-EZ) 2017

**b** Excess from 2014 .....

c Excess from 2015. d Excess from 2016 e Excess from 2017

| Schedule A (Forn                        | n 990 or 990-EZ) 2017 | NATIONAL                | OUTREACH          | FOUNDATION             | INCORP        | 45-2828401           | Page 8      |
|---|-----------------------|-------------------------|-------------------|------------------------|---------------|----------------------|-------------|
| Part VI                                 |                       | Information. Provid     |                   |                        |               |                      |             |
|   |                       |                         |                   |                        |               |                      |             |
|   |                       | IV, Section A, lines    |                   |                        |               |                      |             |
|   | B, lines 1 and 2      | 2; Part IV, Section C,  | line 1; Part IV   | , Section D, lines 2   | 2 and 3; Part | IV, Section E, lines | 1c, 2a, 2b, |
|   |                       | t V, line 1; Part V, Se |                   |                        |               |                      |             |
|   | lines 2 5 and         | 6. Also complete this   | nort for any      | additional informati   | on (Socinct   | ructions \           |             |
|   | illies 2, 5, and      | o. Also complete this   | s pair ior arry a | additional information | on. (See ms   | ructions.)           |             |
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

#### Schedule of Contributors

u Attach to Form 990, Form 990-EZ, or Form 990-PF. u Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2017

Employer identification number

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Organization type (check one): Filers of: Section: **X** 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33<sup>1</sup>/<sub>3</sub>% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

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| Part I     | Contributors (see instructions). Use duplicate copies of Pa                             | art I if additional space is ne    | eded.  |
|------------|---|------------------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d)<br>Type of contribution  |
| .1         | BROTHER IV, LLC 810 N COMMERCIAL STREET LOVINGTON NM 88260                              | \$ 3,810,561                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 2          | MY VOICES, LLC 20310 VIA ALMERIA  YORBA LINDA CA 92887                                  | \$ 2,707,730                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)   | (c)                                | (d)  |
| No         | Name, address, and ZIP + 4  WELL OF OATH, LLC P.O. BOX 2526  PONTE VEDRA BEACH FL 32004 | Total contributions  \$ 20,448,242 | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 4          | MJ STRATEGIES, LLC<br>8674 EAGLE CREEK CIRCLE<br>SAVAGE MN 55378                        | \$ 3,768,133                       | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d)<br>Type of contribution  |
| 5          | BARKER HOLBROOK HERITAGE, LLC<br>27132 B PASEO ESPADA<br>SAN JUAN CAPISTRANO CA 92675   | \$ 965,883                         | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 6          | SUNSI, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764                              | \$ 2,577,879                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |

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| Part I     | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. |                         |  |  |  |  |  |
|------------|--|-------------------------|--|--|--|--|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c) Total contributions | (d)<br>Type of contribution  |  |  |  |  |
| 7          | ABSON CAPITAL, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764                             | \$ <b>11,675,016</b>    | Person Payroll Noncash (Complete Part II for noncash contributions.)   |  |  |  |  |
| (a)        | (b)  | (c)                     | (d)  |  |  |  |  |
| No.        | Name, address, and ZIP + 4   | Total contributions     | Type of contribution   |  |  |  |  |
| 8          | WALGRAVE FOUNDATION, LLC 14176 COYOTE CIRCLE PRIOR LAKE MN 55372                               | \$ 144 <b>,</b> 738     | Person Payroll Noncash X (Complete Part II for noncash contributions.) |  |  |  |  |
| (a)        | (b)  | (c)                     | (d)  |  |  |  |  |
| No.        | Name, address, and ZIP + 4   | Total contributions     | Type of contribution   |  |  |  |  |
| 9          | GLOBAL HOPSCOTCH, LLC 25340 TUCKER RD  ROGERS MN 55374   | \$ 180,226              | Person Payroll Noncash X (Complete Part II for noncash contributions.) |  |  |  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c) Total contributions | (d)<br>Type of contribution  |  |  |  |  |
| 10         | M&H GIVING<br>26501 VIA LA JOLLA<br>SAN JUAN CAPISTRANO CA 92675                               | \$ 156,924              | Person Payroll Noncash  (Complete Part II for noncash contributions.)  |  |  |  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c) Total contributions | (d)<br>Type of contribution  |  |  |  |  |
| .11        | MACGENIUS 460 WILDWOOD FOREST DRIVE STE 110 SPRING TX 77380                                    | \$ 229,745              | Person Payroll Noncash (Complete Part II for noncash contributions.)   |  |  |  |  |
| (a)        | (b)  | (c)                     | (d)  |  |  |  |  |
| No.        | Name, address, and ZIP + 4   | Total contributions     | Type of contribution   |  |  |  |  |
|            |  | \$                      | Person Payroll Noncash (Complete Part II for noncash contributions.)   |  |  |  |  |

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## Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No.<br>from<br>Part I | (b) Description of noncash property given  | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|---------------------------|--|---|----------------------|
| 1                         | LLC UNITS CONTRIBUTED                      | \$ 3,810,561                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 2                         | LLC UNITS CONTRIBUTED                      | \$ 2,707,730                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 3                         | LLC UNITS CONTRIBUTED                      | \$ 20,448,242                             | 04/30/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 4                         | LLC UNITS CONTRIBUTED                      | \$ 3,768,133                              | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 5                         | LLC UNITS CONTRIBUTED                      | \$ 965,883                                | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 6                         | LLC UNITS CONTRIBUTED                      | \$ 2,577,879                              | 07/03/17             |

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| Part II                   | Noncash Property (see instructions). Use duplicate | copies of Part II if additional s         | 45-2828401<br>space is needed. |
|---------------------------|--|---|--------------------------------|
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d) Date received              |
| 7                         | LLC UNITS CONTRIBUTED                              | \$ 11,675,016                             | 07/25/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 8                         | LLC UNITS CONTRIBUTED                              | \$ 144,738                                | 12/19/17                       |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 9                         | LLC UNITS CONTRIBUTED                              | \$ 180,226                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 10                        | LLC UNITS CONTRIBUTED                              | \$ 156,924                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 11                        | LLC UNITS CONTRIBUTED                              | \$ 229,745                                | 12/31/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
|                           |  | \$  |                                |

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements u Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990.

u Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

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|    | ATIONAL OUTREACH FOUNDATION INCORP   |   | 45-2828401                      |
|----|--|---|---------------------------------|
| Pa | rt I Organizations Maintaining Donor Advised Fu  |   | Accounts.                       |
|    | Complete if the organization answered "Yes" on   |   |                                 |
|    |  | (a) Donor advised funds                         | (b) Funds and other accounts    |
| 1  | Total number at end of year  | 42  |                                 |
| 2  | Aggregate value of contributions to (during year)  |   |                                 |
| 3  | Aggregate value of grants from (during year)   |   |                                 |
| 4  | Aggregate value at end of year   | •   |                                 |
| 5  | Did the organization inform all donors and donor advisors in writing the   |   | Yes X No                        |
| •  | funds are the organization's property, subject to the organization's exc   |   | Yes A No                        |
| 6  | Did the organization inform all grantees, donors, and donor advisors in  |   |                                 |
|    | only for charitable purposes and not for the benefit of the donor or dor conferring impermissible private benefit?                                   |   | Yes X No                        |
| Pa | rt II Conservation Easements.  |   |                                 |
|    | Complete if the organization answered "Yes" on   | Form 990, Part IV, line 7.                      |                                 |
| 1  | Purpose(s) of conservation easements held by the organization (check   |   |                                 |
|    | Preservation of land for public use (e.g., recreation or education)  | Preservation of a historically impo             | ortant land area                |
|    | Protection of natural habitat  | Preservation of a certified historic            |                                 |
|    | Preservation of open space   |   |                                 |
| 2  | Complete lines 2a through 2d if the organization held a qualified cons   | ervation contribution in the form of a conser   | vation                          |
|    | easement on the last day of the tax year.  |   | Held at the End of the Tax Year |
| а  | Total number of conservation easements   |   | 2a                              |
| b  | Total acreage restricted by conservation easements   |   | 2b                              |
| С  | Number of conservation easements on a certified historic structure inc   |   |                                 |
| d  | Number of conservation easements included in (c) acquired after 7/25   |   |                                 |
|    | historic structure listed in the National Register   |   | 2d                              |
| 3  | Number of conservation easements modified, transferred, released, ex   | xtinguished, or terminated by the organization  | on during the                   |
|    | tax year <b>u</b>  |   |                                 |
| 4  | Number of states where property subject to conservation easement is  | located <b>u</b>                                |                                 |
| 5  | Does the organization have a written policy regarding the periodic mo  |   |                                 |
|    | violations, and enforcement of the conservation easements it holds? $\underline{\ }$   |   |                                 |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting, handling  | of violations, and enforcing conservation ea    | sements during the year         |
|    | u  |   |                                 |
| 7  | Amount of expenses incurred in monitoring, inspecting, handling of vio   | olations, and enforcing conservation easeme     | ents during the year            |
|    | u \$   |   |                                 |
| 8  | Does each conservation easement reported on line 2(d) above satisfy  |   | □ vaa □ Na                      |
| •  | and section 170(h)(4)(B)(ii)?  |   |                                 |
| 9  | In Part XIII, describe how the organization reports conservation easen<br>balance sheet, and include, if applicable, the text of the footnote to the | •   |                                 |
|    | organization's accounting for conservation easements.  | e organization's ilitaricial statements that de | scribes trie                    |
| Pa | rt III Organizations Maintaining Collections of Art  | . Historical Treasures, or Other                | Similar Assets.                 |
| -  | Complete if the organization answered "Yes" on   |   |                                 |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958),  | not to report in its revenue statement and ba   | alance sheet                    |
|    | works of art, historical treasures, or other similar assets held for public  |   |                                 |
|    | public service, provide, in Part XIII, the text of the footnote to its finance   | cial statements that describes these items.     |                                 |
| b  | If the organization elected, as permitted under SFAS 116 (ASC 958),  | to report in its revenue statement and balan-   | ce sheet                        |
|    | works of art, historical treasures, or other similar assets held for public  | exhibition, education, or research in further   | rance of                        |
|    | public service, provide the following amounts relating to these items:   |   |                                 |
|    | (i) Revenue included on Form 990, Part VIII, line 1  |   | u \$                            |
|    | (ii) Assets included in Form 990, Part X   |   | u \$                            |
| 2  | If the organization received or held works of art, historical treasures, or  |   |                                 |
|    | following amounts required to be reported under SFAS 116 (ASC 958  | ,   |                                 |
| а  | Revenue included on Form 990, Part VIII, line 1  |   | u \$                            |
| b  | Assets included in Form 990, Part X  | <u></u>   | u \$                            |

| Sche | dule D (Form 990) 2017 NATIONAL   | OUTREACH .              | FOUND          | ATION .           | INCORP         | 45-28             | 284      | υT        |        |                 | P     | age 🛂 |
|------|---|-------------------------|----------------|-------------------|----------------|-------------------|----------|-----------|--------|-----------------|-------|-------|
| Pa   | rt III Organizations Maintainin   | g Collections of        | Art, H         | istorical T       | reasures,      | or Other          | Simi     | lar As    | sets   | (contin         | ued)  |       |
| 3    | Using the organization's acquisition, access collection items (check all that apply): | ion, and other records  | s, check a     | ny of the follo   | owing that are | e a significan    | it use   | of its    |        |                 |       |       |
| а    | Public exhibition   | d 🗌                     | Loan or        | exchange pro      | ograms         |                   |          |           |        |                 |       |       |
| b    | Scholarly research  | е 🔛                     | Other          |                   |                |                   |          |           |        |                 |       |       |
| С    | Preservation for future generations   |                         |                |                   |                |                   |          |           |        |                 |       |       |
| 4    | Provide a description of the organization's of  | collections and explain | how the        | y further the     | organization's | exempt purp       | pose ir  | n Part    |        |                 |       |       |
|      | XIII.   |                         |                |                   |                |                   |          |           |        |                 |       |       |
| 5    | During the year, did the organization solicit   |                         |                |                   |                |                   |          |           |        | П.,             |       | 1     |
| Pa   | assets to be sold to raise funds rather than art IV Escrow and Custodial A            |                         | part of the    | e organization    | 's collection? |                   |          |           |        | Ye              | s _   | No    |
|      | Complete if the organizatio   |                         | on Fo          | rm 990, Pa        | art IV, line 9 | 9, or repor       | rted a   | ın am     | ount o | n Form          | 1     |       |
|      | 990, Part X, line 21.   |                         |                |                   |                |                   |          |           |        |                 |       |       |
| 1a   | Is the organization an agent, trustee, custoo   |                         |                |                   |                |                   |          |           |        |                 | _     | ٦     |
|      | included on Form 990, Part X?   |                         |                |                   |                |                   |          |           |        | Ye              | s     | No    |
| b    | If "Yes," explain the arrangement in Part XII   | I and complete the fo   | llowing ta     | ble:              |                |                   |          |           |        |                 |       |       |
|      |   |                         |                |                   |                |                   |          |           |        | Amount          |       |       |
| С    | Beginning balance   |                         |                |                   |                |                   |          | 1c        |        |                 |       |       |
| d    | Additions during the year   |                         |                |                   |                |                   |          | 1d        |        |                 |       |       |
|      | Distributions during the year   |                         |                |                   |                |                   |          | 1e        |        |                 |       |       |
|      | Ending balance  |                         |                |                   |                |                   |          | 1f        |        |                 |       |       |
| 2a   | Did the organization include an amount on   | Form 990. Part X. line  | 21. for e      | escrow or cust    | todial account | t liability?      |          |           |        | Υe              | s     | No    |
|      | If "Yes," explain the arrangement in Part XII   |                         |                |                   |                |                   |          |           |        |                 | _     | 1     |
|      | ert V Endowment Funds.  |                         | тр.аао.        | . нас всен ри     | 51.454 5.1.1 A |                   |          |           |        |                 |       |       |
|      | Complete if the organization  | n answered "Yes         | " on Fo        | rm 990 Ps         | art IV line    | 10                |          |           |        |                 |       |       |
|      | Complete ii the organizatio   | (a) Current year        |                | Prior year        | (c) Two year   |                   | (d) The  | ree years | hack   | (e) Four        | veare | hack  |
| 4-   | Paristra of complete and  | (a) Current year        | (10)           | Filor year        | (c) Two yea    | ais back          | (u) 1111 | ee years  | Dack   | (e) i oui       | years | Jack  |
|      | Beginning of year balance   |                         | <u> </u>       |                   | +              |                   |          |           |        |                 |       |       |
|      | Contributions   |                         | <u> </u>       |                   | +              |                   |          |           |        |                 |       |       |
| С    | Net investment earnings, gains, and   |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | losses  |                         |                |                   | 1              |                   |          |           |        |                 |       |       |
| d    | Grants or scholarships  |                         |                |                   |                |                   |          |           |        |                 |       |       |
| е    | Other expenditures for facilities and   |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | programs  |                         |                |                   |                |                   |          |           |        |                 |       |       |
| f    | Administrative expenses   |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | End of year balance   |                         |                |                   |                |                   |          |           |        |                 |       |       |
| 2    | Provide the estimated percentage of the cui   | rrent year end balance  | e (line 1g     | , column (a))     | held as:       |                   |          |           |        |                 |       |       |
| а    | Roard designated or quasi-endowment   | %                       | `              |                   |                |                   |          |           |        |                 |       |       |
|      | Permanent endowment <b>u</b> %  |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | Temporarily restricted endowment <b>u</b>   | %                       |                |                   |                |                   |          |           |        |                 |       |       |
| ·    | The percentages on lines 2a, 2b, and 2c sh  |                         |                |                   |                |                   |          |           |        |                 |       |       |
| 2-   | -   |                         |                |                   |                | f = 4  = =        |          |           |        |                 |       |       |
| Ja   | Are there endowment funds not in the poss   | ession of the organiza  | allon mai      | are neid and      | aummstereu     | ioi trie          |          |           |        | ſ               | Vac   | Na    |
|      | organization by:  |                         |                |                   |                |                   |          |           |        | 25.43           | Yes   | No    |
|      |   |                         |                |                   |                |                   |          |           |        | 3a(i)           |       |       |
|      | (ii) related organizations  |                         |                |                   |                |                   |          |           |        | 3a(ii)          |       |       |
| b    | If "Yes" on line 3a(ii), are the related organize                                     | zations listed as requi | red on So      | chedule R?        |                |                   |          |           |        | 3b              |       |       |
|      | Describe in Part XIII the intended uses of the  |                         | owment fu      | ınds.             |                |                   |          |           |        |                 |       |       |
| Pa   | rt VI Land, Buildings, and Eq   | •                       |                |                   |                |                   |          |           |        |                 |       |       |
|      | Complete if the organization  | n answered "Yes         | <u>" on Fo</u> | <u>rm 990, Pa</u> | rt IV, line 1  | <u>11a. See F</u> | orm      | 990, I    | Part X | <u>, line 1</u> | 0.    |       |
|      | Description of property   | (a) Cost or other       | basis          | (b) Cost or       | other basis    | (c) Acc           | cumulate | d         |        | (d) Book        | value |       |
|      |   | (investment)            | )              | (oth              | ner)           | depre             | eciation |           |        |                 |       |       |
| 1a   | Land  |                         |                |                   |                |                   |          |           |        |                 |       |       |
| b    | Buildings   |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | Leasehold improvements  |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      |   |                         |                |                   |                |                   |          |           |        |                 |       |       |
|      | Equipment   |                         |                |                   |                |                   |          |           | 1      |                 |       |       |
|      | Other   |                         | t V colun      | n (R) lino 10     | lc 1           | I                 |          |           |        |                 |       |       |

Schedule D (Form 990) 2017 NATIONAL OUTREACH FOUNDATION INCORP 45-2828401

| Part VII           | Investments—Other Securities.  Complete if the organization answered "Yes" on F | Form 990 Part IV line         | 11h See Form 990 F            | Part X line 12    |
|--------------------|---|-------------------------------|-------------------------------|-------------------|
|                    | (a) Description of security or category   | (b) Book value                | (c) Method o                  |                   |
|                    | (including name of security)  | (b) book value                | Cost or end-of-ye             |                   |
| (4) =:             |   |                               | Oost of end-of-ye             | ai market value   |
| (1) Financial (    | derivatives   |                               |                               |                   |
|                    | d equity interests  | 140 885 384                   |                               |                   |
| (3) Other L        | LC UNITS  | 148,775,374                   | Cost                          |                   |
| (A)                |   |                               |                               |                   |
| (B)                |   |                               |                               |                   |
| (C)                |   |                               |                               |                   |
| (D)                |   |                               |                               |                   |
| (E)                |   |                               |                               |                   |
| (F)                |   |                               |                               |                   |
| (G)                |   |                               |                               |                   |
| (H)                |   |                               |                               |                   |
|                    | ) (b) must equal Form 990, Part X, col. (B) line 12.) <b>u</b>                  | 148,775,374                   |                               |                   |
| Part VIII          | Investments—Program Related.  |                               |                               |                   |
| i dit viii         | Complete if the organization answered "Yes" on F                                | orm 990 Part IV line          | 11c See Form 990 F            | Part X line 13    |
|                    | (a) Description of investment   | (b) Book value                | (c) Method o                  |                   |
|                    | (a) Description of investment   | (b) book value                | Cost or end-of-ye             |                   |
|                    |   |                               | Cost of end-of-ye             | ai Illaiket value |
| (1)                |   |                               |                               |                   |
| (2)                |   |                               |                               |                   |
| (3)                |   |                               |                               |                   |
| (4)                |   |                               |                               |                   |
| (5)                |   |                               |                               |                   |
| (6)                |   |                               |                               |                   |
| (7)                |   |                               |                               |                   |
| (8)                |   |                               |                               |                   |
| (9)                |   |                               |                               |                   |
|                    | (b) must equal Form 990, Part X, col. (B) line 13.) <b>u</b>                    |                               |                               |                   |
| Part IX            | Other Assets.   |                               |                               |                   |
| 1 0.11 1.71        | Complete if the organization answered "Yes" on F                                | Form 990 Part IV line         | 11d See Form 990 F            | Part X line 15    |
|                    | (a) Description   | on ood, rait iv, inte         | 7 1141 000 1 01111 000, 1     | (b) Book value    |
| (1)                | (a) 2000.puo.   |                               |                               | (D) Dook value    |
| (1)                |   |                               |                               |                   |
| (2)                |   |                               |                               |                   |
| (3)                |   |                               |                               |                   |
| (4)                |   |                               |                               |                   |
| (5)                |   |                               |                               |                   |
| (6)                |   |                               |                               |                   |
| (7)                |   |                               |                               |                   |
| (8)                |   |                               |                               |                   |
| (9)                |   |                               |                               |                   |
| Total. (Column     | (b) must equal Form 990, Part X, col. (B) line 15.)                             |                               | u                             |                   |
| Part X             | Other Liabilities.  |                               |                               |                   |
|                    | Complete if the organization answered "Yes" on F                                | Form 990. Part IV. line       | e 11e or 11f. See Form        | 990. Part X.      |
|                    | line 25.  | , , ,                         |                               | ,                 |
| 1.                 | (a) Description of liability  | (b) Book value                |                               |                   |
|                    | ncome taxes   | (-,                           |                               |                   |
|                    | neone taxes   |                               |                               |                   |
| (2)                |   |                               |                               |                   |
| (3)                |   |                               |                               |                   |
| (4)                |   |                               |                               |                   |
| (5)                |   |                               |                               |                   |
| (6)                |   |                               |                               |                   |
| (7)                |   |                               |                               |                   |
| (8)                |   |                               |                               |                   |
| (9)                |   |                               |                               |                   |
| Total. (Column     | (b) must equal Form 990, Part X, col. (B) line 25.) <b>u</b>                    |                               |                               |                   |
| 2. Liability for u | uncertain tax positions. In Part XIII, provide the text of the footn            | ote to the organization's fin | ancial statements that report | s the             |

| Pa                             | rt XI Reconciliation of Revenue per Audited Financial S  |   | ue per Return.                |  |
|--------------------------------|--|---|-------------------------------|--|
|                                | Complete if the organization answered "Yes" on Form  |   |                               |  |
| 1                              | Total revenue, gains, and other support per audited financial statements $\dots$   |   | 1                             |  |
| 2                              | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  | 1 1   |                               |  |
| а                              | Net unrealized gains (losses) on investments   |   |                               |  |
| b                              | Donated services and use of facilities   | 2b  |                               |  |
| С                              | Recoveries of prior year grants  | 2c  |                               |  |
| d                              | Other (Describe in Part XIII.)   | 2d  |                               |  |
| е                              | Add lines 2a through 2d  |   | 2e                            |  |
| 3                              | Subtract line 2e from line 1   |   | 3                             |  |
| 4                              | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |   |                               |  |
| а                              | Investment expenses not included on Form 990, Part VIII, line 7b   |   |                               |  |
| b                              | Other (Describe in Part XIII.)   | 4b  |                               |  |
| _                              | Add lines 4a and 4b  |   | 4c                            |  |
|                                | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)  |   |                               |  |
| Pa                             | Reconciliation of Expenses per Audited Financial   | -   | nses per Return.              |  |
|                                | Complete if the organization answered "Yes" on Form  | 990, Part IV, line 12a.   |                               |  |
| 1                              |  |   | 1                             |  |
| 2                              | Amounts included on line 1 but not on Form 990, Part IX, line 25:  |   |                               |  |
| а                              | Donated services and use of facilities   |   |                               |  |
| b                              | Prior year adjustments   | 2b  |                               |  |
| C                              | Other losses   | 2c  |                               |  |
| d                              | Other (Describe in Part XIII.)   |   |                               |  |
| e                              | Add lines 2a through 2d  |   |                               |  |
| 3                              | Subtract line 2e from line 1   |   |                               |  |
| 4                              | Amounts included on Form 990, Part IX, line 25, but not on line 1:   | 40  |                               |  |
| a                              | Investment expenses not included on Form 990, Part VIII, line 7b   |   |                               |  |
| b                              | A.I.I.P  |   | 4c                            |  |
|                                |  |   |                               |  |
| _                              | Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990. Part I. line 18   |   |                               |  |
| _5_                            | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18   |   |                               |  |
| 5<br>Pa                        | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 supplemental Information.   | .)  | 5                             |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 supplemental Information.   | .)  | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line       |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| 5<br>Pa                        | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
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| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| <b>5</b><br><b>Pa</b><br>Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | .)  | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4;  | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi 2; Pa               | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |
| 5 Pa Provi. 2; Pa              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 art XIII Supplemental Information.  de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p | Part IV, lines 1b and 2b; Part provide any additional information | V, line 4; Part X, line tion. |  |

| Schedule D (Fo |             |                |               | FOUNDATION | INCORP | 45-2828401 | Page <b>5</b> |
|----------------|-------------|----------------|---------------|------------|--------|------------|---------------|
| Part XIII      | Supplementa | al Information | n (continued) |            |        |            |               |
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#### SCHEDULE M (Form 990)

## **Noncash Contributions**

u Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047 2017

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

u Attach to Form 990.

 $\boldsymbol{u}$  Go to www.irs.gov/Form990 for the latest information.

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Pa  | rt I Types of Property                   |               |                            |   | <u>.</u>                   |     |     |    |
|-----|--|---------------|----------------------------|---|----------------------------|-----|-----|----|
|     |  | (a)           | (b)                        | (c)   | (d)                        |     |     |    |
|     |  | Check if      | Number of contributions or | Noncash contribution<br>amounts reported on | Method of determining      |     |     |    |
|     |  | applicable    | items contributed          | Form 990, Part VIII, line 1g                | noncash contribution amour | nts |     |    |
| 1   | Art — Works of art                       |               |                            |   |                            |     |     |    |
| 2   | Art — Historical treasures               |               |                            |   |                            |     |     |    |
| 3   | Art — Fractional interests               |               |                            |   |                            |     |     |    |
| 4   | Books and publications                   |               |                            |   |                            |     |     |    |
| 5   | Clothing and household                   |               |                            |   |                            |     |     |    |
|     | goods                                    |               |                            |   |                            |     |     |    |
| 6   | Cars and other vehicles                  |               |                            |   |                            |     |     |    |
| 7   | Boats and planes                         |               |                            |   |                            |     |     |    |
| 8   | Intellectual property                    |               |                            |   |                            |     |     |    |
| 9   | Securities — Publicly traded             |               |                            |   |                            |     |     |    |
| 10  | Securities — Closely held stock          |               |                            |   |                            |     |     |    |
| 11  | Securities — Partnership, LLC,           |               |                            |   |                            |     |     |    |
|     | or trust interests                       | X             | 12                         | 46,665,077                                  |                            |     |     |    |
| 12  | Securities — Miscellaneous               |               |                            |   |                            |     |     |    |
| 13  | Qualified conservation                   |               |                            |   |                            |     |     |    |
|     | contribution — Historic                  |               |                            |   |                            |     |     |    |
|     | structures                               |               |                            |   |                            |     |     |    |
| 14  | Qualified conservation                   |               |                            |   |                            |     |     |    |
|     | contribution — Other                     |               |                            |   |                            |     |     |    |
| 15  | Real estate — Residential                |               |                            |   |                            |     |     |    |
| 16  | Real estate — Commercial                 |               |                            |   |                            |     |     |    |
| 17  | Real estate — Other                      |               |                            |   |                            |     |     |    |
| 18  | Collectibles                             |               |                            |   |                            |     |     |    |
| 19  | Food inventory                           |               |                            |   |                            |     |     |    |
| 20  | Drugs and medical supplies               |               |                            |   |                            |     |     |    |
| 21  | Taxidermy                                |               |                            |   |                            |     |     |    |
| 22  | Historical artifacts                     |               |                            |   |                            |     |     |    |
| 23  | Scientific specimens                     |               |                            |   |                            |     |     |    |
| 24  | Archeological artifacts                  |               |                            |   |                            |     |     |    |
| 25  | Other $\mathbf{u}($ )                    |               |                            |   |                            |     |     |    |
| 26  | Other <b>u</b> ()                        |               |                            |   |                            |     |     |    |
| 27  | Other <b>u</b> ()                        |               |                            |   |                            |     |     |    |
| 28  | Other <b>u</b> (                         |               |                            |   |                            |     |     |    |
| 29  | Number of Forms 8283 received by t       | _             | -                          |   |                            |     |     |    |
|     | which the organization completed Fo      | rm 8283, F    | Part IV, Donee Acknowle    | dgement                                     | 29                         |     |     |    |
|     |  |               |                            |   | ſ                          |     | Yes | No |
| 30a | During the year, did the organization    | •             |                            | •   | J                          |     |     |    |
|     | 28, that it must hold for at least three | -             |                            |   | •                          |     |     |    |
|     | to be used for exempt purposes for t     |               | olding period?             |   |                            | 30a |     | X  |
| b   | If "Yes," describe the arrangement in    |               |                            |   |                            |     |     |    |
| 31  | Does the organization have a gift acc    | ceptance p    | olicy that requires the re | view of any nonstandard                     |                            |     |     |    |
|     |  |               |                            |   |                            | 31  |     | X  |
| 32a | Does the organization hire or use thin   | rd parties of | or related organizations t | o solicit, process, or sell no              | ncash                      |     |     |    |
| _   |  |               |                            |   |                            | 32a |     | X  |
| b   | If "Yes," describe in Part II.           |               |                            |   |                            |     |     |    |
| 33  | If the organization didn't report an am  | nount in co   | lumn (c) for a type of pro | pperty for which column (a)                 | is checked,                |     |     |    |
|     | describe in Part II.                     |               |                            |   |                            |     |     |    |

| Schedule M (Form |           | NATIONA:        | L OUTREA                               | CH FOUN                     | IDATION                       | INCORP                        | 45-28284                                | 01   | Page 2 |
|------------------|-----------|-----------------|--|-----------------------------|-------------------------------|-------------------------------|---|--|--------|
| Part II          | the orga  | nental Inforr   | <b>nation.</b> Provi<br>porting in Par | de the infor<br>t I, column | mation required; (b), the nur | uired by Part<br>mber of cont | t I, lines 30b, 32<br>tributions, the n | 2b, and 33, and whethe umber of items received |        |
|                  | 01 & 0011 | ibiliation of b | Ott 1. 7430 CON                        | ipiete tilis p              | bart for arry                 | additional ii                 | nomation.                               |  |        |
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SCHEDULE O (Form 990 or 990-EZ) Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047
2017

Department of the Treasury Internal Revenue Service

u Attach to Form 990 or 990-EZ. u Go to www.irs.gov/Form990 for the latest information. Open to Public Inspection

Name of the organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| NATIONAL COTREACT FOODATION            | 111CORI   15 Z0Z0101              |
|--|-----------------------------------|
| Form 990, Part VI, Line 2 - Related Pa | rty Information Among Officers    |
| GORDON YOUNG                           | WANDA YOUNG                       |
| PRESIDENT                              | TREASURER                         |
| MARRIED                                |                                   |
|  |                                   |
| Form 990, Part VI, Line 11b - Organiza | cion's Process to Review Form 990 |
| No review was or will be conducted.    |                                   |
|  |                                   |
| Form 990, Part VI, Line 19 - Governing | Documents Disclosure Explanation  |
| No documents available to the public   |                                   |
|  |                                   |
| Form 990, Part XI, Line 9 - Other Chan | ges in Net Assets Explanation     |
| PRIOR PERIOD ACCOUNTING ADJUSTMENT     | \$ -7,071,814                     |
| BOOK TO FMV ADJUSTMENT PER FORM 8283'S | \$ 135,263                        |
| Total                                  | \$ -6,936,551                     |
|  |                                   |
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#### SCHEDULE R (Form 990)

Name of the organization

### **Related Organizations and Unrelated Partnerships**

u Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Department of the Treasury Internal Revenue Service

(5) Hearts In Humanity, LLC

8 Hibiscus

Irvine

NATIONAL OUTREACH FOUNDATION INCORP

CA 92620

**u** Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Employer identification number

45-2828401

8,600,000

N/A

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Legal domicile (state Direct controlling Name, address, and EIN (if applicable) of disregarded entity Total income Primary activity End-of-year assets or foreign country) (1) Collins Legacy, LLC 3601 Blythe Ferry Lane Birchwood TN 37308 TN 24,000,000 N/A (2) Clear Path Legacy, LLC 108 Scenic Crest 81-4239319 Irvine 523900 IN 8,600,000 N/A CA 92618 (3) Auxilio, LLC 110 Panorama Dr 81-4239216 Irvine CA 92618 523900 IN 8,600,000 N/A (4) Devoted Hearts, LLC 25 Momento 81-4239477 Irvine CA 92603 523900 IN 8,600,000 N/A

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

IN

523900

81-4239401

| (a) Name, address, and EIN of related organization | (b)<br>Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5 | 512(b)(13)<br>ed entity? |
|--|-------------------------|---|----------------------------|--|-------------------------------|-----------|--------------------------|
| (1)  |                         | or records.                                   |                            | ( 333.611 33 1(3)(3))                            | onary .                       | Yes       | No                       |
|  |                         |   |                            |  |                               |           |                          |
| (2)  |                         |   |                            |  |                               |           |                          |
| (3)  |                         |   |                            |  |                               |           |                          |
|  |                         |   |                            |  |                               |           |                          |
| (4)  |                         |   |                            |  |                               |           |                          |
|  |                         |   |                            |  |                               |           |                          |
| (5)  |                         |   |                            |  |                               |           |                          |
|  |                         |   |                            |  |                               |           |                          |

| because it had one or more related organizations treated as a partnership during the tax year.  (a)  Name, address, and EIN of related organization  (b)  Primary activity  Legal domicile (state or (state or state or sta | (j)<br>General or           | (k)   |
|--|-----------------------------|---|
| foreign tax under sections 512-514) excluded from tax under sections 512-514) Yes No   |                             | Percentage<br>ownership                               |
| (1)  | 165 166                     |   |
| (2)  |                             |   |
| (3)  |                             |   |
| (4)  |                             |   |
| Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990 line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.   | , Part IV,                  |   |
| (a) (b) (c) (d) (e) (f) (g)  Name, address, and EIN of related organization Primary activity Legal domicile Direct controlling Type of entity Share of total Share of Primary activity Primary activity Primary activity Legal domicile Direct controlling Primary activity Share of total Share of Primary activity Primary activity Primary activity Direct controlling Type of entity Share of total Share of Primary activity Share of total Share of Primary activity Share of total Share of Primary activity Share of total Share of S | (h)<br>rcentage<br>vnership | (i)<br>Section<br>512(b)(13)<br>controlled<br>entity? |
| (1)  | Y                           | res No  |
|  |                             |   |
|  |                             |   |
| (3)  |                             |   |
| (4)  |                             |   |

#### Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

|  |                            | , ,                 | , ,                             |             |     |         |
|--|----------------------------|---------------------|---------------------------------|-------------|-----|---------|
| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.                          |                            |                     |                                 |             | Yes | No      |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related | ed organizations listed in | Parts II-IV?        |                                 |             |     |         |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity                |                            |                     |                                 | 1a          |     |         |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)   |                            |                     |                                 | 1b          |     |         |
| c Gift, grant, or capital contribution from related organization(s)  |                            |                     |                                 | 1c          |     |         |
| d Loans or loan guarantees to or for related organization(s)   |                            |                     |                                 | 1d          |     | 1       |
| e Loans or loan guarantees by related organization(s)  |                            |                     |                                 | 1e          |     |         |
|  |                            |                     |                                 |             |     |         |
| f Dividends from related organization(s)   |                            |                     |                                 | 1f          |     | ļ       |
| g Sale of assets to related organization(s)  |                            |                     |                                 | 1g          |     |         |
| h Purchase of assets from related organization(s)  |                            |                     |                                 | 1h          |     |         |
| i Exchange of assets with related organization(s)  |                            |                     |                                 | 1i          |     |         |
| j Lease of facilities, equipment, or other assets to related organization(s)                                     |                            |                     |                                 | 1j          |     |         |
|  |                            |                     |                                 |             |     |         |
| k Lease of facilities, equipment, or other assets from related organization(s)                                   |                            |                     |                                 | 1k          |     | <b></b> |
| I Performance of services or membership or fundraising solicitations for related organization(s)                 |                            |                     |                                 | 11          |     |         |
| m Performance of services or membership or fundraising solicitations by related organization(s)                  |                            |                     |                                 | 1m          |     | <b></b> |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)                  |                            |                     |                                 | 1n          |     | <b></b> |
| Sharing of paid employees with related organization(s)   |                            |                     |                                 | 10          |     |         |
|  |                            |                     |                                 |             |     |         |
| <b>p</b> Reimbursement paid to related organization(s) for expenses  |                            |                     |                                 | 1p          |     |         |
| q Reimbursement paid by related organization(s) for expenses   |                            |                     |                                 | 1q          |     |         |
|  |                            |                     |                                 |             |     |         |
| r Other transfer of cash or property to related organization(s)  |                            |                     |                                 | 1r          |     |         |
| s Other transfer of cash or property from related organization(s)  |                            |                     |                                 | 1s          |     |         |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this li  |                            | · ·                 |                                 |             |     |         |
| (a)  Name of related organization  | (b)<br>Transaction         | (c) Amount involved | (d)  Method of determining amou | int involve | ad  |         |
| Name of related organization   | type (a-s)                 | Amount involved     | Wethod of determining arriod    | int involve | Ju  |         |
|  |                            |                     |                                 |             |     |         |
| (1)  |                            |                     |                                 |             |     |         |
| (1)  |                            |                     |                                 |             |     |         |
| (2)  |                            |                     |                                 |             |     |         |
| 17   |                            |                     |                                 |             |     |         |
| (3)  |                            |                     |                                 |             |     |         |
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| (4)  |                            |                     |                                 |             |     |         |
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| (5)  |                            |                     |                                 |             |     |         |
|  |                            |                     |                                 |             |     |         |
| (6)  |                            |                     |                                 |             |     |         |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN of entity | <b>(b)</b> Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign | (d) Predominant income (related, unrelated, excluded from tax under | Are all<br>sec<br>501(<br>organiz | ations? | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets | Disprop<br>alloca | h)<br>ortionate<br>ations? | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene<br>man<br>part | i)<br>eral or<br>aging<br>ner? | (k)<br>Percentage<br>ownership |
|---|-----------------------------|--|---|-----------------------------------|---------|---------------------------------|--|-------------------|----------------------------|---|---------------------|--------------------------------|--------------------------------|
|   |                             | country)   | sections 512-514)   | Yes                               | No      |                                 |  | Yes               | No                         |   | Yes                 | No                             |                                |
| (1)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (2)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (3)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (4)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (5)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (6)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
| (6)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (7)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (0)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
| (8)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (9)                                     |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| <b>440</b>                              |                             |  |   | -                                 |         |                                 |  |                   |                            |   |                     |                                |                                |
| (10)                                    |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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| (11)                                    |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                |                                |
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|   |                             |  |   |                                   |         |                                 |  |                   |                            |   |                     |                                | 1                              |

| Schedule R (Fe                          | orm 990) 2017 | NATIONAL           | OUTREACH        | FOUNDATION         | INCORP     | 45-2828401          | Page 5 |
|---|---------------|--------------------|-----------------|--------------------|------------|---------------------|--------|
|   | Supplemen     | ntal Informatio    | n.              |                    |            |                     |        |
| Part VII                                | Provide add   | ditional informati | on for response | es to questions on | Schedule R | . See Instructions. |        |
|   |               |                    |                 | 1 1 1 1            |            |                     |        |
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| TAXABLE YEAR  |  | a e-file Retur   | rn Autho  | rization  | for   |  | -110  | · WALL  |  |   |
|---|--|--|---|---|---|--|---|---|--|---|
| 2017  |  | Organization   |   |   |   |  |   |   |  | 8453-E0   |
| Exempt Organiz  |  | IAL OUTREACH   | FOUNDAT   | ION IN  | CORF  | <b>,</b>   |   | ifying number   |  |   |
|   | Electronic Return Infor  |  | •   |   |   |  |   |   |  |   |
| 1 Total gro   | oss receipts (Form 199, I  | line 4)  |   |   |   |  |   |   | 1  | 62,185,73   |
| 2 Total gro   | oss income (Form 199, li<br>penses and disbursemer   | ne 8)<br>nts (Form 199. Line 9)  |   |   |   |  |   |   | 2<br>3   | 723,56  |
|   |  |  |   |   |   |  |   |   |  |   |
| $\neg \neg$   | Settle Your Account Electronic funds withdrawal  | 4a Amount  | le Year 2017  |   | 4b W  | /ithdrawal   | l date  | (mm/dd/y  | vvv)   |   |
|   |  |  |   |   |   |  | uato  | (mini, aa, y  | ,,,,   |   |
|   | Banking Information (H   | ave you verified the ex  | empt organization   | on's banking  | informat  | ion?)  |   |   |  |   |
| <ul><li>5 Routing</li><li>6 Account</li></ul>   |  |  |   |   |   | <b>7</b> Type  | e of a  | ccount:   | Che  | ecking Savings  |
| Part IV   | Declaration of Officer   |  |   |   |   |  |   |   |  |   |
|   | e exempt organization's accordance   | ount to be settled as desig  | gnated in Part II. If   | I check Part II   | , Box 4, I  | authorize  | an ele  | ectronic fund   | ds with  | drawal for  |
| exempt organ organization r processing o reason(s) for  | u  | empt organization will remathedules and statements b   | ain liable for the fore transmitted to the layed, I authorized  | ee liability and the FTB by the the FTB to d  | all application ERO, training isclose to the PRES                           | able intere<br>ansmitter,  | est and<br>or inte<br>O or in                               | d penalties.<br>ermediate se  | l authorvice p   | orize the exempt<br>provider. <b>If the</b>   |
| Here  | Signature of officer   |  | Date  | Titl  | е   |  |   |   |  |   |
| Part V  | Declaration of Electroni   | ic Return Originator (E  | ERO) and Paid   | Preparer. S   | ee instru   | uctions.   |   |   |  |   |
| knowledge. (If<br>however, that<br>transmitting th<br>followed all ot<br>for <b>four</b> years<br>available to th<br>return and acc | I have reviewed the above f I am only an intermediate form FTB 8453-EO accurations return to the FTB; I have ther requirements described a from the due date of the reperimental form the due date of the reperimental formation of which I have | service provider, I understately reflects the data on the provided the organization in FTB Pub. 1345, 2017 eturn or <b>four</b> years from the n also the paid preparer, u statements, and to the best | and that I am not<br>be return.) I have of<br>officer with a cope-file Handbook for<br>e date the exempunder penalties of | responsible for obtained the or y of all forms a or Authorized et organization reperjury, I decla | r reviewir<br>ganization<br>nd inform<br>file Provieturn is fi<br>re that I | ng the exen officer's nation that iders. I will illed, which have exan | empt of<br>signat<br>I will to<br>keep<br>never is<br>mined | rganization's<br>ture on form<br>file with the<br>form FTB 8<br>s later, and<br>the above e | FTB 8<br>FTB, a<br>FTB, a<br>3453-E<br>I will m<br>xempt | n. I declare,<br>3453-EO before<br>and I have<br>O on file<br>nake a copy<br>organization's |
| ED0   | ERO's-   |  |   | Date  |   | heck if<br>Iso paid  | [ <del>.</del>  | Check if self-  | $\Box$   | ERO's PTIN  |
| ERO<br>Must   | signature <b>U</b> CHARLE  | ES SIEMER CPA  |   |   | рі  | reparer  | X   | employed  | Ц  |   |
| Must<br>Sign  | Firm's name (or yours  | LINDSEY FIN  | IANCIAL   |   |   |  |   |   | -  | TEIN<br>33-0982682  |
| Sigii   | if self-employed) <b>u</b> and address   | 1980 ORANGE<br>REDLANDS  | TREE LI   | STE 2   | 70<br>A   |  |   |   |  | ZIP code<br>92374-4561  |
|   | es of perjury, I declare that<br>e and belief, they are true, o  | I have examined the above  |   | eturn and acco  | mpanying  |  |   |   |  | 1   |
| Paid  | Paid<br>preparer's   |  |   |   | Date  |  |   | Check if self-  | _  | Paid preparer's PTIN  |
| Preparer  | signature <b>U</b>   |  |   |   | 11  | /15/2  | 18  | employed  | $\perp$  | P01979059   |
| Must  | Firm's name (or yours  |  |   |   |   |  |   |   | F  | EIN<br>33-0982682   |
| Sign  | if self-employed) <b>u</b> and address   | 1980 ORANGE  | TREE LI   | STE 2   | 70  |  |   |   |  | ZIP code  |
|   |  |  | <b></b>   | ·- <del>-</del>   | -   |  |   |   |  |   |

### Voucher at bottom of page.



DO NOT MAIL A PAPER COPY OF THE CORPORATE OR EXEMPT ORGANIZATION TAX RETURN WITH THE PAYMENT VOUCHER.

If the amount of payment is zero, do not mail this voucher.

WHERE TO FILE:

Using black or blue ink, make check or money order payable to the "Franchise Tax Board." Write the corporation number or FEIN and "2017 FTB 3586" on the check or money order. Detach voucher below. Enclose, but **do not** staple, payment with voucher and mail to:

FRANCHISE TAX BOARD PO BOX 942857 SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

WHEN TO FILE: Corporations - File and Pay by the 15th day of the 4th month

following the close of the taxable year.

S corporations - File and Pay by the 15th day of the 3rd

month following the close of the taxable year.

Exempt organizations - File and Pay by the 15th day of the

5th month following the close of the taxable year.

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

Due to the federal Emancipation Day holiday on April 16, 2018, tax returns filed and payments mailed or submitted on April 17, 2018, will be considered timely.

**ONLINE SERVICES:** Corporations can make payments online using Web Pay for

Businesses. Corporations can make an immediate payment or schedule payments up to a year in advance. Go to **ftb.ca.gov/pay** for more information.

\_\_ DETACH HERE \_\_ \_ \_ \_ \_ \_ IF NO PAYMENT IS DUE, DO NOT MAIL THIS VOUCHER \_\_ \_ \_ \_ \_ \_ \_ DE

CAUTION: You may be required to pay electronically, see instructions.

Payment Voucher for Corporations and Exempt Organizations e-filed Returns

CALIFORNIA FORM

3586 (e-file)

3392456 NATI 45-2828401 00000000000 17 FORM 3

TYB 01-01-2017 TYE 12-31-2017 NATIONAL OUTREACH FOUNDATION INCORP

5419 BRECKENRIDGE AVENUE

BANNING CA 92220

Amount of Payment 10.

034 6181176

| MADLE TEAR     | California Exempt Organization          | on <b>=</b>              | FURIVI |
|----------------|---|--------------------------|--------|
| 2017           | Annual Information Return               |                          | 199    |
| endar Year 201 | 17 or fiscal year beginning (mm/dd/www) | and ending (mm/dd/\yyyy) |        |

| Calendar Year  | 2017 or fiscal year beginning (mm/dd/yyyy) , and ending (mm/dd/yyyy)   |             |                               |  |  |
|--|--|-------------|-------------------------------|--|--|
| Corporation/Organi   |  |             | nia corporation number        |  |  |
| A 1 122 1 2 4 4  | NATIONAL OUTREACH FOUNDATION INCORP  |             | 92456                         |  |  |
| Additional informat  | on. See instructions.  | FEIN        | 2828401                       |  |  |
| Street address (sui  | to or room)  | 45-         | 1                             |  |  |
| Street address (sui  | BRECKENRIDGE AVENUE  |             | PMB no.                       |  |  |
| City   | KECKEKKIDGE AVENOE   | State       | Zip code                      |  |  |
| BANNIN   | G  | CA          | 92220                         |  |  |
| Foreign country na   |  |             | Foreign postal code           |  |  |
|  |  |             |                               |  |  |
| A First Retu   | n Yes X No J If exempt under R&TC Section 23701c   | l, has the  | organization                  |  |  |
| <b>B</b> Amended   | Return Yes X No engaged in political activities? See ins   | structions. | N/A ● Yes No                  |  |  |
| C IRC Section  | on 4947(a)(1) trust Yes X No K is the organization exempt under R&TC   | Section 23  | 3701g? ● Yes X No             |  |  |
| <b>D</b> Final Inform  | ation Return? If "Yes," enter the gross receipts from no   | nmember     |                               |  |  |
| • Di   | ssolved Surrendered (Withdrawn) Merged/Reorganized sources   |             | \$                            |  |  |
|  | (mm/dd/yyyy) ● L If organization is exempt under F   | R&TC Se     | ection 23701d and             |  |  |
| E Check acco   | ounting method: (1) X Cash (2) Accrual (3) Other meets the filing fee exception, ch  | eck box     | <u></u>                       |  |  |
| F Federal ret  | urn filed? (1) ● 990T (2) ● 990-PF (3) ● Sch H (990) No filing fee is required   |             | • ∐                           |  |  |
| (4) O  | her 990 series M Is the organization a Limited Liabil  | ity Com     | oany? ● 🔛 Yes 🗶 No            |  |  |
| <b>G</b> Is this a gro   | pup filing? See instructions Yes X No N Did the organization file Form 100   | or Form     | 109 to                        |  |  |
| H Is this org  | anization in a group exemption   |             | • Yes X No                    |  |  |
| If "Yes," w  | hat is the parent's name?  O Is the organization under audit by the organization under a decrease and the organi |             |                               |  |  |
|  | IRS audited in a prior year?   |             |                               |  |  |
| ŭ  | inization have any changes to its guidelines not reported P Is federal Form 1023/1024 pending  | g?          | Yes X No                      |  |  |
|  | See instructions.  • Yes X No Date filed with IRS  |             |                               |  |  |
| Part I Co  | emplete Part I unless not required to file this form. See General Instructions B and C.  |             | 1E E13 0E3 00                 |  |  |
|  | 1 Gross sales or receipts from other sources. From Side 2, Part II, line 8   | 1           | <b>15,513,953</b> 00          |  |  |
|  | 2 Gross dues and assessments from members and affiliates   | 2           | <u> </u>                      |  |  |
| Receipts   | 3 Gross contributions, gifts, grants, and similar amounts received ●   | 3           | <b>46,671,777</b> 00          |  |  |
| and  | 4 Total gross receipts for filing requirement test. Add line 1 through line 3.   | 4           | <b>62,185,730</b> 00          |  |  |
| Revenues   | This line must be completed. If the result is less than \$50,000, see General Instruction B  5 Cost of goods sold  0 0   | 4           | 02,103,730                    |  |  |
|  |  |             |                               |  |  |
|  |  | 7           | 0.0                           |  |  |
|  | <ul> <li>7 Total costs. Add line 5 and line 6</li> <li>8 Total gross income. Subtract line 7 from line 4</li> </ul>  | 8           | <b>62,185,730</b> 00          |  |  |
|  | 9 Total expenses and disbursements. From Side 2, Part II, line 18  •   | 9           | <b>723,566</b> 00             |  |  |
| Expenses   | 10 Excess of receipts over expenses and disbursements. Subtract line 9 from line 8   | 10          | <b>61,462,164</b> 00          |  |  |
|  | 11 Total payments  | 11          | 00                            |  |  |
|  | 12 Use tax. See General Instruction K  | 12          | 00                            |  |  |
|  | 13 Payments balance. If line 11 is more than line 12, subtract line 12 from line 11  | 13          | 00                            |  |  |
| Filing Fee   | 14 Use tax balance. If line 12 is more than line 11, subtract line 11 from line 12   | 14          | 00                            |  |  |
| <b>J</b>   | 15 Filing fee \$10 or \$25. See General Instruction F  | 15          | <b>10</b> 00                  |  |  |
|  | 16 Penalties and Interest. See General Instruction J   | 16          | 00                            |  |  |
|  | 17 Balance due. Add line 12, line 15, and line 16. Then subtract line 11 from the result   | 17          | <b>10</b> 00                  |  |  |
| Cian   | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any know  |             | y knowledge and belief, it is |  |  |
| Sign<br>Here   | Signature Title Date   | ieuge.      | <ul><li>Telephone</li></ul>   |  |  |
| TICIC  | of officer <b>U</b> PRESIDENT  |             |                               |  |  |
|  | Preparer's Date Check if se  | - 1 1       | PTIN                          |  |  |
| Paid signature u CHARLES SIEMER CPA 11/15/2018 employed " P019 |  |             |                               |  |  |
| Preparer's   | • FEIN 33-0982682  |             |                               |  |  |
| Use Only   | firm's name (or yours, if 1980 ORANGE TREE LN STE 270  |             | Telephone                     |  |  |
|  | and address REDLANDS, CA 92374-4561  |             | 909-335-6800                  |  |  |
|  | May the FTB discuss this return with the preparer shown above? See instructions  |             | • X Yes No                    |  |  |

034 3651174 Form 199 2017 Side 1

# NOFI 11/15/2018 5:53 PM NATIONAL OUTREACH FOUNDATION INCORP 45-2828401

Organizations with gross receipts of more than \$50,000 and private foundations regardless of amount of gross receipts — complete Part II or furnish substitute information. Part II

|        |                           | 1                | Gross sales or receipts from              | all business activities. See | e instructi | ons                        | •                                       | 1                   |           | <b>3,175</b> 00    |
|--------|---------------------------|------------------|---|------------------------------|-------------|----------------------------|---|---------------------|-----------|--------------------|
|        |                           | 2                | Interest                                  |                              |             |                            |   | 2                   | 1,:       | <b>348,717</b> 00  |
| Re     | ceipts                    | 3                | Distributed                               |                              |             |                            | •                                       | 3                   |           | <b>127,048</b> 00  |
| fro    | m .                       | 4                | Gross rents                               |                              |             |                            |   | 4                   |           | <b>370,848</b> 00  |
| Oth    | ner                       | 5                | 0   |                              |             |                            | • | 5                   |           | <b>137,904</b> 00  |
| So     | urces                     | 6                | Gross amount received from sale           | of assets (See Instructions) | SEE         | STATEMEN                   | T 1 •                                   | 6                   |           | <b>664,725</b> 00  |
|        | 000                       | 7                | Other income. Attach schedu               | ile                          | SEE         | STATEMEN                   | T 2                                     | 7                   |           | <b>138,464</b> 00  |
|        |                           | 8                | Total gross sales or receipts from othe   |                              |             |                            |   | 8                   |           | <b>513,953</b> 00  |
|        |                           | 9                | Contributions, gifts, grants, and similar | •                            |             |                            |   | 9                   |           | 00                 |
|        |                           | 10               | Disbursements to or for mem               | hers                         |             |                            |   | 10                  |           | 00                 |
|        |                           | 11               | Compensation of officers, directors, an   | ad trustoes. Attach echadula | SEE         | STATEMEN                   | т 3                                     | 11                  |           | 00                 |
|        |                           | 12               |   |                              |             |                            |   | 12                  |           | 00                 |
| Ev.    | oenses                    | 13               | Other salaries and wages                  |                              |             |                            |   | 13                  |           | 00                 |
| and    |                           | 14               | Interest                                  |                              |             |                            | _                                       | 14                  |           | 00                 |
|        | burse-                    |                  | Donto                                     |                              |             |                            |   | 15                  |           | <b>723</b> 00      |
|        |                           | 15               |   | Con instructions)            |             |                            |   |                     |           |                    |
| me     | nts                       | 16               | Depreciation and depletion (S             | ste Attach achadula          | CPP         | CTT A TTEMEN               | <br>Tr. 1                               | 16                  | -         | <b>722,843</b> 0 0 |
|        |                           | 17               | Other Expenses and Disbursemen            |                              |             |                            |   | 17                  |           | <b>723,566</b> 00  |
| _      | hodulo                    |                  | Total expenses and disbursement           |                              |             |                            |   | 18  <br>Ind of taxa |           | 123,300 00         |
|        | hedule                    | <u> </u>         | Balance Sheet                             | Beginning o                  | taxable     | <i>-</i>                   |   | ind of taxa         | able year | (4)                |
|        | sets                      |                  |   | (a)                          |             | (b)<br>121,771             | (c)                                     |                     |           | 91,467             |
| -      |                           |                  |   |                              |             | 121,//1                    |   |                     | •         | 91,407             |
| 2      | Net acc                   | ounts            | receivable                                |                              |             |                            |   |                     | •         |                    |
| 3      |                           |                  | vable.                                    |                              |             |                            |   |                     | •         |                    |
| 4<br>5 | Inventori<br>Federal an   |                  |   |                              |             |                            |   |                     | •         |                    |
| -      | governmen                 | t oblig          | ations                                    |                              |             |                            |   |                     | •         |                    |
|        |                           |                  | other bonds                               |                              |             |                            |   |                     | •         |                    |
| 7      | Investme                  | ents i           | n stock                                   |                              |             |                            |   |                     | •         |                    |
| 8      | Mortgage                  | loans            |   |                              | -           |                            |   |                     | • 1.4     | 0 886 084          |
| 9      | Attach sch                | stments<br>edule | s STMT 5                                  |                              | 9:          | 5,745,616                  |   |                     | • 14      | 8,775,374          |
| 10     | <b>a</b> Depre            | ciable           | assets                                    |                              |             |                            |   |                     |           |                    |
|        | <b>b</b> Less             | accum            | ulated depreciation                       | (                            | )           |                            | (                                       |                     | )         |                    |
|        |                           |                  |   |                              |             |                            |   |                     | •         |                    |
|        |                           | edule            |   |                              |             |                            |   |                     | •         |                    |
| 13     | Total as                  | ssets            |   |                              | 9           | 5,867,387                  |   |                     | 148       | 8,866,841          |
|        |                           |                  | et worth                                  |                              |             |                            |   |                     |           |                    |
|        | Account                   |                  |   |                              |             |                            |   |                     | •         |                    |
|        |                           |                  | ifts, or grants payable                   |                              |             |                            |   |                     | •         |                    |
| 16     | Bonds and                 | notes            | payable                                   |                              |             |                            |   |                     | •         |                    |
|        |                           |                  | able                                      |                              |             |                            |   |                     | •         |                    |
| 10     | Other liabi<br>Attach sch |                  |   |                              |             |                            |   |                     |           |                    |
|        |                           |                  | or principal fund                         |                              |             |                            |   |                     | •         |                    |
| 20     | Paid-in or<br>Attach rec  |                  | surplus.<br>ion                           |                              |             |                            |   |                     | •         |                    |
| 21     | Retained                  | earnin           | gs or income fund                         |                              | 9.          | 5,867,387                  |   |                     | • 148     | 8,866,841          |
|        |                           |                  | es and net worth                          |                              | 9.          | 5,867,387                  |   |                     | 148       | 8,866,841          |
| Sc     | hedule                    | M-1              | Reconciliation of income                  | per books with income        | per retu    | rn                         |   |                     |           |                    |
|        |                           |                  | Do not complete this sched                |                              |             | ` ,                        |   |                     |           |                    |
|        |                           |                  | er books                                  |                              | 164         | 7 Income recorded          | on books this ye                        | ar                  |           |                    |
| 2      | Federal                   | incon            | ne tax                                    |                              |             | not included in th         |   |                     |           |                    |
|        |                           |                  | al losses over capital gains              |                              |             |                            |   |                     | •         |                    |
| 4      |                           |                  | ecorded on books this year.               |                              |             | <b>8</b> Deductions in thi | s return not charç                      | ged                 |           |                    |
|        | Attach s                  | ched             | ule                                       |                              |             | against book inco          | ome this year. At                       | tach                |           |                    |
| 5      |                           |                  | orded on books this year                  |                              |             | schedule                   |   |                     | •         |                    |
|        |                           |                  | in this return.                           |                              | !           | 9 Total. Add line          | 7 and line 8                            |                     |           |                    |
|        | Attach s                  | ched             | ule                                       |                              | 1           | 0 Net income per           | er return.                              |                     |           |                    |
| 6      | Total. A                  | dd lin           | e 1 through line 5                        | 61,462,                      | 164         | Subtract line 9            | from line 6                             |                     | 6         | 1,462,164          |
|        |                           |                  |   |                              |             |                            |   |                     |           |                    |

034 3652174 Side 2 Form 199 2017

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

#### Schedule of Contributors

u Attach to Form 990, Form 990-EZ, or Form 990-PF. u Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2017

Employer identification number

NATIONAL OUTREACH FOUNDATION INCORP 45-2828401 Organization type (check one): Filers of: Section: **X** 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33<sup>1</sup>/<sub>3</sub>% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Part I     | Contributors (see instructions). Use duplicate copies of Pa                             | art I if additional space is ne    | eded.  |
|------------|---|------------------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d)<br>Type of contribution  |
| .1         | BROTHER IV, LLC 810 N COMMERCIAL STREET LOVINGTON NM 88260                              | \$ 3,810,561                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 2          | MY VOICES, LLC 20310 VIA ALMERIA YORBA LINDA CA 92887                                   | \$ 2,707,730                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)   | (c)                                | (d)  |
| No         | Name, address, and ZIP + 4  WELL OF OATH, LLC P.O. BOX 2526  PONTE VEDRA BEACH FL 32004 | Total contributions  \$ 20,448,242 | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 4          | MJ STRATEGIES, LLC<br>8674 EAGLE CREEK CIRCLE<br>SAVAGE MN 55378                        | \$ 3,768,133                       | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions         | (d) Type of contribution   |
| 5          | BARKER HOLBROOK HERITAGE, LLC<br>27132 B PASEO ESPADA<br>SAN JUAN CAPISTRANO CA 92675   | \$ 965,883                         | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions            | (d) Type of contribution   |
| 6          | SUNSI, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764                              | \$ 2,577,879                       | Person Payroll Noncash (Complete Part II for noncash contributions.)   |

Name of organization

NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

| Part I     | Contributors (see instructions). Use duplicate copies of Pa        | art I if additional space is ne | eded.  |
|------------|--|---------------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c) Total contributions         | (d)<br>Type of contribution  |
| 7          | ABSON CAPITAL, LLC 3595 INLAND EMPIRE BLVD BLDG 3 ONTARIO CA 91764 | \$ 11,675,016                   | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
| 8          | WALGRAVE FOUNDATION, LLC 14176 COYOTE CIRCLE PRIOR LAKE MN 55372   | \$ 144,738                      | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
| 9          | GLOBAL HOPSCOTCH, LLC 25340 TUCKER RD  ROGERS MN 55374             | \$ 180,226                      | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c) Total contributions         | (d) Type of contribution   |
| 10         | M&H GIVING<br>26501 VIA LA JOLLA<br>SAN JUAN CAPISTRANO CA 92675   | \$ 156,924                      | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                  | (c)<br>Total contributions      | (d) Type of contribution   |
| .11.       | MACGENIUS 460 WILDWOOD FOREST DRIVE STE 110 SPRING TX 77380        | \$ 229,745                      | Person Payroll Noncash (Complete Part II for noncash contributions.)   |
| (a)        | (b)  | (c)                             | (d)  |
| No.        | Name, address, and ZIP + 4   | Total contributions             | Type of contribution   |
|            |  | \$                              | Person Payroll Noncash (Complete Part II for noncash contributions.)   |

Name of organization
NATIONAL OUTREACH FOUNDATION INCORP

Employer identification number 45-2828401

#### Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No.<br>from<br>Part I | (b) Description of noncash property given  | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|---------------------------|--|---|----------------------|
| 1                         | LLC UNITS CONTRIBUTED                      | \$ 3,810,561                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 2                         | LLC UNITS CONTRIBUTED                      | \$ 2,707,730                              | 01/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 3                         | LLC UNITS CONTRIBUTED                      | \$ 20,448,242                             | 04/30/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 4                         | LLC UNITS CONTRIBUTED                      | \$ 3,768,133                              | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 5                         | LLC UNITS CONTRIBUTED                      | \$ 965,883                                | 07/01/17             |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 6                         | LLC UNITS CONTRIBUTED                      | \$ 2,577,879                              | 07/03/17             |

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Name of organization

Employer identification number 45-2828401

## NATIONAL OUTREACH FOUNDATION INCORP

| Part II                   | Noncash Property (see instructions). Use duplicate | copies of Part II if additional s         | 45-2828401<br>space is needed. |
|---------------------------|--|---|--------------------------------|
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d) Date received              |
| 7                         | LLC UNITS CONTRIBUTED                              | \$ 11,675,016                             | 07/25/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 8                         | LLC UNITS CONTRIBUTED                              | \$ 144,738                                | 12/19/17                       |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 9                         | LLC UNITS CONTRIBUTED                              | \$ 180,226                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 10                        | LLC UNITS CONTRIBUTED                              | \$ 156,924                                | 12/31/17                       |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given          | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
| 11                        | LLC UNITS CONTRIBUTED                              | \$ 229,745                                | 12/31/17                       |
| a) No.<br>from<br>Part I  | (b)  Description of noncash property given         | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received           |
|                           |  | \$  |                                |

# 45-2828401 California Statements

FYE: 12/31/2017

## Statement 1 - Form 199, Part II, Line 6 - Gross Amount Received from Sale of Assets

| Description  |                 |                 |                  |              |                   |                |      |              |
|--------------|-----------------|-----------------|------------------|--------------|-------------------|----------------|------|--------------|
|              | How<br>Received | Whom<br>Sold To | Date<br>Acquired | Date<br>Sold | Gross<br>Proceeds | Cost & Expense | Depr | Net<br>Basis |
| LONG TERM    |                 |                 |                  |              |                   |                |      |              |
| SHORT TERM   |                 |                 |                  |              | \$9,379,638       | \$             | \$   | \$           |
| SHORT TERM   |                 |                 |                  |              | 339,780           |                |      |              |
| BARGAIN SALE | GAIN            |                 |                  |              | F4 602            |                |      |              |
|              |                 |                 |                  |              |                   |                |      |              |
| Total        |                 |                 |                  |              | \$9,664,725       | \$0            | \$   | 0 \$ 0       |

FYE: 12/31/2017

45-2828401

Statement 2 - Form 199, Part II, Line 7 - Other Income

|    | Description | <br>Amount    | _ |
|----|-------------|---------------|---|
| К1 | INCOME/LOSS | \$<br>-138,46 | 4 |
|    | Total       | \$<br>-138,46 | 4 |

11/15/2018 5:53 PM

NOFI NATIONAL OUTREACH FOUNDATION INCORP

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45-2828401

FYE: 12/31/2017

California Statements

# Statement 3 - Form 199, Part II, Line 11 - Officer Compensation

| Name           |         |          | Address    |           |       |            |                        |
|----------------|---------|----------|------------|-----------|-------|------------|------------------------|
|                | City    | State    | Zip        | _         | Title | Avg<br>Hrs | Compensation<br>Amount |
| GORDON YOUNG   |         | 5419 BRI | ECKINRIDGE | AVE       |       |            |                        |
|                | BANNING | CA       | 92220      | PRESIDENT |       | 10.00      |                        |
| WANDA YOUNG    |         |          |            | TREASURER |       | 5.00       |                        |
| EILEEN GENTNER |         |          |            | IKEADOKEK |       | 3.00       |                        |
|                |         |          |            | SECRETARY |       | 5.00       |                        |
| Total          |         |          |            |           |       |            | 0                      |

## NOFI NATIONAL OUTREACH FOUNDATION INCORP 45-2828401

California Statements

FYE: 12/31/2017

## Statement 4 - Form 199, Part II, Line 17 - Other Expenses

| Description            | _   | Amount  |
|------------------------|-----|---------|
|                        | \$  | 20      |
|                        |     | 95      |
|                        |     | 118     |
| CHARITABLE DONATIONS   |     | 425,125 |
| TELEPHONE              |     | 375     |
| SUPPLIES               |     | 560     |
| POSTAGE                |     | 69      |
| INTERNET/CELL PHONE    |     | 767     |
| BANK FEES              |     | 65      |
| FOREIGN TAXES          |     | 1,019   |
| INVESTMENT INTEREST    |     | 3,701   |
| K-1 DONATIONS          |     | 45,668  |
| NON DEDUCTIBLE EXPS K1 |     | 71,485  |
| PORTFOLIO DEDUCTIONS   | _   | 173,776 |
| Total                  | \$_ | 722,843 |

## Statement 5 - Form 199, Schedule L, Line 9 - Other Investments

| Description | Beginning<br>of Year | End of Year  |
|-------------|----------------------|--------------|
| LLC UNITS   | \$95,745,616         | \$ 148775374 |
| Total       | \$95,745,616         | \$ 148775374 |